

Mizuho and Art

Based on the concepts of "Feeling Energized by Art," "Making Art More Accessible," and "Changing yourself through Art," Mizuho, in collaboration with Tokyo University of the Arts, contributes to social innovation, and the overcoming of social challenges like improving gender equality and people's well-being, aiming to co-create a sustainable and abundant society in terms of its art and culture as well as its economics.

We asked students at the Tokyo University of the Arts, Department of DESIGN to give form to the ideas they took from Mizuho's Purpose, "Proactively innovate together with our clients for a prosperous and sustainable future". Beginning in November 2023, this marks our eighth featuring of their artwork for shareholder and investor presentations.

Artist: Nayu Emmei

Tokyo University of the Arts, Department of DESIGN First-year master's student

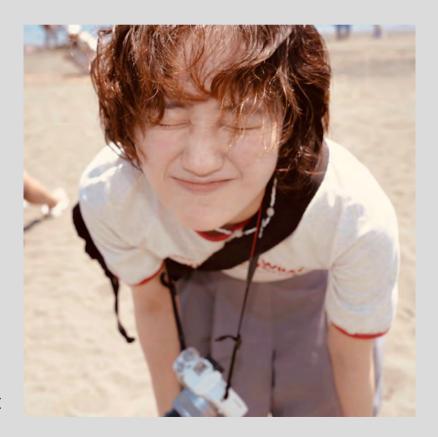
Title: "First steps in the sea"

I remember the first time I stepped into the ocean, my parents holding my hands.

Hand in hand, I had the courage to touch the cold water.

Even in society with its contradictions and complexities, we are able to challenge if we have someone by our side.

I, too, hand in hand with someone cherished, want to share that first step, and continue to embrace new challenges.



Improving customer experience & Asset and Wealth Management in Japan

Enhancing the competitiveness of Japanese Companies

Global CIB Business

Appendix

Opening remarks

Takefumi Yonezawa, Member of the Board of Directors, Senior Managing Corporate Executive, Group Chief Financial Officer

Our new phase of growth **Negative Interest Rate Policy in Japan** Medium-term business plan New financial targets 5 year business plan ■ Stagnation of income from **■** Diversification of earnings **■** Focusing on core business areas and deposits and loans in Japan through the expansion of overseas establishing unique competitive edges **business** ■ High cost structure ■ Maintaining a sound and stable business portfolio **■** Financial reforms **■** Disciplined financial management - Cost structure ■ Pursuing balance between growth - Improving capital efficiency and investment and enhanced TSE ROE ■ Recovering capital reducing expense ratio shareholder return >10% ■ Continuing to build capital 8.5% approx. 9% **Net Business Profits¹** 1.4 - **1.6**T (BOJ policy rate @ 0.50%) 1.3 1.1 Expense ratio 78.8% 10.3% Policy rate sensitivity³: +120B per 25bp hike 1.0% 62.5% CET1 ratio² FY18 FY19 FY21 FY22 FY23 FY25 FY27 FY20 FY24

^{1.} Consolidated. Incl. Gains (Losses) related to ETFs. 2. Basel III finalization fully effective basis. Excl. Net Unrealized Gains (Losses) on Other Securities.

^{3.} Annualized impact on interest income. Calculated from model used for risk monitoring purposes that simulates effect on P/L from parallel shifts in interest rates.

Focus Business Areas: Growth drivers & Sources of stability



RBC

Improving customer experience

(i.e. Mass retail business in Japan)

Growth drivers

 Scaling up our mass retail business platform, now that interest rates are once again in positive territory

Sources of Stability

 Optimal allocation of resources needed to win business, whilst also exercising discipline on investment and expenses

RBC CIBC GMC

Enhancing the competitiveness of Japanese companies

Growth drivers

■ Leveraging strengths in business with large corporates to expand into mid-cap area, also building IB capabilities (M&A, ECM, Real-estate & IR/SR consulting)

Sources of Stability

- Mitigating revenue volatility through the reduction of cross-shareholdings
- Controlling cost of credit



38%

Asset and wealth management in Japan

Growth drivers

 Strong product and solution capabilities coupled with a strong AM/WM customer base across the Group (BK, SC, TB, AM-One) and Rakuten Securities

Sources of Stability

Increasing stable revenue by growing our AUM

Global CIB Business model

Growth drivers

 Accelerating global collaboration, leveraging our unique Americas CIB business platform

Sources of Stability

- The mutual complementation effect in revenue between our primary and secondary businesses
- Remaining disciplined on expenses and investments



16%

FY24 Gross Profits

approx. 3T

5%

Banking &

others.

41%

Banking operations that complement customer division profits and overall revenue stability

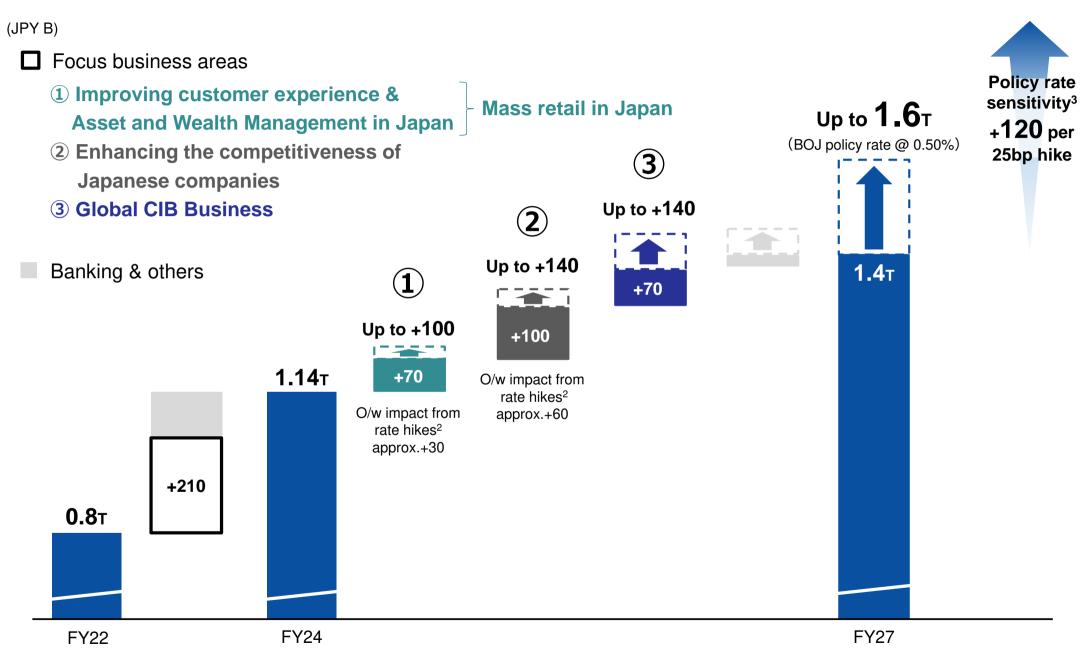
AMC

GMC

RBC

^{*} Incl. Gains (Losses) related to ETFs.

Focus Business Areas: Outlook for Growth (Net Business Profits¹)

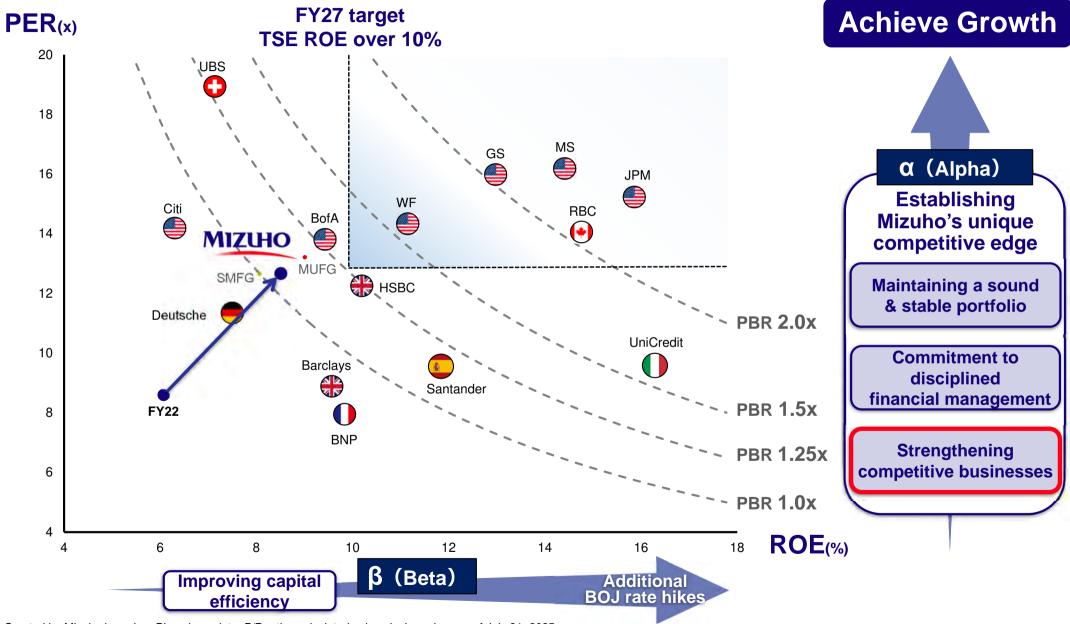


^{1.} Incl. Gains (Losses) related to ETFs. 2. Impact of BOJ rate hike compared to FY24, assuming BOJ policy rate of 0.50%.

^{3.} Annualized impact on interest income. Calculated from model used for risk monitoring purposes that simulates effect on P/L from parallel shifts in interest rates.



■ Improve ROE and PER, aiming for a P/B ratio on par with global peers



Enhancing the competitiveness

of Japanese Companies



Improving customer experience & Asset and Wealth Management in Japan

Kazutoshi Isogai Senior Managing Corporate Executive, Co-Head of Retail & Business Banking Company

Noriyuki Sato Senior Managing Corporate Executive, Head of Asset Management Company Extending our highly convenient financial services across our partner ecosystems

Delivering valueadded services group-wide through unified operations

Leveraging our vast customer base in Asset Management



Improving customer experience

Mass retail business

Individuals

SMEs

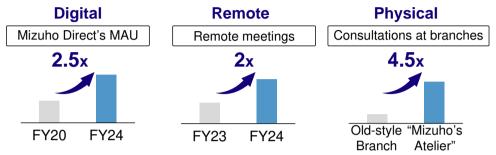


Asset & Wealth Management in Japan

Leveraging our vast customer base in Asse Management

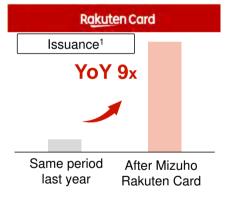
Initiatives & Results

 Initiatives on improving customer experience are yielding tangible results across all channels



 Also seeing progress on initiatives where we collaborate with partners to create new value for customers

Rokuten Securities Integration of payment functions to increase account usage Seamless Foreign Currency Withdrawals Remittance Users now able to view their Rakuten Securities balance through new in-app linkage with Mizuho Direct



Launched Mizuho Point Mall

First Bank offering users the chance to earn points that can be exchanged at equal value to all three of the major point ecosystems in Japan



New Individual Customer Accounts

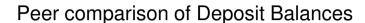
Reversed their downward trend since FY21.

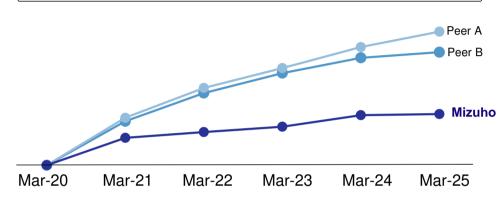
Continuing to increase.



Challenges

 Deposits from individual customers are an essential foundation for business. Need to grow going forward.





- Delay in allocation of resources to deposit acquisition efforts and implementation of other initiatives
- ➤ As peers adopt a more active approach, we need to thoroughly improve the convenience of our services and rebuild our brand image

Strategy

- Thoroughly refining our "three-channels-in-one" service model, of digital, remote, and physical channels
- Combining finance and commerce
 - ⇒ Thereby providing a customer experience that is unique to Mizuho

1. No. of independent credit cards issued that can be applied for via Mizuho Bank. Compares issuance across the same 4-month period YoY. 2. Number of accounts opened in FY21 as 100.



Leveraging our vast customer base in Assemanagement

Repositioning Mizuho's retail franchise – targeting a leading position in Japan in individual customer deposits

DNA passed

through the core

of the Group

Our Roots

Strong retail brand centered on a customer-first approach

Services that meet customers' needs

Convenience through extensive branch network

Pioneering mindset offering innovative services

Being a top-tier retail bank is in our genes

Our Vision

Reigniting our DNA and rebuilding our brand

Customer-first, "simple" UI/UX

No.1 quality in inperson channels Combining finance and commerce

Aiming for No.1 in deposit balance growth, reclaiming top-tier position in Japan

Changes in the social and business environments

Historical trends and current challenges

- Slow response to changes in customer behavior, coming mainly from digitalization
- Overly focused on efficiency in business operations
- Decline in brand value from system failures

Result: expanding gap in deposit balances

Launching a leading strategy that fully embraces changes in customer behavior

Extending our highly convenient financial services across our partner ecosystems

Delivering value-added services group-wide through unified operations

Leveraging our vast customer base in Asset Management

- Refining our "three-channels-in-one" service model Digital, Remote and Physical
- Revamping our online banking app for a simpler, smoother experience in the digital channel

Digital (website / app)

An App where Simplicity comes first

Simpler functionality....

- Focusing on simplicity of functions for account management
 - Smoother experience in account opening
 - Al mode option: transactions to be possible via chat/voice
- Seamless connections between payment functions and external services through ID integration

... and Simpler UI and UX

- Al-powered personalized UI/UX (screen design tailored to individual customers)
- ➤ Collaboration with beBit, Inc.* to match our app to users – strategic partnership launched in March 2025

Utilizing digital technology to provide a superior customer experience

Seamless navigation between channels

Cohesive customer experience powered by data integration

Remote (contact centers)

Effortless access to consultation

- Consultation available anytime, anywhere
- Effortless access to services directly from website/app



Awarded 6 years running

In-person quality, remotely

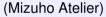
- > Comprehensive customer support
- Thorough utilization of Al
 - > Faster responses with better operational efficiency

Physical (branches & workplace)

Transforming branch spaces for easier consultation

 Designing branches tailored to market characteristics

Aiming for No.1 in quality of inperson services





- New services for the workplace (with Rakuten)
- Financial education program, workplace installmenttype NISA, etc.





Rakuten Securities

Enhancing digital services to capture changing customer needs

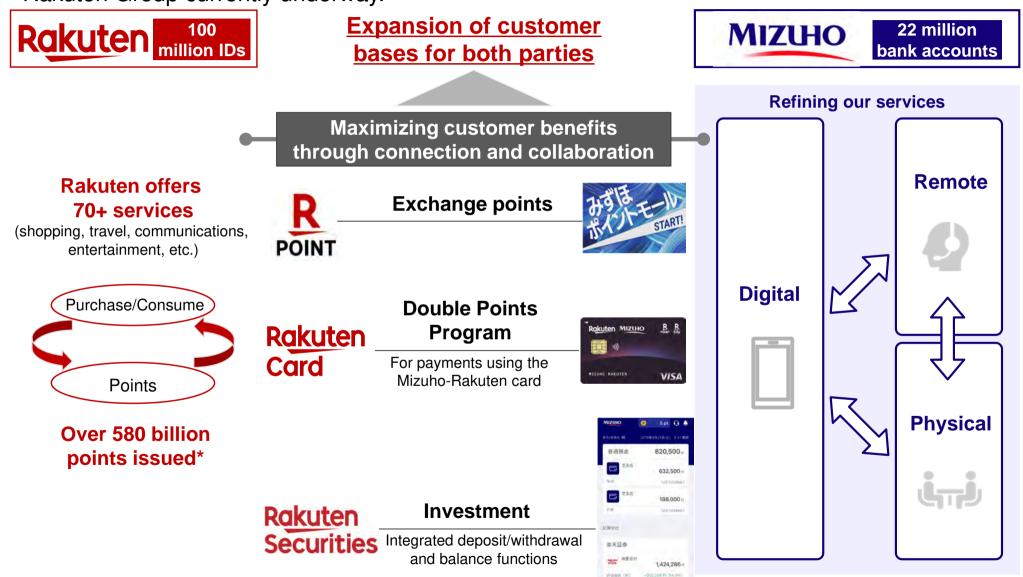
Reinforcing business promotion capabilities through reallocation of talent

beBit



^{*} A company specializing in UX consulting. Capital and business alliance agreement concluded in March 2025

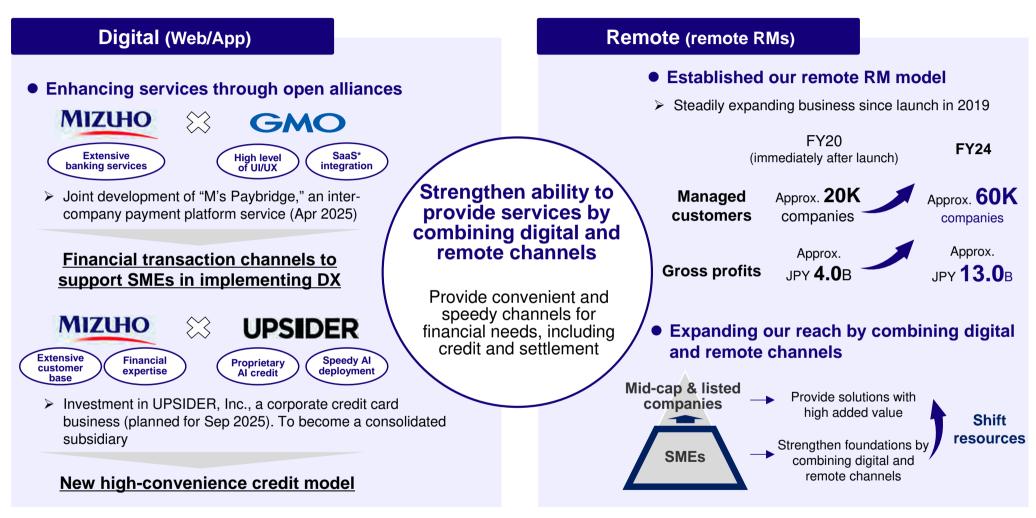
■ Combining finance and commerce to unlock convenience and benefits that are unique to our strategic partnerships, and drive the expansion of customer bases for both parties. Enhanced collaboration with Rakuten Group currently underway.



^{*} Source: Rakuten Group's Integrated Report 2024



■ Enhancing digital services through open alliances and combining them with the well-established strengths of our remote channels to build our presence in the digital finance domain for SMEs



Use digital technologies to improve service quality and efficiently expand our deposit base

Effective utilization of talent through an efficient business promotion structure

^{*} Software as a Service



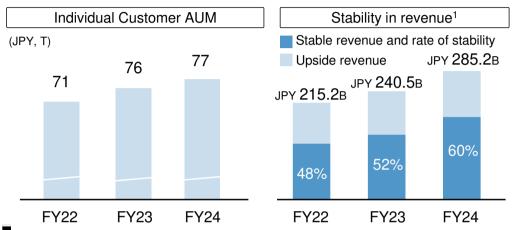
Extending our highly convenient financial services across our partner ecosystems

Delivering value-added services group-wide through unified operations

Leveraging our vast customer base in Asset Management

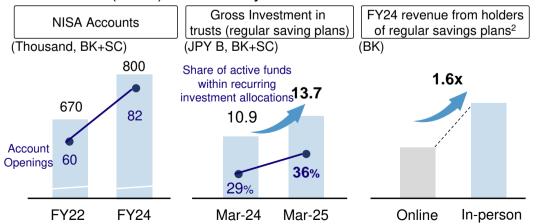
Growing AUM, stabler revenue streams

 Alongside AUM, stability in revenue streams has been increasing steadily



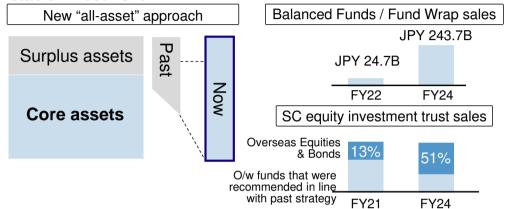
In-person consulting support

 Tangible improvement in support for asset and wealth management consulting, leveraging the strengths of our Life Plan Advisors (LPAs) – our mainly branch-based consultants



Launching an "all-asset" approach

 Expanded approach to include customers' core assets – longterm foundational savings that can be grown whilst protected via stable investment



Alliance with Rakuten Securities

• Main progress in collaboration with competitive partners



- Launched MiRal Wealth Partners
- Strengthened integration of payment services with BK accounts, e.g. Easy deposits/withdrawals, Foreign Currency Remittance, etc.

Challenges

- Sharpening our edge in product lineup
- Demonstrating the potential of Group-wide capabilities:
- Strengthening resources for in-person business with high-net worth individuals
- Maximizing added value across the whole group

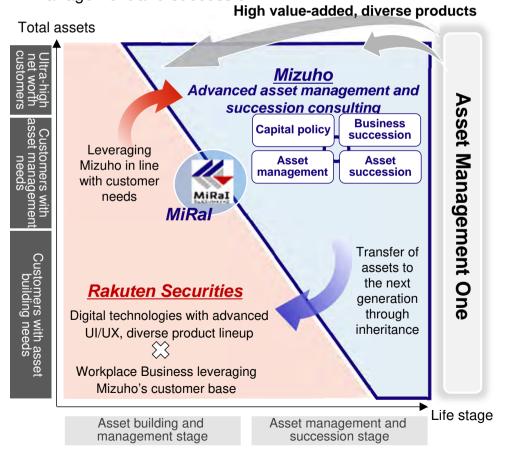
1. The revenue from individual customer business & succession business, plus FX revenue from JPY deposit exchanges, excluding personal loans and income from affiliated companies. Rate of stability calculated by dividing stable revenue by expenses. 2. Revenue generated in investment and business succession from customers' holding regular savings plans.



- Expanding our reach to customers of all ages through our vast ecosystem, also leveraging Rakuten Securities
- Looking to scale up wealth management business through better productivity and more added-value

Our Vision

- Establish an ecosystem that can handle customers' total assets in each life stage
- Meet all needs from digitalization to advanced asset management and succession



Our Initiatives

Developing compelling products

 Introduction of a new fund¹ through collaboration with Golub Capital



Raised JPY **42.0**B in first offering

 Expansion of the system for addressing the needs of professional investors in accordance with J-Ships² designation

Enhanced resource allocation

Sustained investment in growth areas

Shift of in-person sales staff to handle higher-tier customers: **4,000 people**

Increase private bankers: +60 people

Remote personnel: +200 people

 Launch of Mizuho Bank × Rakuten Securities Workplace Business

Enhancing consulting capabilities

Talent rotation

Inter-group rotation using the Canade HR platform



There are also plans for personnel exchanges with Rakuten Securities

Integrated group management

is now improving speed, proposal quality, and productivity



One-stop provision of banking, trust banking, and securities services

Accelerating collaboration with Rakuten Securities

1. GCRED, a nickname for OE Canal Umbrella Trust - Golub Capital Private Credit Fund. 2. Securities trading system for professional investors.

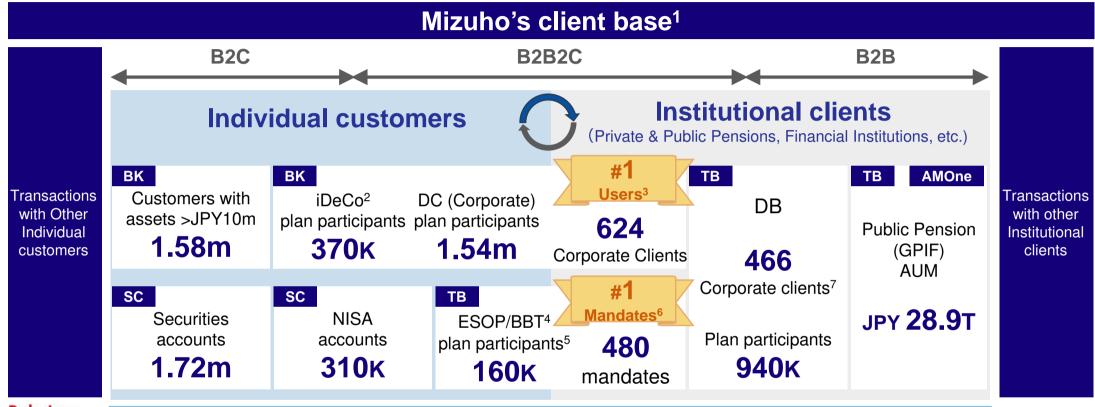


Extending our highly convenient financial services across our partner ecosystems

Delivering value-added services group-wide through unified operations

Leveraging our vast sustomer base in Asset Management

- Competitive edge lies within Mizuho's vast customer base spanning BK, TB and SC
- Aim to grow business with diverse investment products and solutions by leveraging this edge



Rakuten Securities

Providing diverse investment products and solutions

[Products] Public mutual fund, ETF, Fund wrap, Private mutual fund, Investment adviser, OCIO8, etc.

[Asset Class] Traditional assets (equity, fixed Income), Alternative assets (hedge fund, private assets), Multi-asset, etc.

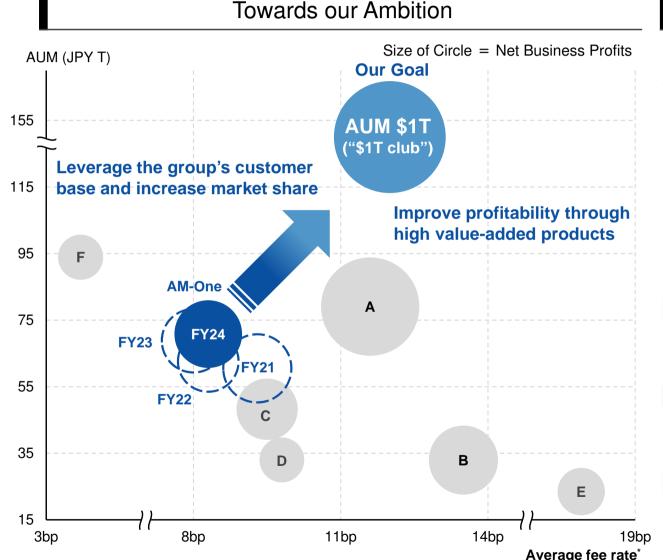
Asset Management Business

1. As of March 25 2. . iDeCo:Individual-type defined contribution plan. 3. Aggregated number of Corporate DC plan and iDeCo plan participants. 4. ESOP: Employee Stock Ownership Plan; BBT: Board Benefit Trust. 5. Only the subscribers who have submitted notification. 6. Total number of mandates of ESOP & BBT. 7. Lead underwriter. 8. OCIO: Outsourced Chief Investment Officer.



extending our highly convenient financial services across our partner ecosystems elivering value-added services group-wide through unified operations Leveraging our vast sustomer base in Asset Management

- AM-One's competitive edge lies in its comprehensive product and solution capabilities
- Drive growth while improving profitability and gaining market share in investment trust



Challenges and Approaches

Strengths

- Comprehensive capabilities fit for all weathers
 - Secured business foundation for both publicly offered investment trusts and investment advisory services
 - Investment capabilities in domestic equity and fixed income fund management

Challenges

 Market-wide squeeze on average fee rate, currently 8.3bp for Mizuho

Retail business



Expand our high value-added products line-up such as private assets and fund wraps

Institutional business



Acquire new business, providing sophisticated solution capabilities e.g. OCIO

Private markets in Japan



Develop new investment products contributing to client's growth

^{*} Operating revenue less commission fees, less research outsourcing expenses, divided by AUM.



Strategic initiatives to accelerate asset management business

- Focus on increasing value-added services through collaboration with best in class partners
- Pursue steady growth in AUM and improved profitability

September, 2024: Strategic partnership with

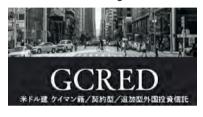
GOLUB CAPITAL



- Sponsor finance platform for over 30 years
- Winner of many awards in the private credit market

Expand product lineup for High-Net-Worth Individuals

<Direct lending fund>2



- Publicly offered investment trusts that feed into GCRED, which invest in private assets
- Provide investment opportunities in alternative assets that were previously difficult to access

March, 2025: Business partnership with





- Pioneer of target date funds
- Unmatched in the DC and retirement businesses

Boost retirement business

high value-added products for retail clients

high value-added products for retail clients

<Target date fund>



- Established a target date fund customized for Japanese clients
- Aiming to further capture retail assets such as DC and iDeCo

May, 2025: Business partnership with





- Leader in the global OCIO business
- Industry-leading manager research

Strengthen OCIO capabilities

Institutional business expansion

Comprehensive OCIO

- Asset Allocation
- Product research
- World-class OCIO services through AM-One
- Address the shortage professionals

- 1. Private Debt Investor's Lender of the Decade, Americas 2023, Lender of the Year, Americas 2023 and 2024, etc.
- 2. GCRED is the nickname for the OE Canal Umbrella Trust Golub Capital Private Credit Fund. 3. AUM of active target date funds in United States (as of September 2024)



Enhancing the Competitiveness of Japanese Companies

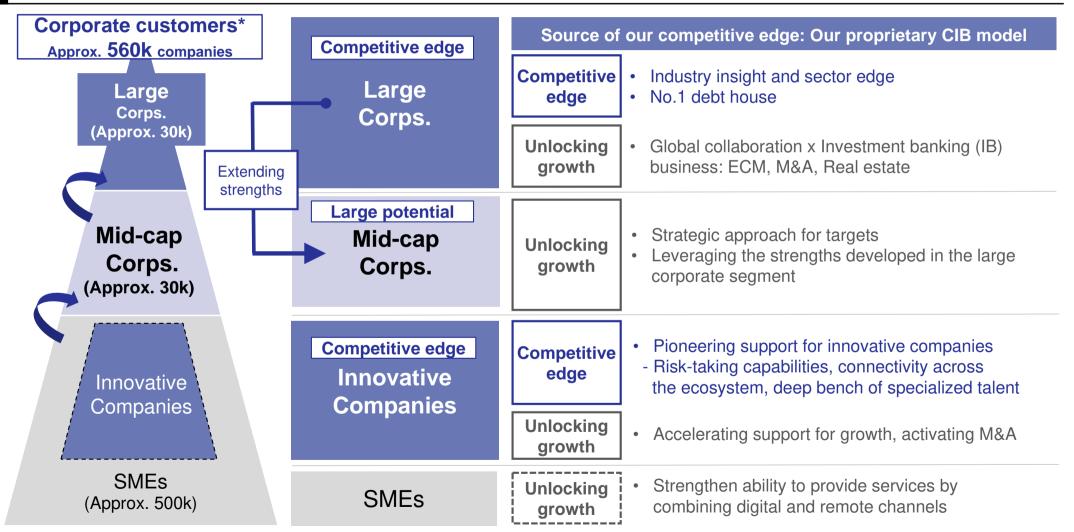
Masayuki Sugawara Senior Managing Corporate Executive Head of Corporate & Investment Banking Company

Ryusei Adachi Senior Managing Executive Officer Co-Head of Retail & Business Banking Company

Corporate Business in Japan: Going deeper and wider

- Leveraging our solid business base in the large corporate and innovative segments for more growth
- We are already seeing positive results from the extension of strengths in the large corporate segment into the mid-cap corporate segment

Our strengths and strategy



^{*} Number of corporate customers with whom CIBC or RBC has transaction history (Large corporates: CIBC customers [including their subsidiaries, etc.]. Mid-cap corporates: upper-middle layer of RBC corporate customers, SMEs = middle or lower layer of RBC corporate customers)



Our Competitive Edge: Our CIB model



External environment

The business environment is shifting to one that plays to Mizuho's strengths

- Deals becoming larger and more complex
- More mid-cap companies requiring investment banking
- We are able to originate and capture deals through our integrated banking and securities services
- We are expanding business by leveraging our competitive edge in the large corporate segment p.26

Our CIB Model

Strong strategy execution with group-wide integration of services and "fusion" of talent as the hallmark of our unique structure

Dual-role assignments at BK an SC (first in Japan)

Organic global IB capabilities

IG/RG system across BK/SC1

US CIB (Greenhill

Active talent rotation between BK and SC fosters a shared mindset and enables faster cooperation

> Managers in BK business promotion departments² with SC experience

Revenue maximization with seamless transition from IB to commercial banking

A deal origination process unique to Mizuho



IB capabilities p.25 IB transaction origination Q Smooth execution from the industrial across group companies. internal and external

Structuring

Tailoring to investor appetite

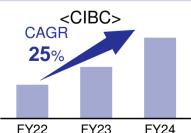
FY21



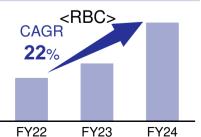
Finance

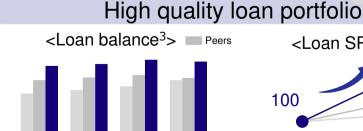
Active risk-taking to suppor company growth

Growth of IB revenue

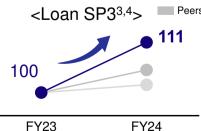


perspective





FY22 FY23



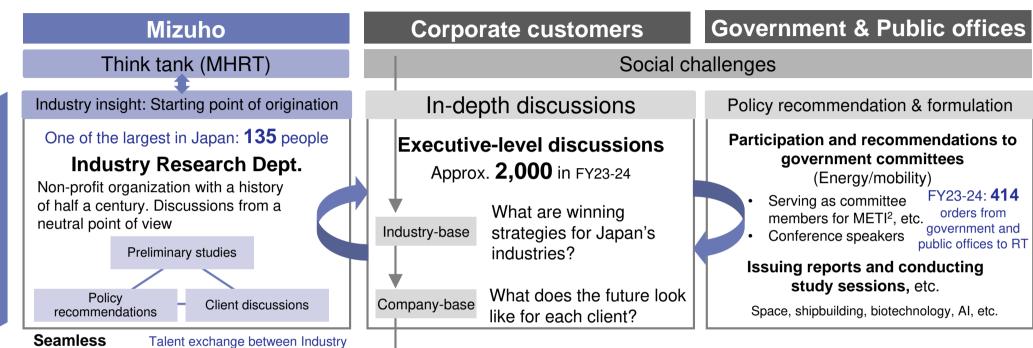
1. Industry Group/Regional Group (the formation of business promotion departments based on the industry axis/region axis) 2. JGM and above. 3. Mizuho is represented by CIBC; others are based on public disclosures for their large corporate segments 4. Growth with FY23 average loan SP as 100



Our Competitive Edge: Industry insight and sector edge driving unique deal origination



■ Substantive, research-driven discussions are anchored by our Industry Research Department, and combined with seamless execution across internal and external teams



collaboration Research Dep. and front office: 114 people¹
Sector edge - the nucleus of deals

BK & SC coverage

- Making proposals based on our sector knowledge and in-depth understanding of client businesses
- Providing solutions by integrated group approach

Strategy proposal into deal origination

Investment Banking Deal origination

Committing finance

- Sustainable finance: JPY 100T³
 Hydrogen: JPY 2T⁴
- Value co-creation investments: JPY 50B⁵, etc.

Large deals⁶
(FY22=100)
166

FY23

FY22

Enhancing the competitiveness of Japanese companies → Industry and economic growth → Growth of Mizuho

1. Employees with experience in both CIBC and the Industry Research Department as of June 2025. 2. Ministry of Economy, Trade and Industry. 3. Cumulative target for FY19-30. 4. Commitment to 2T Hydrogen financing announced on 24th May, 2024. 5. Transition Investment Facility suited to the growth stage of a technology or business and separate value co-creation. Intend to invest over JPY 50B in the next 10 years. 6. Deals with JPY 300M or more in revenue according to CIBC BK's business promotion departments.



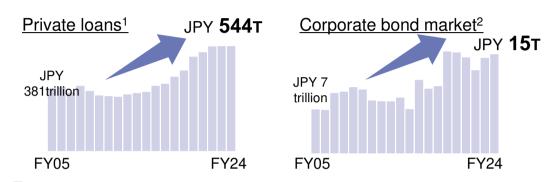
FY24

Our Competitive Edge: Market-leading deal structuring (Japan's No.1 Debt House)



Catering to the growing needs for finance through banking and securities integration

Loan and corporate bond markets are growing



No.1 Performance



Our base of investors and issuers is unique

Investor base - distribution

Historical base

- · Relations from bank debenture clients
- Integration of Nochu Securities

Unique organization

BK promotion departments specialized in financial institutions

Alliance with Rakuten Securities



Issuer base - structuring

BK/SC product strength

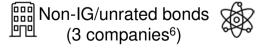
- Integration of BK senior/mezzanine departments
- Ability to tailor risk of deals to connect client needs and investor appetite

Talent where it matters

Career development programme spanning BK/SC

High deal management capabilities of DCM bankers

Market-creating innovation





Nuclear transition bond/Nature bond



Loan market cultivation



Arranging foreign currency-denominated large syndication loans



Study group on the Act on Issuance, etc. of Bonds for Financial Corporations' Loan Business, etc. (since 1970)

First in Japan

First in Japan

CLO/Debt funds⁷

UPSIDER



Global origination capabilities \$15B for the Softbank Group

Contributed to the progress of the corporate bond market

^{1.} Source: BoJ. Loan balance within financial deficit of private non-financial corporations, 2. Source: Japan Securities Dealers Association 3. Source: Capital Eye, Underwriting amount basis; launch date basis; incl. samurai bonds, local bonds (lead manager method), plus preferred equity securities. Excl. own bonds, securitization, and security token bonds. FY24. 4. Source: semi-annual review performed by Refinitiv. 5. Deals arranged in FY24. 6. No. companies with unrated bonds, using corporate bond management assistants 7. In preparation for arrangement.

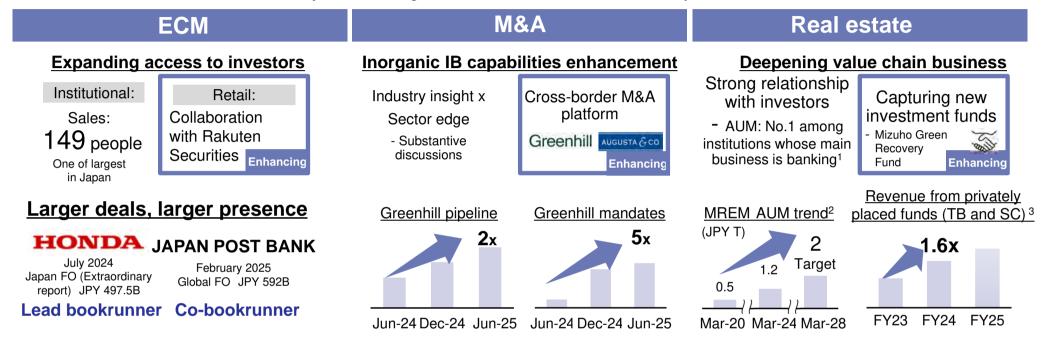


Unlocking further growth: Towards unparalleled dominance in the large corporate segment



Enhancing our IB capabilities

• The solutions that we are currently enhancing in order to increase client corporate value



Using Investor Relations/Shareholder Relations (IR/SR) as a starting point for deal origination

We have formulated a new approach to deal origination that draws on wider trends in Japan's capital markets



Established consulting departments at TB

Enhancing "value chain business" that starts with consulting



RMs serving as consultants

Proactively allocating resources

Maximizing our talent pool. including through external hiring



IR/SR resources

Around +20 people⁴

Increasing revenues from IR/SR consulting Non-transfer agent business is also achieving results

Approx. $4x^5$ FY20 FY24 Non-transfer agent

1. Source: "Contract assets status (March 2025) specified investment management business" published by the Japan Investment Advisers Association. 2. AUM of Mizuho Real Estate Management (including REIT and excluding fund management vehicles and amounts deposited). 3. Revenues from privately placed fund-related business of TB and SC (management accounting) 4. Cumulative total from FY20 to FY24 5. Revenue growth from FY20 to FY24 at TB's Stock Transfer Agency Consulting Dept. (under management accounting)

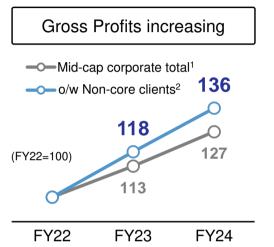
Unlocking further growth: Mid-cap corporate segment

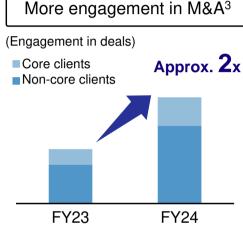


■ Leveraging our proven strengths in the large corporate segment to support mid-cap companies, driving faster expansion of their corporate value

Positive results in the mid-cap corporate segment

Outstanding results in approach on non-core clients





Realizing corporate value enhancement through an approach unique to Mizuho

Company A

Leveraging our large corporate expertise

Supporting company delisting by leveraging BK/SC product capabilities

- SC served as FA a to BK client trading below book value with needs for privatization
- Structured LBO financing with a sophisticated combination of senior and mezzanine debt

Achieving further growth

 Host of challenges remain for mid-cap corporates in their pursuit of sustainable growth¹

Companies trading under book value: succession needs:

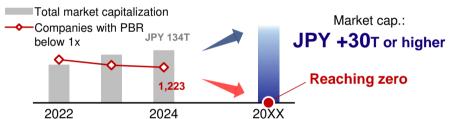
1,200
(TSE reforms) (Lack of successors)

Companies needing structural reform:

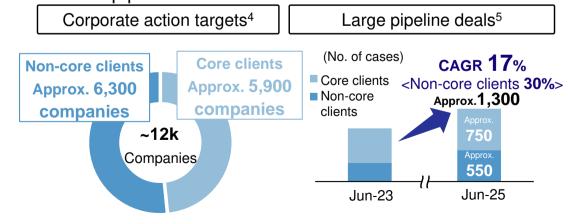
5,400 (Declining workforce/

(Declining workforce/ Higher interest rates)

(Ref.) Mid-cap segment's potential for growth



 Reinforcing approaches to target clients to bring deals in the pipeline to fruition



^{1.} Corporate customers of RBC in the upper middle range. 2. Non-core targeted companies. 3. Source: Aggregated RBC-involved deals based on Capital Eye data. 4. Companies with which a certain level of corporate action (e.g., M&A) is expected within a few years. 5. Pipeline deals (corporate action) with expected revenues of JPY 100 million or more



Our Competitive Edge: We are the pioneer for innovative company support



■ We are leading the industry's development, leveraging our strengths as the pioneer for support for startups and innovative companies

Strengths as a pioneer

 Began support for start-up companies in 2013, significantly earlier than peers

Approx. JPY **700**B of loans executed

Risk-taking capabilities

Connectivity across the ecosystem

Deep bench of specialized talent

Approx. **5,800** companies under coverage

Approx. **400** staff supporting clients

Established a framework for sophisticated risk-taking

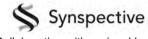
Visualization of knowledge about the innovation sector



Establishment of the credit review know-how for innovative companies

Clarification of risk-taking policy for each sector

Enabling further risk-taking



Collaboration with regional banks for syndicated loans



Support for the broader startup area

 Accelerating support for innovative companies' growth by making UPSIDER a consolidated subsidiary

November 2023	Established a debt fund for innovative companies in their growth stage
July 2025	Established second fund between seven Japanese financial institutions

[To become consolidated subsidiary in Sep 2025]



Further strengthening support for new challenges of midsized companies, SMEs, and startup businesses

Establishment of the new credit model

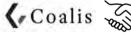
Collaboration with various partner companies

 Support for activation of startup M&As through the business partnership with Coalis

No. of IPOs and M&As of innovative companies³



[Partnership since July 2025]





Creating the M&A market and activating the secondary market

M&A advisory

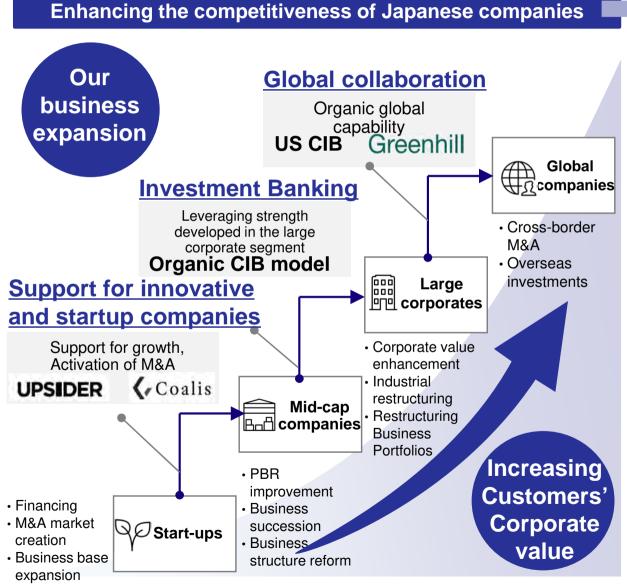
Financing growth

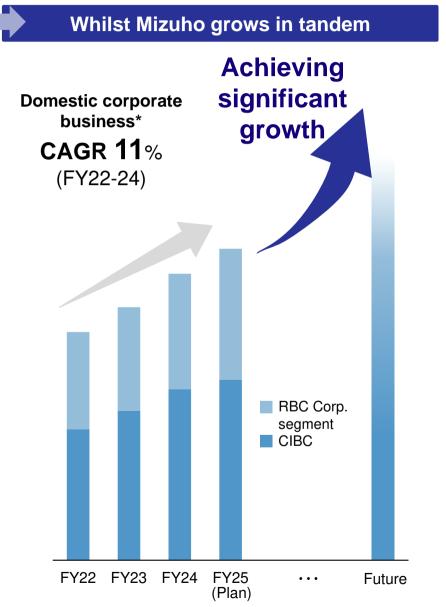
1. Cumulative amount of loans executed to priority clients among RBC's innovative companies (3-year cumulative total from FY22 to FY24, excluding pure refinance) 2. Number of employees belonging to front offices, support departments, and credit offices in charge of innovative companies 3. Source: Prepared by the Mizuho based on "Japan Startup Finance 2025 1H" by Speeda's startup information research 4. Cases where startups exit via M&A and are acquired by large corporations



Enhancing the competitiveness of Japanese Companies and expanding domestic business

■ Aiming to grow in tandem with customers, leveraging our competitiveness, providing extensive support and enhancing corporate value





^{*} Gross profits of CIBC+RBC corporate customers

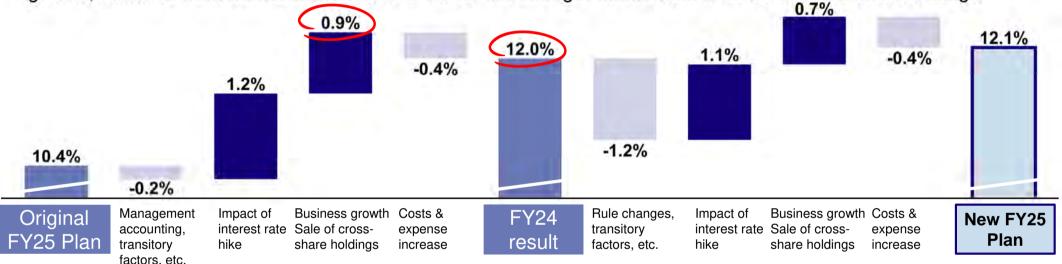


(Ref.) ROE: Appropriate control of business growth and our bottom line

Continuously improving ROE while also addressing future uncertainties

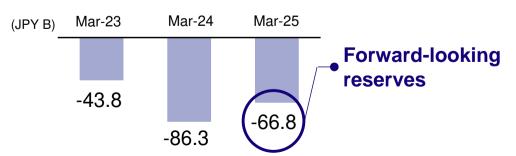
ROE at CIBC

 Plan for ROE for FY25 was originally 10.4%. Achieved this one year ahead of schedule through significant business growth, tailwinds from domestic interest rate hikes and stronger momentum in sales of cross-shareholdings



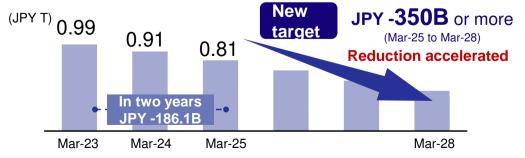
Controlling Credit-related Costs at CIBC

 Made allowance for future uncertainties through the use of forward-looking reserves



Group reduction of cross-shareholdings*

 Plan to reduce by JPY 350B or more from FY25-27, aiming to take total market value under 20% of net assets



^{*} Consolidated basis and therefore not limited to CIBC. Total market value includes deemed cross share-holdings as published in annual securities report. Assumes no change in Net Assets or stock prices from Mar-25. Reduction of 350B and result of 186.1B from Mar-25 are acquisition basis and not market value.

MIZUHO

Appendix

Global CIB Business

Hidekatsu Take
Member of the Board of Directors,
Deputy President & Corporate Executive,
Head of Global Corporate & Investment Banking Company

Daishi Sasaki Senior Managing Executive Officer Co-Head of Global Markets Company To transform from "a Japanese financial institution with a global footprint" to "a global financial institution that embraces its Japanese heritage and bridges diverse cultures"

Unique Americas
Primary Origination
Platform

Americas CIB
business platform/
model integrating
Banking and Markets

Global Collaboration connecting regions

Established our robust business platform in Americas, which represents the largest fee pool

Pursuing Mizuho's unique CIB platform/model in Americas Achieving stable growth in revenue

Leveraging Americas business platform/model and unique strengths of each region globally

Client Base

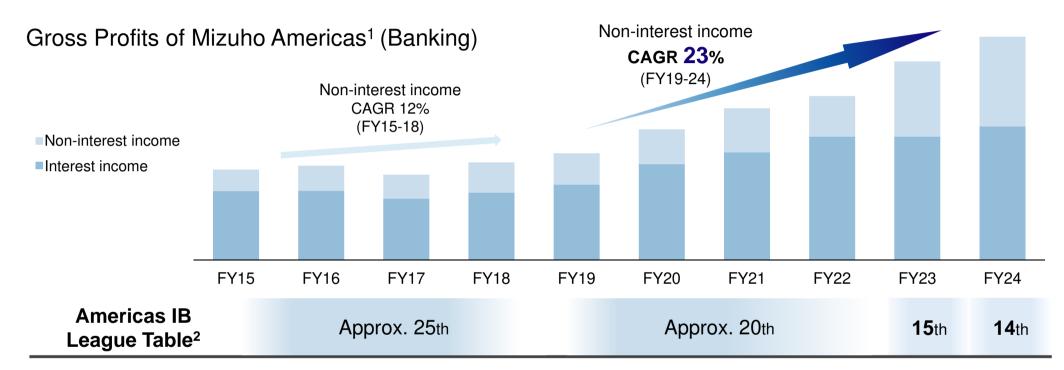
Talent

Balance Sheet

Products

Risk Management

- Accelerate growth by combining inorganic strategies with organically established business platform
 - Strengthen and integrate client base, talent and products to build our primary business platform
 - Utilize balance sheet effectively to enhance ability to generate non-interest income



<Trajectory of business platform enhancement>

Established IG DCM platform Expanded client base (Non-IG/ sponsors) **Enhancing Advisory business** 2018~ 2019~ 2021 2023 2015 **>** ■ Royal Bank IG-DCM league table: Greenhill Accumulating sector expertise and Capstone of Scotland Ranked Top 10 Integrating North American expanding products Promoting cross-sell driven by advisory for 7 consecutive years loan asset portfolio. **Enhanced risk-taking capabilities** client base and talent

Transition to Americas CIB structure (integration with Markets)

^{1.} In-house company management accounting basis 2. (Source) Dealogic, fee basis



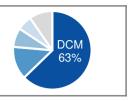
Unique Americas Primary Origination Platform Americas CIB business platform/ model integrating Banking and Markets

Global Collaboration connecting regions

League Table¹

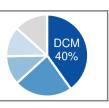
FY19

#23



FY24

#14



- DCMLCM
- ECM
- M&A
- Others

Expanded business platform and product range from DCM focused to CIB wide to support our clients' diverse needs

DCM

FY19 FY24

#12 → **#9**

(2.6%) (3.5%)



Investment-Grade Corporate Bond House of the Year (2023)

Asian Bank rewarded for the first time²



\$600,000,0006.125% Sr. Notes due 2030

\$600,000,000 6.500% Sr. Notes due 2033

Lead Left Bookrunner

June 2025

- Participated as Lead Left Bookrunner for the first time in the high-yield bond issuance by Whirlpool, a leading US home appliance manufacturer
- Our longstanding relationship, built through previous bond underwriting and M&A advisory services, was highly valued

Loan

FY19 FY24

#25 → **#15**

(1.0%) (2.0%)



Americas Loan House of the Year (2024)

Asian Bank rewarded for the first time³

Stonepeak

~\$5,700,000,000 40% Acquisition of

Woodside

Energy

Louisiana LNG Infrastructure LLC

> Financial Advisor, Lead Arranger

> > June 2025

- Acquisition of North American LNG infrastructure by Stonepeak, one of the world's largest independent infrastructure investment firms
- Served as Buy Side Financial Advisor and Lead Arranger for financing in this high-profile energy and infrastructure sector M&A deal
- Wide range of proposals, leveraging Mizuho relationship and collaboration with Greenhill, received high recognition

ECM

FY19 FY24

#32 → **#17**

(0.4%)

(1.3%)

arm

\$5,227,500,000

Active Bookrunner & JGC



North America IPO of the Year (2023)

SoFi Technologies



\$1,725,000,084Block Trade

Active Bookrunner

July 2025

- Acted as Active Bookrunner in the block trade of newly issued shares by SoFi, the largest online lender in US
- Our multi-touchpoint engagement and deepened relationships with management, cultivated over many years contributed to success

M&A

FY19 FY24

#53 → **#33**

(0.1%)

(0.5%)

Greenhill

MIZUHO

SKECHERS

~\$10,000,000,000 Sale to **3G Capital**

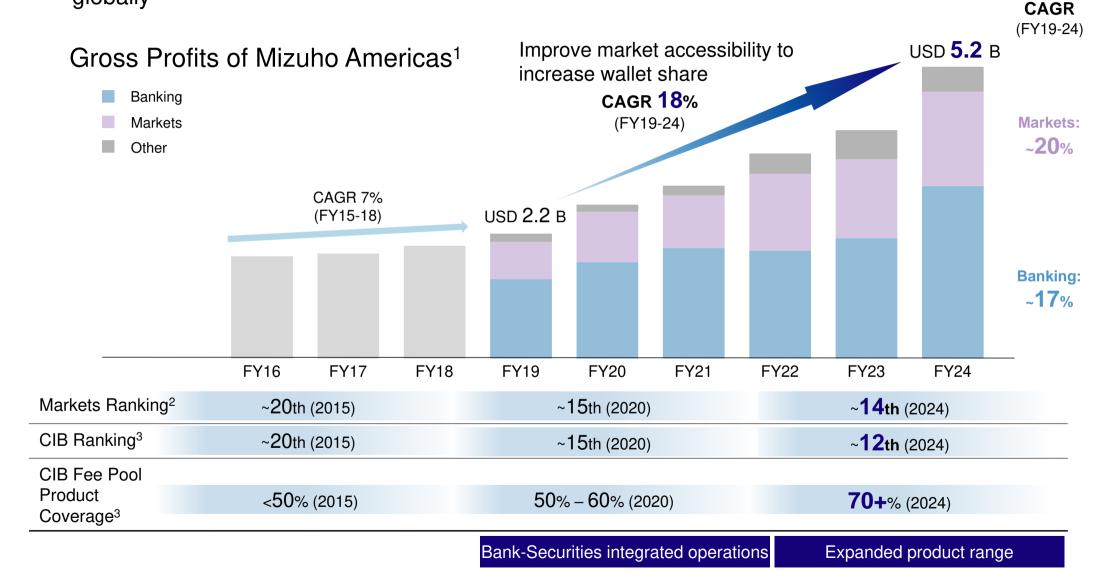
Exclusive Sell-Side Financial Advisor Announced

- Sale of Skechers, the world's third-largest footwear manufacturer, to US investment firm 3G Capital, largest M&A deal in the softline retail sector
- Served as Exclusive Sell-Side Financial Advisor, leading the entire process
- Leveraged strong relationships established through Mizuho coverage and Greenhill's capabilities

1. (Source) Dealogic, fee basis 2. Established in 2017, based on Mizuho survey 3. Established in 2013, based on Mizuho survey



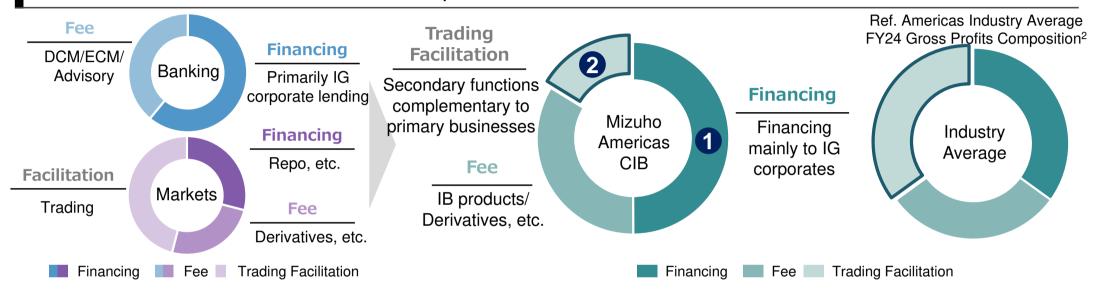
- Developed both Banking and Markets platform, by expanding product range
 - Providing solutions to clients across multiple touchpoints and extending business opportunities globally



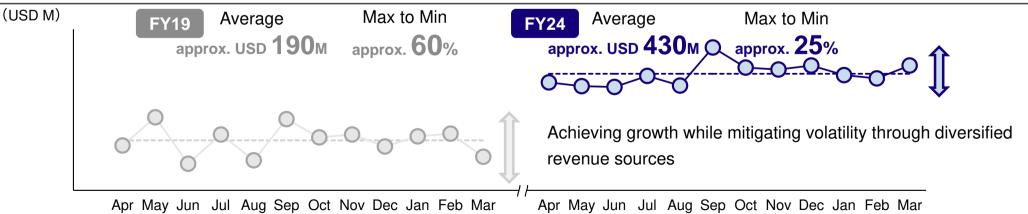
1. Mizuho Americas Revenues Managerial Basis. 2. (Source) Coalition Americas fee pool, Markets. 3. (Source) Coalition Americas fee pool, Banking+Markets.

- 1 Stable banking interest profit as a base, 2 diversified S&T revenue source by adding products
- Achieved growth and stability through balanced revenue mix

Mizuho Americas CIB Gross Profits Composition¹ for FY24



Gross profits of Mizuho Americas (monthly basis)



1. Mizuho Americas Managerial Basis. 2. (Source) Coalition Americas fee pool, Banking+Markets+Lending.



Unique Americas Primary Origination

model integrating Banking and Markets

Global Collaboration connecting regions

Combining our competitive edge of Americas CIB and unique strengths of each region to drive further growth

Americas

- No.1 CIB track record among Asian FIs
- CIB fee pool product coverage combined with sector expertise (70%+)
- Mizuho's unique revenue mix achieving growth and stability

Unique strengths of each region









- Integrated regional CIB framework
- Strong relationship with Middle East clients
- **ESG** expertise



Japan

- Strong domestic client base
- Industry-leading sector knowledge
- No.1 Debt House(DCM/LCM)
- Competitive JPY products

APAC

- Extensive branch network Access to a wide range of Asian investors
- Solid foundation of Japanese corporates

Current areas of cross-regional collaboration

Greenhill collaboration

Utilizing US/EMEA capital markets

Asian syndication

MNC* clients

JPY product

Areas to focus for further growth



Enhancing M&A driven solution capabilities



Expansion of USD product market share



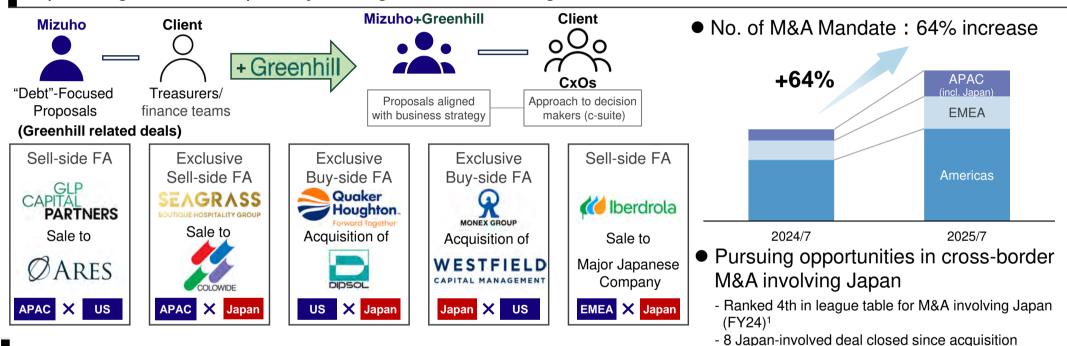
Deal origination leveraging global expertise

Strengthening foundation to support business growth

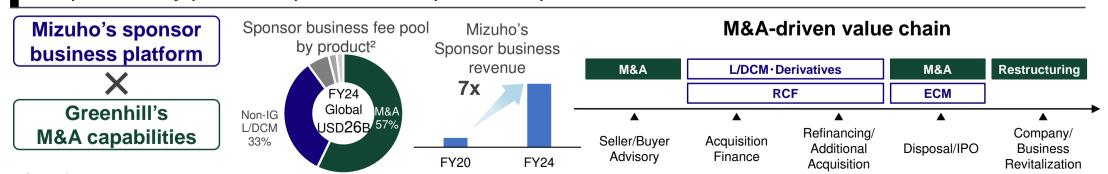
^{*} Multinational Company

- Leveraging enhanced solution capabilities achieved through integration with Greenhill, further focusing on cross-border M&A involving Japan
- Strengthening ability to capture opportunities across deal value chain, including sponsor business

Expanding solution capability through Greenhill integration



Complementary partnership that fulfills sponsor requirements



1. (Source) LSEG 2. (Source) Dealogic, fee basis



Sales & Trading initiatives

Americas

CIB·Substantial integration of Bank/Securities ahead of other regions

Core products Products range

- Expansion of USD product¹ market share, in addition to JPY
- Diversified products contribution to stable revenue and accumulation of knowledge

APAC

Completion of infrastructure development in derivatives business

Enhancement of substantial integration of Bank/Securities

- Strengthened relationship with Institutional Investors Non- JP Corporate Customers
- Focus on capturing Emerging Rates/FX flows, including collaboration with transaction banking

EMEA

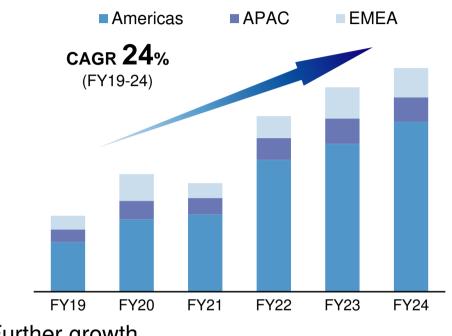
Resource allocation to selective priority areas

Establishment of business promotion framework in continental Europe as UB²

- Stabilized operation with resource concentration in Derivatives, Financing business or FX platform
- Access to various Institutional Investors including continental Europe • Middle East

Remarkable growth of Americas

Ex-Japan S&T revenue by region³



Further growth

Core Products (JPY+USD)

Americas products knowledge

APAC Investor · Non-JP Corp.

EMEA Investor · Non-JP Corp.

- Enhancing the ability for providing solution and product to capture USD cross-border transaction flows with further global collaboration
- Aiming expansion of core products market share in each region

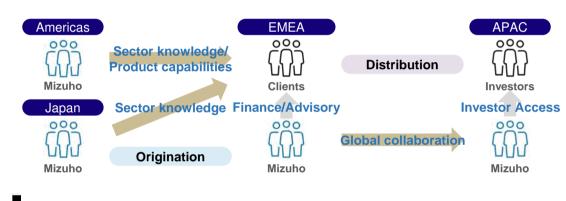


 Deliver solutions on a global basis, by identifying changes in our clients' business environment and leveraging business platforms and expertise of each region

Connecting the unique strengths of each region

Ref. Leveraging sector knowledge/product capabilities

- Originating finance solutions for EMEA clients, utilizing sector knowledge from Japan and Americas, as well as product capabilities of Americas
- Providing investment opportunities to Asian investors



Ref. Global deployment of EMEA's ESG expertise

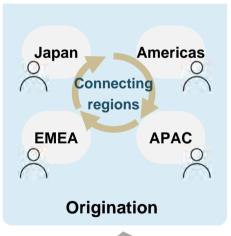
 Leveraging EMEA's ESG expertise, participated in project finance that contribute to decarbonization, and deploy it to other regions



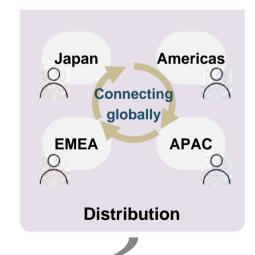


- Appointed as Mandated Lead Arranger and Hedging Bank
- Received PFI² Deal of the year 2024, Europe's best ESG deal 2025

- Primary
 - Secondary
- Cross regional collaboration to deliver solutions addressing challenges faced by our clients
- Leverage sector expertise and unique strengths/knowledge of each region



- Provide investment opportunities across all regions to investors seeking risk-return on global basis
- Connect diverse risk appetites globally



Virtuous growth cycle

of primary and secondary business

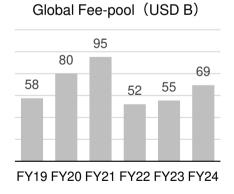
1. Carbon Capture and Storage 2. Project Finance International

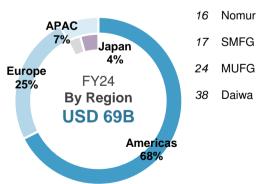


Ambition 2030: from Asia's No.1 financial institution to Global Top10



				F	Y24 (I	Fee-	share percent	tage, US	SD E	3)				
										By Region				
	Global					Americas			Europe			APAC incl. Japan ²		
1	JPM	10.0	11	RBC	2.1	1	JPM	11.2	1	JPM	7.9	1	Nomura	11.3
2	GS	7.9	12	UBS	2.0	2	GS	8.6	2	GS	6.6	2	MS	11.0
3	BofA	6.9	13	Mizuho	1.9	3	BofA	8.1	3	BNP	5.2	3	Mizuho	8.5
4	MS	6.6	14	Centerview	1.8	4	MS	6.6	4	MS	5.0	4	SMFG	7.4
5	Citi	5.1	15	Evercore	1.5	5	Citi	5.6	5	BofA	4.5	5	Daiwa	6.8
6	Barclays	3.8	16	Nomura	1.3	6	WF	4.3	6	Barclays	4.3	6	JPM	6.6
7	Jefferies	3.2	17	SMFG	1.3	7	Barclays	4.0	7	Deutsche	4.2	7	GS	5.7
8	WF	3.0	18	HSBC	1.2	8	Jefferies	3.6	8	Citi	3.9	8	BofA	4.6
9	Deutsche	2.5	19	Houlihan Lokey	1.1	9	RBC	2.7	9	Rothschild	3.0	9	Citi	3.8
10	BNP Paribas	2.2	20	Lazard	1.1	10 	Centerview	2.3	10	Jefferies	2.8	10	HSBC	2.7





Nomura

MUFG

1.3	14	Mizuho	1.6	27	Mizuho	0.8
		MUFG	1.1	28	SMFG	0.7
1.0	29	SMFG	0.8	29	Nomura	0.7
0.6	41	Nomura	0.4	34	MUFG	0.7

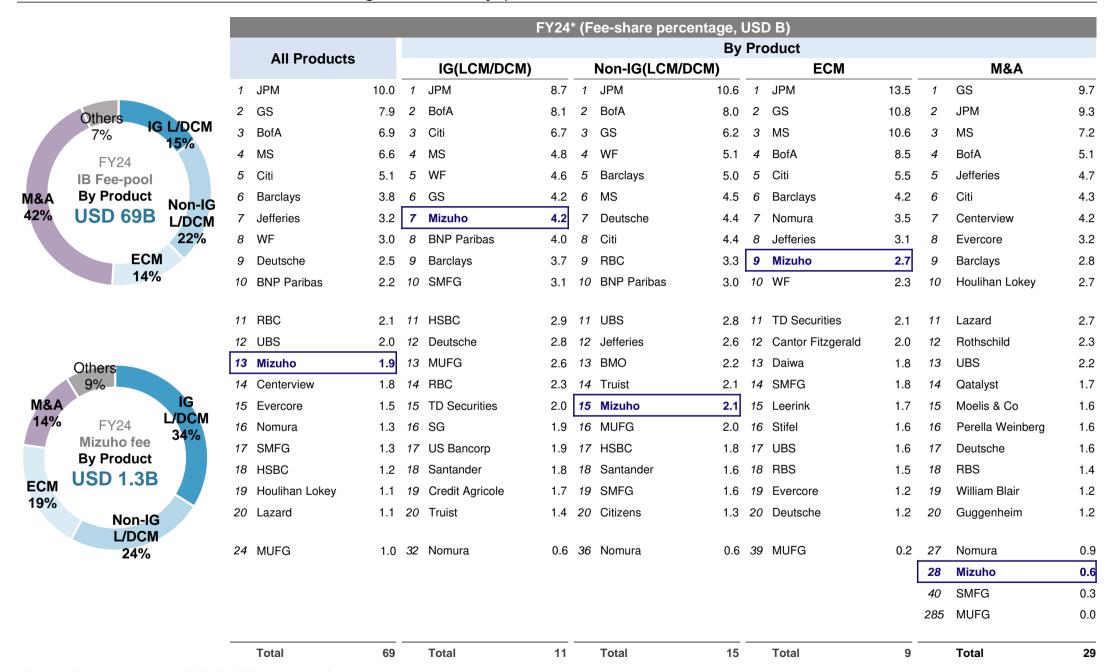
^{1.} Investment Banking. (Source) Dealogic, fee basis, LCM/DCM, ECM, M&A (incl. Greenhill). 2.Incl. China



1.5

13 MUFG

Ambition 2030: FY 24 Global League Table by product



^{* (}Source) Dealogic, fee basis, LCM/DCM, ECM, M&A (incl. Greenhill).



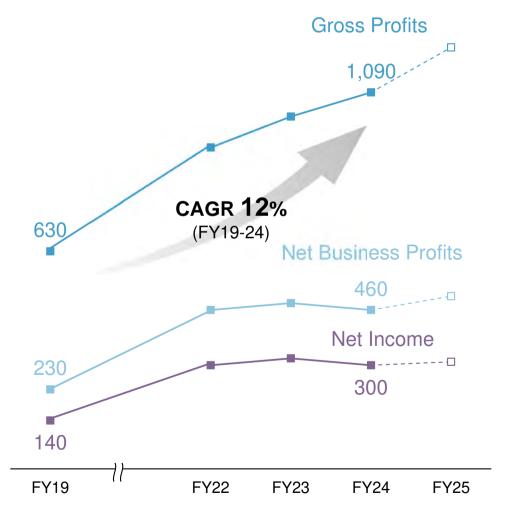
(Ref.) Financial Overview

Financial Results*

(Banking + Markets)

 Consistent Gross Profits growth amid volatile market environments

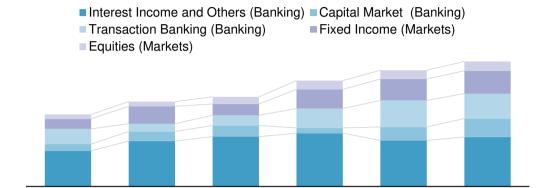
(JPY B) — Result □ Outlook



Diversification of revenue

(Banking + Markets)

 Achieving stable and sustainable growth by diversifying revenue sources under challenging environments



FY22

Expense Management

FY20

FY19

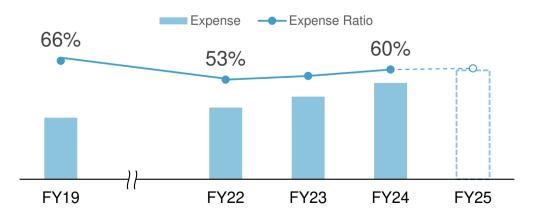
(Banking + Markets)

FY24

FY23

- On an increasing trend due to regulatory requirements and enhancements of corporate functions
- Control expense ratio through measures for optimization

FY21

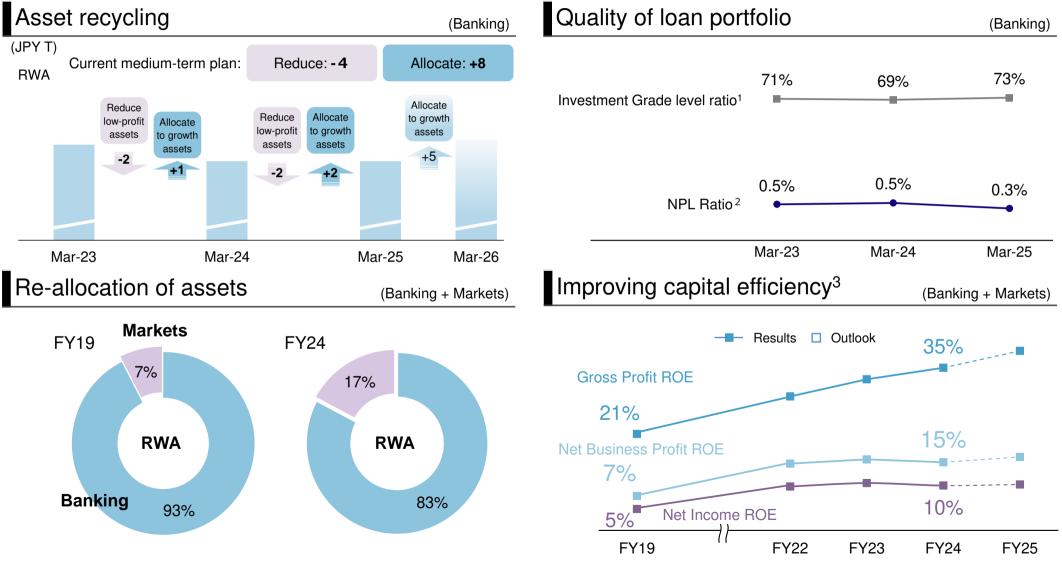


^{*} FY25 In-house company management accounting basis



(Ref.) Rebalancing our business portfolio and improving capital efficiency

- Steady progress in reduction of low-profit assets and focus on re-allocation to growth areas while maintaining the quality of loan portfolio
- Banking remains as a core business foundation, while allocating asset to growing Markets business



^{1.} BK(incl. subsidiaries outside Japan) in-house company management accounting basis 2. BK consolidated. 3. FY25 in-house company management accounting basis



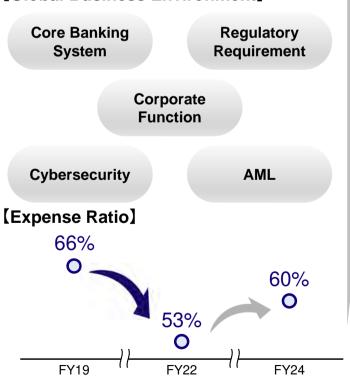
(Ref.) Strengthening foundations for further Business Growth

- Current medium-term plan as a term to build a corporate foundation that supports business growth
- Expanding both the quality and quantity of global talent portfolio to support increasingly complex business operations
- Enhancing IT capability and Compliance to expand functions of Global Capability Center

Challenges

 Expense ratio¹ has risen mainly due to the investment of necessary resources, such as Core Banking System, regulatory requirement and cybersecurity

[Global Business Environment]



Key Initiatives

Expanding global talent portfolio

Utilizir	g technology to increase efficiency, and MGS to promote	e standardization
Talent	Transform to a global financial institution where diverse talent can thrive around the world	Ratio of local personnel in management positions
	Appointing experienced local management with	86 % (As of Mar-25)
raicht	advanced expertise to drive sophisticated and	Employees newly sent on assignments outside Japan
	complex businesses • Accelerating mid-long term talent development	+221 ppl (FY23-24 accum.)
	Pursue the best mix of global optimization for enhance regional optimization for strengthened competitive	

IT/ Compliance

- Accelerating senior management level collaboration between Head Office and regions
- Improving cybersecurity response on a global basis

MGS

Enhance functions to be a Global Capability Center

 Opened Chennai office to secure resources and enhance BCP by mutual backup with Mumbai office

 Placed dedicated team in MGS² and each region to collaborate for the implementation of MGS roadmap and accelerate migration



Approx. **500**MGS employees³

Approx. **-5,400**hr reduction by AI and RPA/per month (Accumulation)

1. Banking + Markets 2. Mizuho Global Services India Private Limited 3. As of March 25, including contract employees



Improving customer experience & Asset and Wealth Management in Japan

Enhancing the competitiveness of Japanese Companies

Global CIB Business

Appendix

(JPY B)

Group aggregate, preliminary figures

	Net Business Profits*			1	Net Income	ROE*		
	FY24	FY25		FY24	FY25		FY25	
	Result	Outlook	YoY	Result	Outlook	YoY	Outlook	YoY
RBC	140	202	+61	123	135	+11	6.8%	+0.5%
CIBC	406	427	+21	405	418	+14	12.1%	+0.5%
GCIBC	365	388	+23	240	235	-6	8.5%	-0.5%
GMC	157	292	+135	107	199	+91	7.7%	+2.8%
AMC	12	22	+10	1	15	+14	10.8%	+10.0%

^{*} Accounting rules as of FY25. GMC includes Net Gains (Losses) related to ETFs (2 Banks)

Definitions

Financial accounting

- 2 Banks: BK+TB on a non-consolidated basis

- Consolidated Net Business Profits: Consolidated Gross Profits - G&A Expenses (excl. Non-Recurring Losses) + Equity in Income from

Investments in Affiliates and certain other consolidation adjustments

- Net Gains (Losses) related to ETFs and others: Net Gains (Losses) related to ETFs (2 Banks) + Net Gains on Operating Investment Securities (SC Consolidated)

- G&A Expenses

(excl. Non-Recurring Losses and others): G&A Expenses (excl. Non-Recurring Losses) - Amortization of Goodwill and other items

- Profit Attributable to Owners of Parent: Net Income for the period Attributable to Shareholders of the Parent Company

- Consolidated ROE: Profit Attributable to Owners of Parent divided by (Total Shareholders' Equity + Total Accumulated Other

Comprehensive Income (excl. Net Unrealized Gains (Losses) on Other Securities))

- CET1 Capital Ratio (excl. Net Unrealized Gains (Losses) on Other Securities):

Management accounting. Includes the effect of partially fixing unrealized gains on Japanese stocks through

hedging transactions, based on management accounting

[Numerator] Calculated by excluding Net Unrealized Gains (Losses) on Other Securities and its associated

Deferred Gains or Losses on Hedges

[Denominator] Calculated by excluding RWA associated with Net Unrealized Gains (Losses) on Other

Securities (stocks)

Management accounting

- Customer Groups: RBC + CIBC + GCIBC + AMC

- Markets: GMC

- Group aggregate: BK + TB + SC + other major subsidiaries on a non-consolidated basis

- In-house Company management basis: Figure of the respective In-house Company

- Net Business Profits by In-house Company: Gross Profits - G&A Expenses (excluding Non-Recurring Losses) + Equity in Income from Investments in Affiliates -

Amortization of Goodwill and other items

Internal risk capital: Risk capital calculated taking account of factors such as regulatory risk-weighted assets (RWA) and interest rate

risk in the banking account. Internal risk capital of RBC, CIBC, GCIBC are calculated from Basel III finalization

fully-effective basis. Preliminary results

- ROE by In-house Company: Profit Attributable to Owners of Parent divided by internal risk capital

Abbreviations

· Mizuho Financial Group, Inc.

Foreign exchange rates

1 0	. Mizurio i mancial Group, mc.	KDC	. Hetali & Business Banking Company
BK	: Mizuho Bank, Ltd.	CIBC	: Corporate & Investment Banking Company
ТВ	: Mizuho Trust & Banking Co., Ltd.	GCIBC	: Global Corporate & Investment Banking Company
SC	: Mizuho Securities Co., Ltd.	GMC	: Global Markets Company
MSUSA	: Mizuho Securities USA LLC.	AMC	: Asset Management Company
AM-One	: Asset Management One Co., Ltd	GTU	: Global Transaction Banking Unit
RT	: Mizuho Research & Technologies, Ltd.	RCU	: Research & Consulting Unit
	-		-

RRC

TTM	Mar-23	Mar-24	Mar-25		
USD/JPY	133.54	151.40	149.53		
EUR/JPY	145.72	163.28	162.03		
Management accounting (Planed rate)	FY2	4	FY25		
USD/JPY	135.	00	140.00		
EUR/JPY	143.	44	145.36		

Forward-looking Statements

Financial information in this presentation uses figures under Japanese GAAP unless otherwise stated (including management accounting basis). This presentation contains statements that constitute forward-looking statements including estimates, forecasts, targets and plans.

· Retail & Rusiness Banking Company

These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions.

Such forward-looking statements do not represent any guarantee of future performance by management and actual results may materially differ. Further information regarding factors that could affect our financial condition and results of operations is included in our most recent Form 20-F and our report on Form 6-K.

We do not intend to update our forward-looking statements. We are under no obligation, and disclaim any obligation, to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by the rules of the Tokyo Stock Exchange.

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