

**Transaction Overview** 

# Transfer of Mitsubishi Tanabe Pharma Corporation

February 7, 2025

Manabu Chikumoto Representative Corporate Executive Officer, President & Chief Executive Officer Mitsubishi Chemical Group Corporation

# **Today's summary**



- Mitsubishi Chemical Group signed a definitive agreement to transfer Mitsubishi Tanabe Pharma Corporation (Mitsubishi Tanabe Pharma) to Bain Capital for approximately 5,100 Oku yen
- The transaction enables Mitsubishi Tanabe Pharma to implement a growth strategy under multifaceted support from a new owner with expertise in the pharmaceuticals business
- We plans to advance the growth strategy centered on the chemicals business based on the "KAITEKI Vision 35"
- We expect to record an approximately 950 Oku yen gain<sup>1</sup> in the second quarter of FY3/26 in relation to the transfer
- The closing of this transaction is scheduled for the second quarter of FY3/26, subject to a resolution at the annual shareholders' meeting scheduled for late June 2025 and Bain Capital's obtainment of necessary clearance and approval from relevant authorities in Japan and overseas
- We plan to allocate 5,100 Oku yen obtained from the transfer to growth investment in the five business focus areas outlined in KAITEKI Vision 35, as well as other new growth investments, repay interest-bearing debt and shareholder returns

<sup>1</sup> Pre-tax income from discontinued operations.

### **Transaction overview**



Background	<ul> <li>We signed a definitive agreement to transfer Mitsubishi Tanabe Pharma to Bain Capital, subject to approval of our annual shareholders' meeting<sup>1</sup></li> <li>As a core company in our pharmaceutical business, Mitsubishi Tanabe Pharma has contributed to society by creating and selling innovative drugs and to the stability and strengthening of our financial base</li> <li>After becoming a wholly owned subsidiary in 2020, Mitsubishi Tanabe Pharma worked to create synergies between businesses through the mutual use of technology and human resources within our group, but changes in the industry and business structure have reduced the potential for synergies</li> <li>Large-scale investment is essential to strengthen Mitsubishi Tanabe Pharma's R&amp;D capacity and further growth, but such investment would not be a feasible option under our ownership</li> <li>We carefully explored the best owners for Mitsubishi Tanabe Pharma to achieve future growth, and we have reached a conclusion that promoting a growth strategy under Bain Capital, which has extensive investment experiences in healthcare, is the best option</li> </ul>				
Deal Structure	The specific method of the transfer is currently under review, and will be announced once a decision is made				
Financial Impact	The transfer price of approximately 5,100 Oku yen. We expect to record an approximately 950 Oku yen gain <sup>2</sup> in 2Q of FY3/26 in relation to the transfer Prior to the execution of the transfer, Mitsubishi Tanabe Pharma plans to pay special dividends on excess cash to us				
Timeline	<ul> <li>February 7, 2025</li> <li>Late June 2025 (planned)</li> <li>Second quarter of FY3/26 (planned)</li> <li>Second quarter of FY3/26 (planned)</li> <li>Second quarter of FY3/26 (planned)</li> </ul>				

1 In addition to the resolutions at our shareholders' meeting, the fulfillment of the conditions precedent set forth in the purchase agreement, including necessary procedures undertaken by Bain Capital in accordance with competition laws and others for each country, is also required.

2 Pre-tax income from discontinued operations.

### Strategic rationale of the transaction



KAITEKI Vision 35 New Medium-Term Management Plan 2029

Three criteria for business selection

- Consistent with Vision
- Competitive advantage
- Potential for growth

Mitsubishi Tanabe Pharma needs to invest actively in strengthening its late-stage pipeline in order to achieve further growth

Positioning of Pharma Business

We plans to focus investment in the core areas of Chemicals Business

Mitsubishi Tanabe Pharma implements its growth strategy under the best owner, who has a deep knowledge of the pharma business and the ability to invest the necessary fund in a timely manner

### Strategic direction after the transfer



### There is no change in the policy of focusing on the growth of the chemicals business

	Targets by Segment after the transfer				Future direction			
Business segment         Core operating income <sup>2</sup> (Oku yen)				Make Chemicals Business				
Chemicals Business	Specialty Materials	FY24 Forecast	FY29 Targets 4,600	<ul> <li>the Highest Earning Segment in our group</li> <li>Accelerate portfolio transformation in line with the "Three criteria for business selection"</li> <li>Promote pricing policies, rigorous investment decisions, and asset optimization based on the "Three disciplined approaches in business operations"</li> </ul> Eargets after the transfer				
	MMA & Derivatives	2,900	1,440					
	Basic Materials & Polymers	340	540					
		450	440	l l	FY29 Target	<b>FY29 Target</b> (after the transfer)		
Group Business	Transfer 610			Sales revenue (Oku yen)	49,500	45,060		
	Pharma	1,740	2,240	COI margin	12%	10%		
	Industrial Gases <sup>1</sup>	(210)		ROIC	8%	7%		

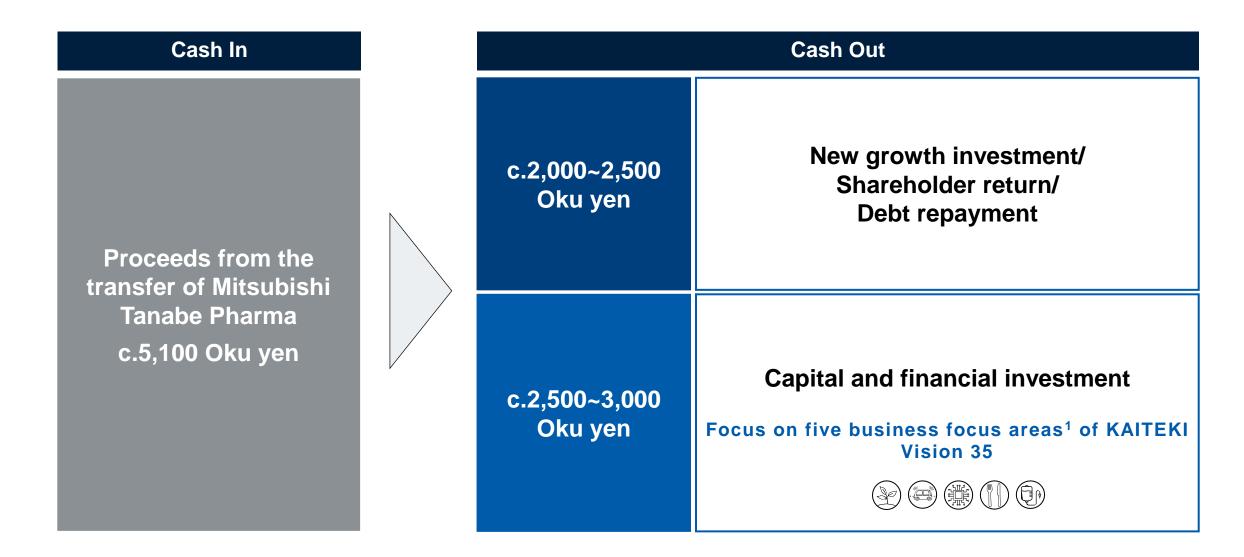
1 With regard to Industrial Gases Business, Mitsubishi Chemical Group (MCG) has made its own estimates based on "NS Vision 2026", which was formulated by Nippon Sanso Holdings Corporation in 2022, and incorporates the effects of continuous demand growth, price management, productivity improvements, etc.

2 The total figures include other adjustments. However, the graph does not show such adjustments, and the segment totals do not match the actual totals.

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### Use of proceeds from the transfer

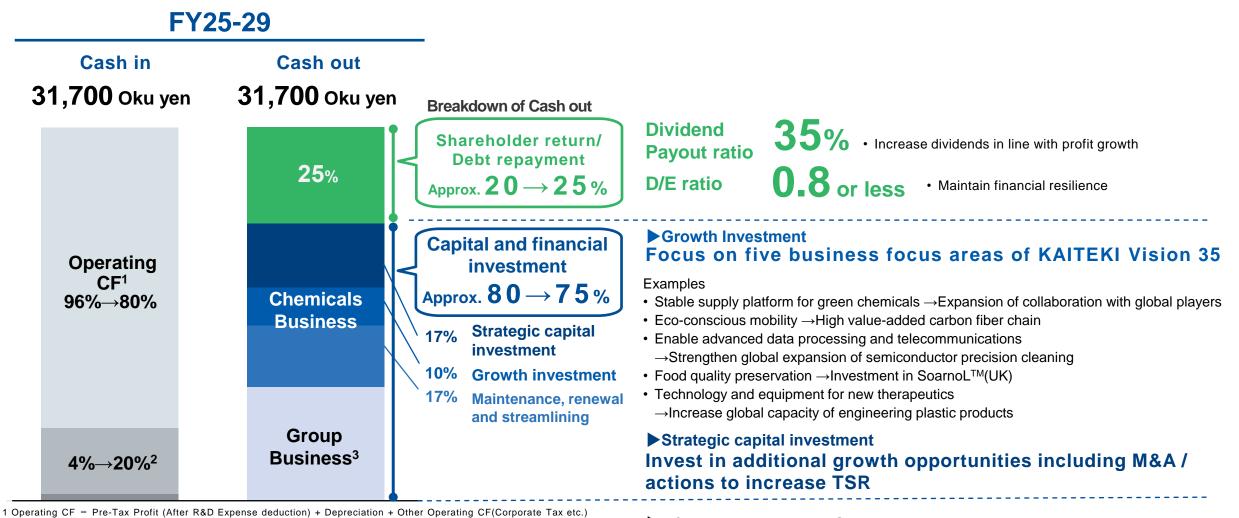




1 Stable supply platform for green chemicals, Eco-conscious mobility, Enable advanced data processing and telecommunications, Food quality preservation and Technology and equipment for new therapeutics.

### **Capital allocation after the transfer**





- 2 Working Capital compression and Income from Business Sales (Divestiture)
- 3 With regard to Industrial Gases Business, MCG has made its own estimates based on "NS Vision 2026", which was formulated by Nippon Sanso Holdings Corporation in 2022, and incorporates the effects of continuous demand growth, price management, productivity improvements, etc.

#### R&D expenses 3,800 Oku yen

 Chemicals: Expand new product lineup of five business focus areas of KAITEKI Vision 35

## **Financial impact from the transfer**



### **Business Segment Impact**

Earnings Impact from the Transfer After the resolution for the transfer is approved at the annual shareholder's meeting, Pharma Business is classified as discontinued operations and excluded from core operating income

We expect to record an approximately 950 Oku yen gain<sup>1</sup> in the second quarter of FY3/26 in relation to the transfer

### **Credit Rating Impact**

1 Pre-tax income from discontinued operations.

Current credit rating (R&I: A/JCR: A+) is unlikely to be affected

### (Reference) FY2029 target after the transfer (by Segment)



	FY2029 Target			FY2029 Target (after the transfer)			
	Sales revenue (Oku yen)	COI (Oku yen)	COI margin	Sales revenue (Oku yen)	COI (Oku yen)	COI margin	
Whole company	49,500	5,700	12%	45,060	4,600	10%	
Specialty Materials	14,080	1,440	10%	14,080	1,440	10%	
Advanced Films & Polymers	5,340	560	10%	5,340	560	10%	
Advanced Solutions	5,020	460	9%	5,020	460	9%	
Advanced Composites & Shapes	3,720	420	11%	3,720	420	11%	
MMA & Derivatives	4,380	540	12%	4,380	540	12%	
MMA	3,280	450	14%	3,280	450	14%	
Coatings & Additives	1,100	90	8%	1,100	90	8%	
Basic Materials & Polymers	9,850	440	4%	9,850	440	4%	
Materials & Polymers	8,440	410	5%	8,440	410	5%	
Carbon	1,410	40	3%	1,410	40	3%	
Others	2,150	(30)	(2%)	2,150	(60)	(3%)	
Chemicals Business	30,460	2,390	8%	30,460	2,360	8%	
Pharma	4,440	1,070	24%	-	-	-	
Industrial Gases <sup>1</sup>	14,600	2,240	15%	14,600	2,240	15%	
Group Business	19,040	3,310	17%	14,600	2,240	15%	

1 With regard to Industrial Gases Business, MCG has made its own estimates based on "NS Vision 2026", which was formulated by Nippon Sanso Holdings Corporation in 2022, and incorporates the effects of continuous demand growth, price management, productivity improvements, etc.

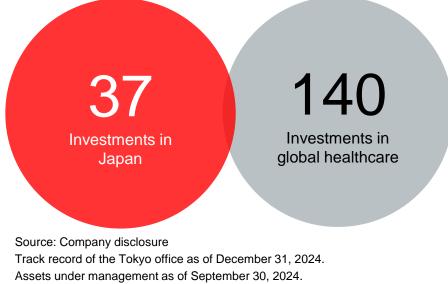
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# (Reference) Overview of Bain Capital





- Founded: 1984
- Headquarter: Boston
- Asset under management: Approx. \$185 bn in total
- Investment track record: Over 1,400 companies
- Focuses on healthcare through specialized funds
- Since founding the Tokyo office in 2006, Bain Capital has one of the largest investment track records in Japan, with a specialized team for supporting portfolio companies



Track record in global healthcare sector as of January 17, 2025.



#### Key investments in global healthcare





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Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.

It contains information about pharmaceuticals including products under development, but is not intended for advertising or medical advice.