INPEX CORPORATION (Securities Code:1605)

March 27, 2024

# **Investor Meeting FY2023 IFRS Financial Results**

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### **Cautionary Statement**



This presentation includes forward-looking information that reflects the plans and expectations of the Company. Such forward-looking information is based on the current assumptions and judgments of the Company in light of the information currently available to it, and involves known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause the Company's performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by such forward-looking information. Such risks, uncertainties and other factors include, without limitation:

- Price volatility and change in demand in crude oil and natural gas
- Foreign exchange rate volatility
- Change in costs and other expenses pertaining to exploration, development and production

The Company undertakes no obligation to publicly update or revise the disclosure of information in this presentation (including forward-looking information) after the date of this presentation.

# **Background for Voluntary Adoption of IFRS**



#### INPEX has adopted International Financial Reporting Standards (IFRS) to:

#### 1. Facilitate international comparability of financial information

Many global companies including major international oil companies (IOCs) have adopted IFRS. INPEX's adoption of IFRS facilitates the comparability of its financial information with that of global companies and helps improve convenience for stakeholders, including investors and analysts.

#### 2. Improve the INPEX Group's business management through standardized accounting procedures

■ Ichthys local entities, which account for the majority of INPEX's financial performance, and other overseas subsidiaries and affiliates already adopt IFRS. Extending the adoption of IFRS to Japanese entities is expected to help improve the INPEX Group's business management through efficient financial reporting under unified account standards and fair performance evaluation.

#### Highlights of the Consolidated Financial Results for the year ended December 31, 2023



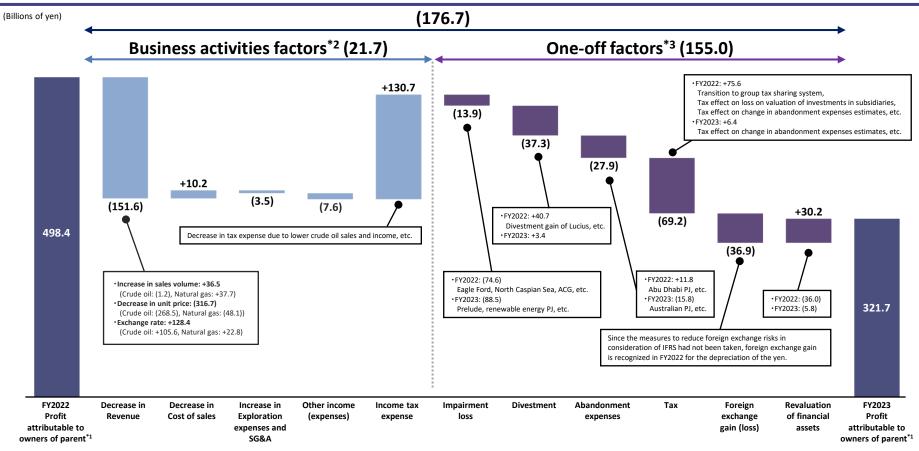
	FY2022 (actual)	FY2023 (actual)	Change	% Change	(JGAAP) FY2023 (actual)
Average crude oil price (Brent) (\$/bbl)	99.04	82.17	(16.87)	(17.0%)	82.17
Average exchange rate (¥/\$)	131.64	140.66	9.02yen depreciation	6.9% depreciation	140.66
Revenue (Billions of yen)	2,316.0	2,164.5	(151.5)	(6.5%)	2,165.7
Operating profit (Billions of yen)	1,503.6	1,114.1	(389.4)	(25.9%)	1,121.8
Profit before tax (Billions of yen)	1,445.3	1,253.3	(191.9)	(13.3%)	1,261.4
Profit attributable to owners of parent (Billions of yen)	498.4	321.7	(176.7)	(35.5%)	371.5
Net income per share <sup>*1</sup> (Yen)	364.73	248.55	(116.18)	(31.9%)	287.05
Net debt <sup>*2</sup> (Billions of yen)	1,734.9	1,319.9	(415.0)	(23.9%)	1,320.2
Net debt / equity ratio <sup>*2</sup> (%)	45.6	31.4	(14.2)	-	31.9

<sup>\*1</sup> Average number of INPEX shares issued and outstanding during the year ended December 31, 2022: 1,366,647,207 shares Average number of INPEX shares issued and outstanding during the year ended December 31, 2023: 1,294,325,142 shares

<sup>\*2</sup> Includes Ichthys downstream Incorporated Joint Venture and differs from financial accounting basis

# **Analysis of Profit (FY2022 IFRS vs. FY2023 IFRS)**





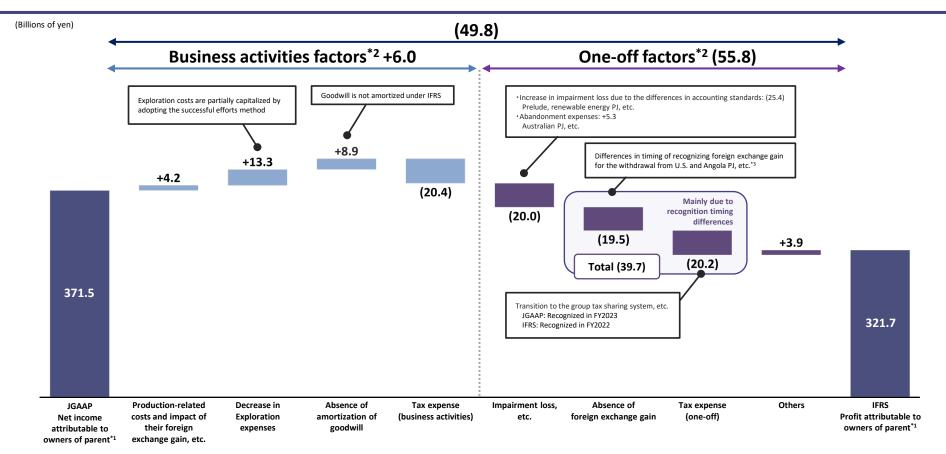
<sup>\*1</sup> For the convenience of analyzing factors that cause changes in profit attributable to owners of parent, the items in the Consolidated Statements of Profit or Loss are rearranged and aggregated.

<sup>\*2</sup> With regard to business activities factors, impacts to Income tax expense are listed separately, and impacts to Profit attributable to non-controlling interests are included in Other income (expenses).

<sup>\*3</sup> With regard to one-off factors, impact to tax expense and profit attributable to non-controlling interests are included in each item.

# **Analysis of Profit (FY2023 JGAAP vs. FY2023 IFRS)**





<sup>\*1</sup> For the convenience of analyzing factors that cause changes in profit attributable to owners of parent, the items in the Consolidated Statements of Profit or Loss are rearranged and aggregated.

<sup>\*2</sup> Impacts to Income tax expense are listed separately, and impacts to Profit attributable to non-controlling interests are included in each item.

<sup>\*3</sup> With regard to the divestment of U.S. and Angola PJ, the translation differences are recognized as foreign exchange gain in FY2022 under IFRS and in FY2023 under JGAAP.

# **Sales by Product**



		FY2022	FY2023	Change	% Change
	Net sales (Billions of yen)	1,772.0	1,607.9	(164.1)	(9.3%)
	Sales volume (thousand bbl)	138,118	138,024	(94)	(0.1%)
Crude Oil	Average unit price of overseas sales (\$/bbl)	97.64	82.83	(14.81)	(15.2%)
	Average exchange rate (¥/\$)	131.41	140.68	9.27yen depreciation	7.1% depreciation
	Net sales (Billions of yen)	519.8	527.8	8.0	1.5%
	Sales volume (million cf)	442,389	479,814	37,425	8.5%
Natural Gas (excluding LPG)	Average unit price of overseas sales (\$/thousand cf)	6.87	5.62	(1.25)	(18.2%)
(	Average unit price of domestic sales (¥/m³)	81.98	90.08	8.10	9.9%
	Average exchange rate (¥/\$)	132.11	140.20	8.09yen depreciation	6.1% depreciation
	Net sales (Billions of yen)	3.5	7.9	4.3	122.1%
	Sales volume (thousand bbl)	109	452	343	315.2%
LPG	Average unit price of overseas sales (\$/bbl)	64.20	46.68	(17.52)	(27.3%)
	Average exchange rate (¥/\$)	131.64	140.72	9.08yen depreciation	6.9% depreciation

### Consolidated Financial Forecasts for the year ending December 31, 2024



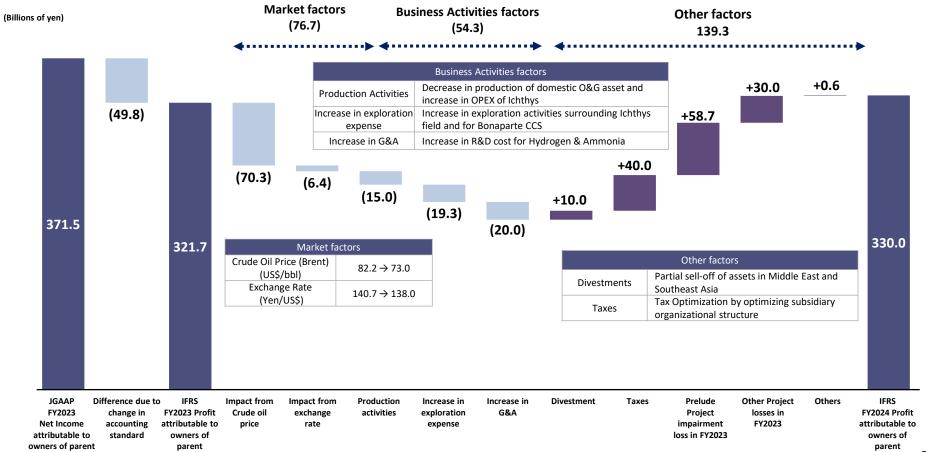
Full year	FY2023 (actual)	FY2024 (forecast)	Change	% Change
Average crude oil price (Brent) (\$/bbl)	82.17	73.0	(9.17)	(11.2%)
Average exchange rate (¥/\$)	140.66	138.0	2.66yen appreciation	1.9% appreciation
Revenue (Billions of Yen)	2,164.5	1,931.0	(233.5)	(10.8%)
Operating profit (Billions of Yen)	1,114.1	1,010.0	(104.1)	(9.4%)
Profit before tax (Billions of Yen)	1,253.3	1,043.0	(210.3)	(16.8%)
Profit attributable to owners of parent (Billions of Yen)	321.7	330.0	8.2	2.6%
ROIC (%)	8.4	6.8	(1.7)	-
ROE (%)*	8.0	7.7	(0.3)	-

<sup>\*</sup> ROE for the year ended December 31, 2022 (IFRS basis) is 14.6%.

#### **FY2024 Financial Forecasts**

#### **Analysis of Profit (FY2023 Actual vs. FY2024 Forecast)**



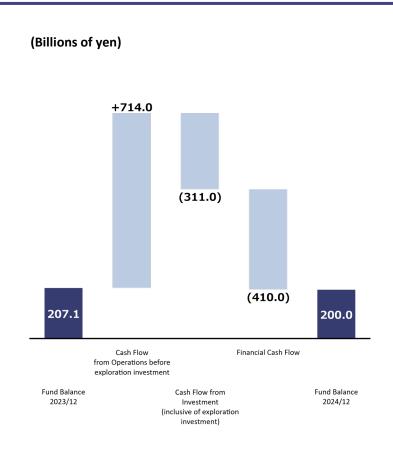


### **FY2024 Financial Forecasts**

#### Cash Flow\*



(Billions of Yen)	FY2023 (actual)	FY2024 (forecast)	Change
Cash Flow from Operations before exploration investment	1,068.7	714.0	(354.7)
Cash Flow from Investment (inclusive of exploration investment)	(578.9)	(311.0)	267.9
Development expenditure (Oil & Gas Business)	(229.6)	(485.0)	(255.4)
Development expenditure (5 Net Zero Business)	(78.9)	(10.0)	68.9
Exploration expenditure (inclusive of some 5 Net Zero Business)	(44.6)	(71.0)	(26.4)
Others (inclusive of sale of interests, etc)	19.4	13.0	(6.4)
Growth Investment	(333.6)	(553.0)	(219.4)
Others (purchase and disposal of investment securities etc.)	(245.3)	242.0	487.3
Free Cash Flow	489.8	403.0	(86.8)
Financial Cash Flow	(563.9)	(410.0)	153.9
Shareholder Returns	(190.1)	(132.0)	58.1
Cash and cash equivalents at end of year	207.1	200.0	(7.1)



<sup>\*</sup> Including cashflow of Ichthys LNG Pty Ltd, Ichthys downstream Incorporated Joint Venture, an equity method affiliate.

# **ROIC** by Segment

of which (Renewable Energy Business)

of which (Hydrogen and CCUS Business)

**Consolidated financial statements** 



151.6

6,104.7

FY2024 Forecast

(0.6)

(17.3)

421.2

	Adjusted Profit※1 (Billions of yen)	Invested Capital as at Year-End%2 (Billions of yen)	ROIC (%)		Adjusted Profit%1 (Billions of yen)	Invested Capital as at Year-End※2 (Billions of yen)	ROIC (%)
O&G Domestic	42.7	241.0	17.8	O&G Domestic	20.0	231.1	8.5
O&G Overseas Ichthys	364.6	4,095.6	8.8	O&G Overseas Ichthys	270.5	4,030.7	6.7
O&G Overseas Others	113.0	1,371.4	8.1	O&G Overseas Others	145.4	1,351.4	10.7
Others	2.0	139.7	1.5	Others	(13.3)	177.2	(7.7)

142.7

6,325.8

(2.3) of which (Renewable Energy Business)

- of which (Hydrogen and CCUS Business)

8.4 Consolidated financial statements

(2.6)

(3.7)

526.8

FY2023 Actual

(0.4)

6.8

<sup>\*1</sup> Adjusted profit: Net profit before deduction of Interest payments, Impairment loss etc., Non-controlling shareholder profit/loss

<sup>\*2</sup> Invested capital: The total of capital stock, interest-bearing liabilities as recorded in consolidated financial statements and project finance of the Ichthys downstream IJV



# Q&A



# Appendix

#### **Statement of Financial Position**



(Billions of yen)	December 2022	December 2023	Change	% Change
Current assets	758.6	838.4	79.8	10.5%
Non-current assets	5,689.8	5,901.0	211.2	3.7%
(Of which Oil and gas assets)	3,540.5	3,601.5	61.0	1.7%
(Of which Investments accounted for using equity method)	636.5	751.9	115.3	18.1%
(Of which Loans receivable)	1,279.1	1,306.5	27.3	2.1%
Total assets	6,448.4	6,739.4	291.0	4.5%
Current liabilities	540.7	572.2	31.4	5.8%
Non-current liabilities	1,839.1	1,668.2	(170.8)	(9.3%) _
Equity	4,068.5	4,499.0	430.4	10.6%
(Of which Exchange differences on translation of foreign operation)	423.5	694.9	271.4	64.1%
(Of which Non-controlling interests)	261.1	289.9	28.7	11.0%
Total liabilities and equity	6,448.4	6,739.4	291.0	4.5%
Equity attributable to owners of parent per share (Yen)	2,915.31	3,345.22	429.91	14.7%

Summary of financial information for Ichthys downstream JV (100% basis, including the Company's equity share 66.245%) is as follows:

(Billions of yen)

Current assets:

Non-current assets\*:

4,336.9 Current liabilities: 85.9

Non-current liabilities:

3,499.4

Equity:

933.0

181.5

Of which the total of interest-bearing debt is 1,056.9 billion yen.

Adding the off-balanced interest-bearing debt of the Ichthys downstream IJV brings the total of INPEX net debt is 1,319.9 billion yen.

<sup>\*</sup> Non-current assets include interest expenses which are not included in CAPEX, and capitalized costs before FID.

# **Statement of Income**



(Billions of Yen)	FY2022	FY2023	Change	% Change
Revenue	2,316.0	2,164.5	(151.5)	(6.5%) ●
Cost of sales	(818.1)	(848.0)	(29.9)	3.7% €
Gross profit	1,497.9	1,316.4	(181.5)	(12.1%)
Exploration expenses	(12.7)	(25.9)	(13.1)	103.9%
Selling, general and administrative expenses	(91.9)	(95.7)	(3.7)	4.1%
Other operating income	95.9	25.0	(70.8)	(73.9%)
Other operating expenses	(151.8)	(124.0)	27.7	(18.3%)
Share of profit (loss) of investments accounted for using equity method	166.2	18.3	(147.8)	(88.9%)
Operating profit	1,503.6	1,114.1	(389.4)	(25.9%)
Finance income	73.8	217.3	143.4	194.4%
Finance costs	(132.1)	(78.1)	53.9	(40.9%)
Profit before tax	1,445.3	1,253.3	(191.9)	(13.3%)
Income tax expense	(959.4)	(920.8)	38.6	(4.0%)
Profit (loss) attributable to non-controlling interests	(12.4)	10.8	23.3	_
Profit attributable to owners of parent	498.4	321.7	(176.7)	(35.5%)

Increase in sales volume:	+36.5
Decrease in unit price:	(316.7)
Exchange rate:	+128.4
Others:	+0.1
Cost of sales for Crude Oil: Change:	(551.6) (13.5)
Cost of sales for Natural Gas*: Change:	(279.9) (10.6)
* Including LPG	
Share of profit (loss) of investments ac	counted for

using equity method decreased due to expense related to revaluation of financial assets at the Ichthys Downstream IJV, an equity-method affiliate.

# Other Income and Expenses / Finance Income and Costs



(Billions of Yen)	FY2022	FY2023	Change	Change %	Note
Other operating income	95.9	25.0	(70.8)	(73.9%)	
Foreign exchange gain	52.7	_	(52.7)	(100.0%)	
Gain on transfer of participating interests	16.6	_	(16.6)	(100.0%)	
Other	26.4	25.0	(1.3)	(5.2%)	
Other operating expenses	(151.8)	(124.0)	27.7	(18.3%)	
Impairment loss*1	(146.3)	(100.8)	45.4	(31.1%)	FY2022: Eagle Ford, Offshore North Caspian Sea, ACG, etc. FY2023: Prelude, etc.
Foreign exchange gain	_	(10.7)	(10.7)	_	
Other	(5.4)	(12.3)	(6.9)	125.7%	
Finance income	73.8	217.3	143.4	194.4%	
Interest Income	64.1	94.4	30.2	47.1%	
Dividend income	6.5	4.2	(2.2)	(34.5%)	
Gain arising from changes in terms of financial assets without derecognition and others*2	-	116.5	116.5	_	Income related to revaluation of financial assets*2
Other	3.0	2.1	(0.9)	(31.6%)	
Finance costs	(132.1)	(78.1)	53.9	(40.9%)	
Interest expense	(42.3)	(74.1)	(31.7)	75.0%	
Loss arising from changes in terms of financial assets without derecognition and others*2	(85.4)	_	85.4	(100.0%)	Expense related to revaluation of financial assets*2
Other	(4.2)	(3.9)	0.2	(7.1%)	

<sup>\*1</sup> Impairment loss on investments accounted for by the equity method are included in "Share of profit (loss) of investments accounted for using equity method" and are therefore not included in the amount of impairment loss above.

<sup>\*2</sup> In accordance with International Financial Reporting Standards (IFRS) 9 "Financial Instruments" implemented to foreign consolidated subsidiaries, the gain or loss was recognized mainly due to modification of financial assets that do not result in derecognition, revisions to estimated future cash flows of financial assets, and other factors. It includes the gain or loss incurred from transactions with affiliated companies. Adjusted for equity in earnings of affiliates and tax effect accounting, the impact to consolidated net income was minimal.

# **Statement of Cash Flows**



(Billions of Yen)	FY2022	FY2023	Change
Profit before tax	1,445.3	1,253.3	(191.9)
Depreciation and amortization	306.0	319.6	13.5
Impairment loss	146.3	100.8	(45.4)
Finance costs (income)	58.2	(139.1)	(197.4)
Share of loss (profit) of investments accounted for using equity method	(166.2)	(18.3)	147.8
Income taxes paid	(905.5)	(836.7)	68.8
Other	(101.9)	108.5	210.5
Net cash provided by (used in) operating activities	782.2	788.1	5.8
Payments for acquisition of exploration and evaluation assets	(18.0)	(47.9)	(29.9)
Payments for acquisition of development and production assets	(221.5)	(202.6)	18.8
Payments for purchases of investments	(78.1)	(432.3)	(354.2)
Proceeds from sale and redemption of investments	19.8	312.7	292.8
Payments for purchases of investments accounted for using the equity method	(68.3)	(76.5)	(8.1)
Proceeds from sale of investments accounted for using the equity method	27.3	_	(27.3)
Payments for acquisition of subsidiaries	(31.4)	_	31.4
Long-term loans made / Collection of long-term loans receivables	(176.4)	146.1	322.5
Other	11.6	(19.4)	(31.1)
Net cash provided by (used in) investing activities	(535.1)	(320.1)	215.0
Net cash provided by (used in) financing activities	(246.5)	(487.2)	(240.6)
Cash and cash equivalents at end of the year	208.2	201.1	(7.0)

# FY2023

# Net Sales



lions of Yen)		Product	FY2022	FY2023	Change	% Change
	_	Crude Oil	5.9	4.5	(1.4)	(24.2%)
		Natural Gas (excluding LPG)	199.7	220.8	21.1	10.6%
	Japan	LPG	0	-	(0.0)	(100.0%)
		Other	8.8	7.5	(1.3)	(15.6%)
		Total	214.6	232.8	18.2	8.5%
		Crude Oil	208.5	193.2	(15.2)	(7.3%)
	Australia &	Natural Gas (excluding LPG)	272.4	277.3	4.9	1.8%
	Southeast Asia	LPG	0.9	2.9	2.0	224.7%
Oil & Gas		Total	481.8	473.5	(8.2)	(1.7%)
Europe		Crude Oil	120.4	92.6	(27.7)	(23.0%)
	F	Natural Gas (excluding LPG)	42.8	26.1	(16.7)	(39.1%)
	Europe	Other	0.2	0.2	(0.0)	(21.3%)
		Total	163.5	119	(44.5)	(27.2%)
		Crude Oil	1,431.7	1306.9	(124.7)	(8.7%)
	Abu Dhabi and others	Natural Gas (excluding LPG)	2.8	1.8	(1.0)	(35.8%)
	(Middle East, NIS etc.)	Other	1.2	0	(1.2)	(98.5%)
		Total	1,435.8	1308.8	(126.9)	(8.8%)
		Crude Oil	5.4	10.5	5.0	93.1%
		Natural Gas (excluding LPG)	1.9	1.6	(0.2)	(12.9%)
	Other	LPG	2.6	4.9	2.3	87.3%
		Other	10.1	12.9	2.7	27.4%
·····		Total	20.2	30.1	9.9	49.2%
		Crude Oil	1,772.0	1,607.9	(164.1)	(9.3%)
 Total		Natural Gas (excluding LPG)	519.8	527.8	8.0	1.5%
		LPG	3.5	7.9	4.3	122.1%
		Other	20.5	20.7	0.1	0.7%
		Total	2,316.0	2,164.5	(151.5)	(6.5%)