

TSE: 4502 TAK LISTED NYSE

Committed to Growth & Shareholder Returns

FY2023 Q2 Earnings Announcement

October 26th, 2023



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Financial Information and Certain Non-IFRS Financial Measures

Takeda's financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS").

This presentation and materials distributed in connection with this presentation include certain financial measures not presented in accordance with IFRS, such as Core Revenue, Core Operating Profit, Core Net Profit, Core EPS, Constant Exchange Rate ("CER") change, Net Debt, EBITDA, Adjusted EBITDA and Free Cash Flow. Takeda's management evaluates results and makes operating and investment decisions using both IFRS and non-IFRS measures included in this presentation. These non-IFRS measures exclude certain income, cost and cash flow items which are included in, or are calculated differently from, the most closely comparable measures presented in accordance with IFRS. By including these non-IFRS measures, management intends to provide investors with additional information to further analyze Takeda's performance and core results, including when controlling for the effect of fluctuations in exchange rates. Takeda's non-IFRS measures are not prepared in accordance with IFRS and such non-IFRS measures should be considered a supplement to, and not a substitute for, measures prepared in accordance with IFRS (which we sometimes refer to as "reported" measures). Investors are encouraged to review the definitions and reconciliations of non-IFRS financial measures to their most directly comparable IFRS measures, which are in the financial appendix appearing at the end of this presentation.

Exchange Rates

In this presentation, certain amounts presented in Japanese yen have been translated to US dollars solely for the convenience of the reader. Except where otherwise noted, these convenience translations have been made at an exchange rate of 1USD = 149.43 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on September 29, 2023. The rate and methodologies used for these convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of Takeda's consolidated financial statements. These translations should not be construed as a representation that the relevant Japanese yen amounts could be converted into U.S. dollars at this or any other rate.

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AGENDA

| Introduction | Christophe Weber President & CEO |
|-----------------|-------------------------------------|
| Pipeline Update | President, R&D |
| Financials | Chief Financial Officer |
| Q&A Session | |



Better Health for People, Brighter Future for the World

Our vision is to discover and deliver life-transforming treatments, guided by our commitment to:

PATIENT

- Responsibly translate science into highly innovative, life-changing medicines and vaccines
 - Accelerate access to improve lives worldwide

PEOPLE

 Create an exceptional people experience PLANET

Protect our planet

... AND BY UNLEASHING THE POWER OF DATA AND DIGITAL

• We strive to transform Takeda into the most trusted, science-driven, digital biopharmaceutical company

We are guided by our values of Takeda-ism which incorporate Integrity, Fairness, Honesty, and Perseverance, with Integrity at the core. They are brought to life through actions based on Patient-Trust-Reputation-Business, in that order.

FY2023 H1 Results: Steady Progress Towards Management Guidance; Non-Cash Impairment of Intangible Assets Impacting Reported Profit



Topline Driven by Growth & Launch Products

- H1 revenue growth +1.4% at CER¹ driven by Growth & Launch products +13% at CER
- VYVANSE U.S. generic impact to date in-line with expectations
- Core Operating Profit reflects loss of exclusivity of high margin products and investment in R&D and Data & Technology
- Reported Operating Profit and EPS also impacted by non-Core items booked in Q2 including impairment of intangible assets

FY2023 H1 RESULTS SUMMARY

| (BN YEN, except EPS) | REPC | ORTED | | | |
|----------------------|---------------|--------------------|----------------|--------------------|------------------------------|
| | FY2023 H1 | ACTUAL % CHANGE | FY2023 H1 | ACTUAL % CHANGE | CER ¹ % CHANGE |
| REVENUE | 2,101.7 | +6.4% | 2,101.7 | +6.4% | +1.4% |
| OPERATING PROFIT | 119.2 | -53.2% | 588.8 | -5.8% | -9.5% |
| EPS | 27 yen | -75.4% | 261 yen | -9.4% | -14.4% |

No Change to Full-Year Management Guidance

- Reported forecasts updated to reflect non-Core items booked in Q2 and revised FX rate assumptions
- Core EPS forecast raised to **447 yen**
- No change to full-year Management Guidance for CER change, reflecting significant loss of exclusivity impact and lower coronavirus vaccines revenue vs prior year, and investment in R&D and Data & Technology to secure long-term competitiveness

| FY2023 FULL-YEAR MANAGE (UNCHANGED FROM MAY 2023) | |
|--|----------------------------|
| | CORE CHANGE AT CER |
| REVENUE | Low-single-digit % decline |
| OPERATING PROFIT | Low-10s % decline |
| EPS (JPY) | Low-20s % decline |

1. Constant Exchange Rate. Please refer to appendix slide A-1 for definition.

2. Please refer to appendix slide A-1 for definition of Core financial measures, and slides A-7 and A-9 for reconciliation.

FY2023 Q2 Business Updates: Executing Strategy for Long-Term Growth





Maximizing Value of Existing Portfolio



 Subcutaneous (SC) administration approved by U.S. FDA in ulcerative colitis¹; submission under review for SC administration in Crohn's disease



 Recommended by WHO's Strategic Advisory Group of Experts (SAGE) for introduction in high dengue burden and transmission areas in children ages six to 16 years



Approved as Takeda's first subcutaneous
 immunoglobulin therapy for patients in Japan²



• 1L Hodgkin lymphoma label extension approved in Europe to include Stage III patients



Driving Progress in Innovative Pipeline

- TAK-721 resubmitted to U.S. FDA for treatment of Eosinophilic Esophagitis
- TAK-279 positive Ph2b data in psoriatic arthritis; full results to be presented at ACR Convergence in November
- Fruquintinib filed in Japan for previously treated mCRC
- TAK-755 filed in Japan for cTTP
- Exclusive licensing agreement with ImmunoGen to develop and commercialize mirvetuximab soravtansine-gynx in Japan for FRα-positive ovarian cancer

- Based on the outcome of the EXCLAIM-2 confirmatory trial, Takeda intends to initiate voluntary global withdrawal of EXKIVITY
- ALOFISEL Phase 3 ADMIRE-CD II study to support U.S. filing did not meet primary endpoint; safety consistent with previous trials.

ENTYVIO Pen Launch is a Significant Milestone to Drive Further Growth



Maintaining #1 Market Position

ENTYVIO maintains the lead as #1 in IBD overall and IBD bio-naïve new starts in the U.S. and continues to increase share globally

- In the EU, ENTYVIO volume growth remains strong at ~15% out-performing the overall IBD advanced therapy market despite pricing headwinds
- In the U.S., while the IBD market is growing, diagnosis and advanced therapy initiations remain suppressed relative to 2016-2019.
- The advanced therapy market still presents significant opportunities given that the majority of moderate-to-severe patients remain untreated or on a conventional therapy.



Continued Growth Outlook Fueled by Targeted Investments

Near-term focus on Entyvio Pen subcutaneous (SC) opportunity in U.S.

- SC approval in Sept 2023: ENTYVIO is the only FDA-approved biologic for maintenance therapy in Ulcerative Colitis with both IV and SC options
- SC BLA submission for Crohn's Disease also accepted by FDA in Sept 2023
- SC therapies estimated to represent approx. 35-40% of total U.S. IBD market

New & ongoing lifecycle management to enhance long-term growth

- Significant investment in both UC and CD studies to support targets of disease clearance and transmural healing
- Newly initiated studies supporting scientific community to investigate potential role of combination therapies to break efficacy ceiling with vedolizumab as backbone

Positive Momentum for QDENGA in Endemic and Travel Markets; Recommended by WHO's Strategic Advisory Group of Experts (SAGE)



Positive Uptake in Endemic Market Private Sectors; Strong Launch in Travel Markets Led by the EU

- Endemic: Launched in Indonesia, Brazil and Thailand with strong initial demand in private markets. Recently approved in Colombia. Launch expected in Argentina in Q3 FY23
- Travel: Available in 16 European countries*; various travel recommendations issued to date support the use of QDENGA to help protect travelers to dengue endemic areas
- Pursuing private and public partnerships with governments, institutional businesses, NGOs and manufacturers to expand access



SAGE Recommendation Could Accelerate Public Vaccination Program Decisions

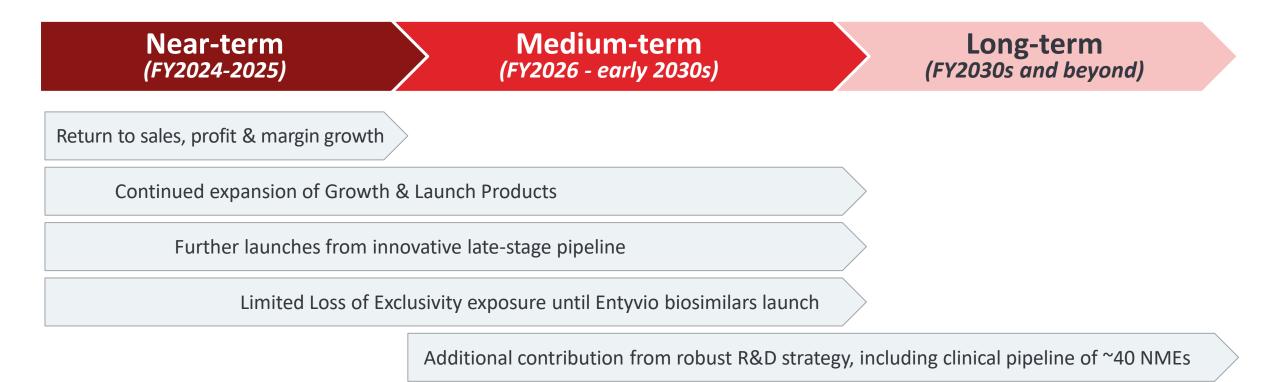
- Experts from the WHO's SAGE on Immunization recommended QDENGA for public vaccination programs in high dengue burden and transmission areas in children aged six to 16 years.
- Evaluation based on data from QDENGA's clinical program across 19 trials with more than 28,000 participants



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Committed to Growth & Shareholder Returns





- Returning to low-to-mid 30% Core Operating Profit margins
- Increasing productivity enabled by Data, Digital & Technology
- Continuing to pursue asset-specific business development to enhance pipeline
- Progressive dividend policy of increasing or maintaining dividend each year

Introduction

Christophe Weber President & CEO

Pipeline Update

Andy Plump President, R&D



Financials Costa Saroukos Chief Financial Officer

Q&A Session

AGENDA

Major Updates to Our Pipeline Since Q1 FY23



| PIPELINE | TAK-279 Orexin | Positive Phase 2b study for the treatment of Active Psoriatic Arthritis to be presented at the American College of Rheumatology in November Target Phase 3 study start in Psoriasis FY23 Target Phase 3 study start in Psoriatic Arthritis early FY24 Phase 1 TAK-861 data in healthy volunteers presented at ANHS¹ and World Sleep medical meetings |
|--------------------|------------------------------|--|
| | TAK-721 | • Resubmission of TAK-721 (budesonide oral suspension) for eosinophilic esophagitis in the U.S. |
| | ΕΝΤΥVΙΟ SC | Approved by the FDA in the U.S. for the use in Ulcerative Colitis Filed in the U.S. for the use in Crohn's Disease Approved in Japan by the Ministry of Health, Labor and Welfare for Crohn's Disease (UC approved March 2023) |
| GROWTH & LAUNCH | QDENGA | Recommended by World Health Organization's Advisory Group for public vaccination programs in high dengue burden and transmission areas in children ages 6 to 16 years |
| PRODUCTS | ALOFISEL | Phase 3 ADMIRE CD-II study did not meet primary endpoint; safety consistent with previous trials |
| | ΕΧΚΙVΙΤΥ | Initiating voluntary global withdrawal; confirmatory trial in locally advanced or metastatic 1L EGFR Exon20 insertion+ NSCLC did not meet primary endpoint |
| Business | AS-202/TAK-212 | Global licensing agreement with AcuraStem to develop and commercialize PIKFYVE² targeted therapeutics. First program: AS-202 an intrathecal antisense oligonucleotide (ASO) to treat Amyotrophic Lateral Sclerosis (ALS). |
| Development | Mirvetuximab soravtansine | Licensing agreement with ImmunoGen to develop and commercialize for folate receptor-alpha (FRalpha) positive ovarian cancer in Japan. First antibody drug conjugate (ADC) developed for the treatment of ovarian cancer. |

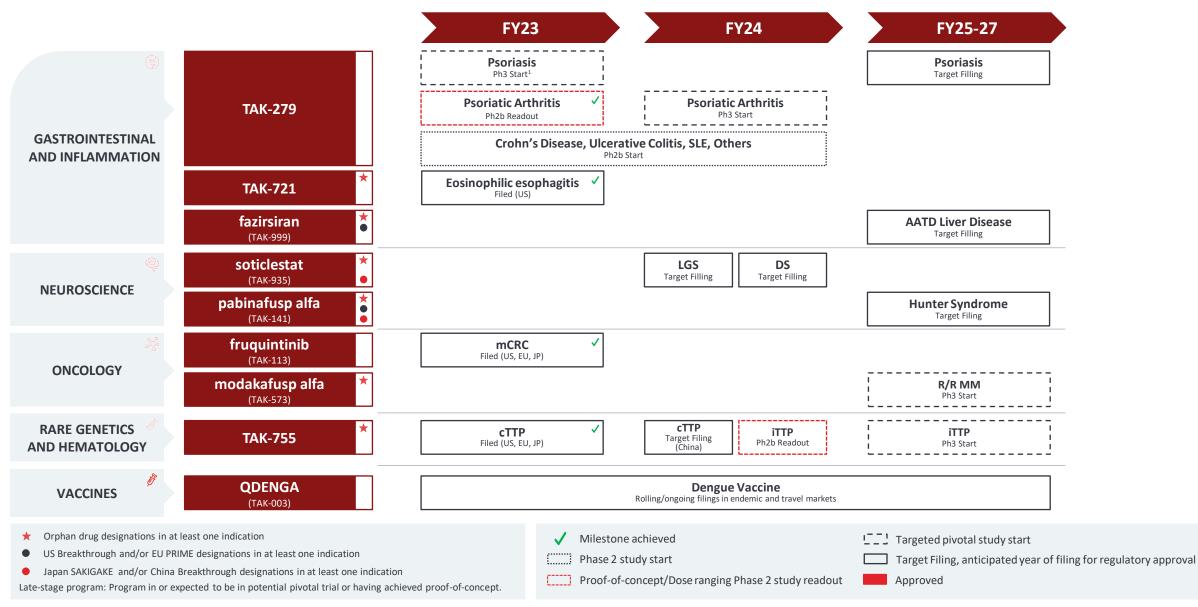
1. ANHS: Asian Narcolepsy & Hypersomnolence Society Meeting, Sept 2023, Yokohama, Japan

2. PIKFYVE: phosphoinositide kinase, FYVE-type zinc finger containing

For full glossary of abbreviations please refer to appendix.

Promising Late-stage Development Programs with Upcoming Inflections



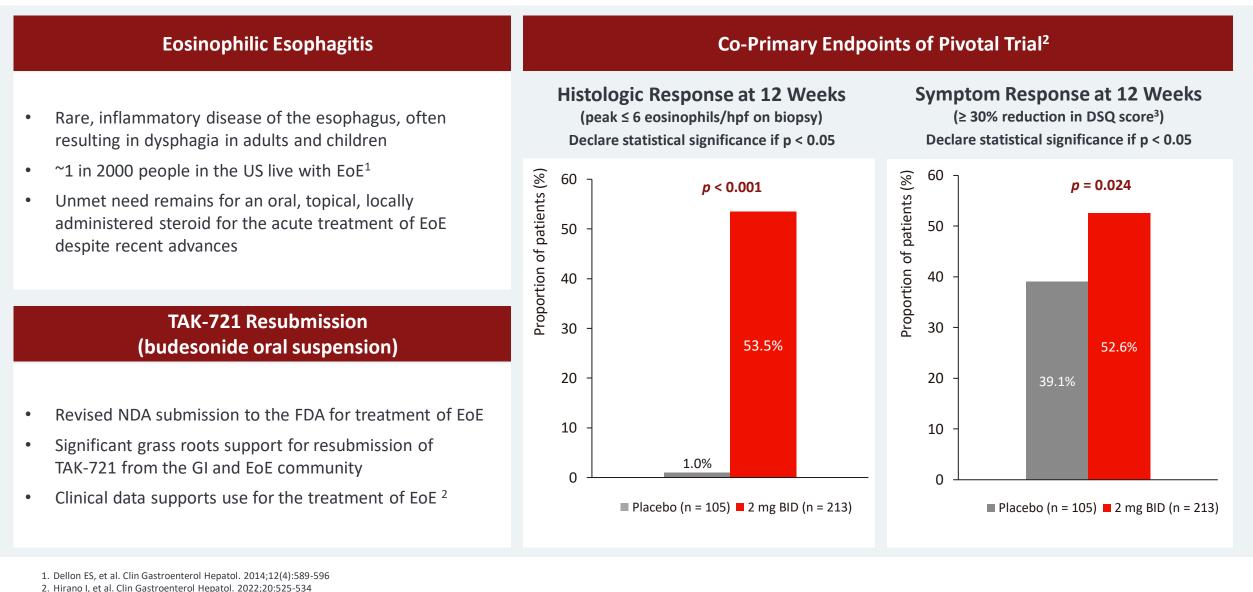


1. TAK-279 Phase 3 on clinicaltrials.gov: NCT06088043

All timelines are approximate estimates as of October 26, 2023, are subject to clinical and regulatory success. Table only shows selected R&D milestones and is not comprehensive. For full glossary of abbreviations please refer to appendix.

TAK-721: Potential First Oral Treatment Option for Eosinophilic Esophagitis (EoE)

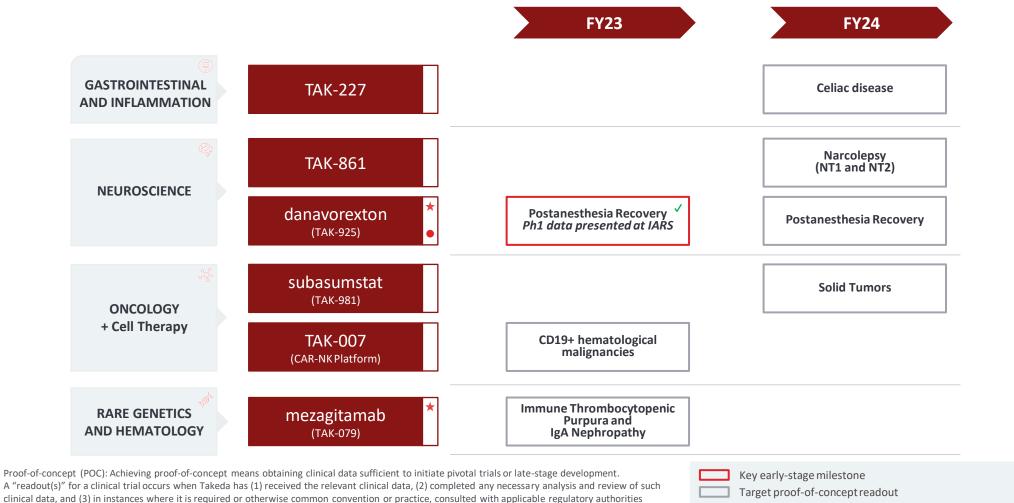




13 3. DSQ: Dysphagia Symptom Questionnaire

Data-driven Decisions Will Further Inform Mid-stage Pipeline Development





regarding such clinical data. Where a readout is indicated for a class of related indications (e.g., solid tumors) involving multiple POC clinical trials, such readout occurs upon the earlier of (1) the first achievement of POC in an indication in such class, or (2) the conclusion of all of the POC clinical trials in

- ★ Orphan drug designations in at least one indication
- Japan SAKIGAKE and/or China Breakthrough designations in at least one indication
- Milestone achieved

such class.

FY2023: Multiple Potential Approvals for NMEs and Indication Expansions



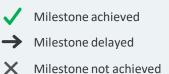
| | ENTYVIO SC | UC CD | U.S. approval Japan approval | 2 |
|---|------------------|--|--|---------------|
| | QDENGA | Dengue vaccine | U.S. approval ¹ Endemic countries ² | \checkmark |
| | TAK-755 | cTTP | U.S. approval | |
| KEY POTENTIAL | fruquintinib | mCRC | U.S. approval | |
| REGULATORY | TAK-721 | Eosinophilic esophagitis | U.S. approval | |
| APPROVALS | TAKHZYRO | Pediatric HAE | EU approval | |
| | HYQVIA | CIDP | U.S. approval EU approval | |
| | HYQVIA | HyHub AVA ³ device | U.S. clearance ⁴ | \rightarrow |
| | HYQVIA | Pediatric PID | U.S. approved | \checkmark |
| | GAMMAGARD LIQUID | CIDP | U.S. approval | |
| KEY PHASE 3 / | ALOFISEL | Complex Perianal Fistulas | Phase 3 (U.S.) | × |
| PIVOTAL READOUTS | maralixibat | Alagille syndrome (ALGS) Progressive familial intrahepatic cholestasis (PFIC) | Phase 3 (Japan) Phase 3 (Japan) | |
| 1. Filing voluntarily withdrawn in the U. | S. | | Milestone achieved | 1 |

2. Approved in Argentina in April 2023, in Thailand in May 2023, and in Colombia in September 2023

3. HyHub: Advanced vial access for sterile, single-use, medical device that simplifies preparation & delivery of HYQVIA from vials to subcutaneous tissue.

4. Application withdrawn, path for resubmission identified.

A "readout(s)" for a clinical trial occurs when Takeda has (1) received the relevant clinical data, (2) completed any necessary analysis and review of such clinical data, and (3) in instances where it is required or otherwise common convention or practice, consulted with applicable regulatory authorities regarding such clinical data.



15 All timelines are approximate estimates as of October 26, 2023, are subject to change and are subject to clinical and regulatory success. Table only shows selected R&D milestones and is not comprehensive. For full glossary of abbreviations please refer to appendix.

AGENDA

Christophe Weber Introduction

Pipeline Update

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President & CEO

Financials

Costa Saroukos Chief Financial Officer



Q&A Session

FY2023 H1 Results: Steady Progress Towards Management Guidance; Non-Cash Impairment of Intangible Assets Impacting Reported Profit



FY2023 H1 (APR-SEP)

| TOPLINE | Revenue JPY 2,101.7B (USD 14.1B)¹ grew +1.4% at CER², or +6.4% at actual exchange rates Growth & Launch Products +12.7% at CER, represent 42% of total revenue |
|---------------------|--|
| PROFIT & MARGINS | Core Operating Profit JPY 588.8B (USD 3.9B)^{1,3} with Core Operating Profit margin 28.0% Reported Operating Profit JPY 119.2B (USD 0.8B)¹ reflects non-cash impairment of intangible assets Core EPS 261 yen with reported EPS of 27 yen benefitting from tax expense reduction due to settlement with Irish Revenue |
| CASH FLOW | Operating Cash Flow JPY 291.3B (USD 1.9B)¹ Free Cash Flow JPY -71.1B⁴ reflects JPY 255.5B cash out for acquisitions and in-licensing (incl. TAK-279, fruquintinib) Continued Debt Reduction with \$1B payment of bond maturing in Q2; 100% of debt at fixed rate with 2% weighted avg. interest |

FY2023 OUTLOOK

- Reported forecasts updated to reflect non-Core items booked in Q2 and revised FX rate assumptions
- No change to full-year Management Guidance for Core CER change or full year Free Cash Flow outlook of JPY 400-500B

1. Please refer to disclaimer on Exchange Rates on slide 2

17 2. Constant Exchange Rate. Please refer to appendix slide A-1 for definition.

3. Please refer to appendix slide A-1 for definition of Core financial measures, and slides A-7 and A-9 for reconciliation.

Growth & Launch Products Driving H1 Revenue Growth of +1.4% at CER; Reported Operating & Net Profit Impacted by Large Non-Core Items in Q2



FY2023 H1 (APR-SEP) FINANCIAL RESULTS (SUMMARY)

| (BN YEN, except EPS) | YEN, except EPS) REPORTED | | | | |
|----------------------|----------------------------------|-----------------|-----------|-----------------|---------------------------|
| | FY2023 H1 | ACTUAL % CHANGE | FY2023 H1 | ACTUAL % CHANGE | CER % CHANGE ² |
| REVENUE | 2,101.7 | +6.4% | 2,101.7 | +6.4% | +1.4% |
| OPERATING PROFIT | 119.2 | -53.2% | 588.8 | -5.8% | -9.5% |
| Margin | 5.7% | -7.2pp | 28.0% | -3.6pp | |
| NET PROFIT | 41.4 | -75.2% | 407.7 | -8.7% | -13.8% |
| EPS (JPY) | 27 yen | -75.4% | 261 yen | -9.4% | -14.4% |
| | | | , | | |
| OPERATING CASH FLOW | 291.3 | -4.6% | | | |

N/A

| • | Free Cash Flow reflects JPY 255.5B cash out for acquisitions |
|---|---|
| | and in-licensing of intangible assets (incl. TAK-279, fruquintinib) |

1. Please refer to appendix slide A-1 for definition of Core financial measures, and slides A-7 and A-9 for reconciliation.

-71.1

2. Constant Exchange Rate. Please refer to appendix slide A-1 for definition

FREE CASH FLOW³

18

3. Please refer to appendix slide A-1 for definition and slide A-11 for reconciliation

Growth & Launch Products +13% at CER; Represent 42% of Total Revenue





All growth rates indicate FY2023 H1 revenue growth at Constant Exchange Rate rounded to the nearest whole number. Please refer to appendix slide A-1 for definition.

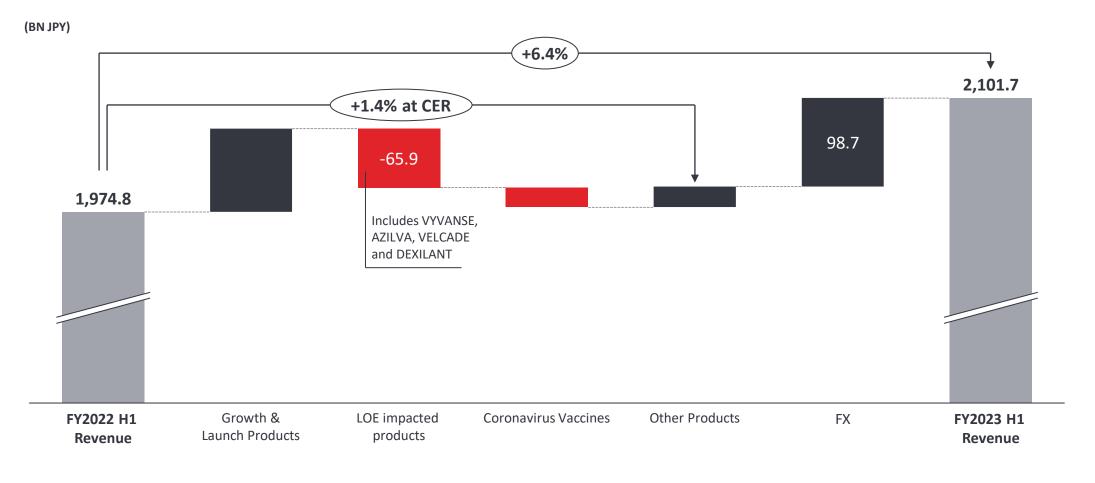
19 1. Please refer to disclaimer on Exchange Rates on slide 2

2. On October 2, 2023, Takeda announced that based on the outcome of the EXCLAIM-2 confirmatory trial, Takeda intends to initiate global voluntarily withdrawals of EXKIVITY

Delivered H1 Topline Growth of +1.4% as Growth & Launch Products More Than Offset Impact of LOE and Lower Coronavirus Vaccines Revenue



FY2023 H1 REVENUE VS PRIOR YEAR



Graphs are illustrative

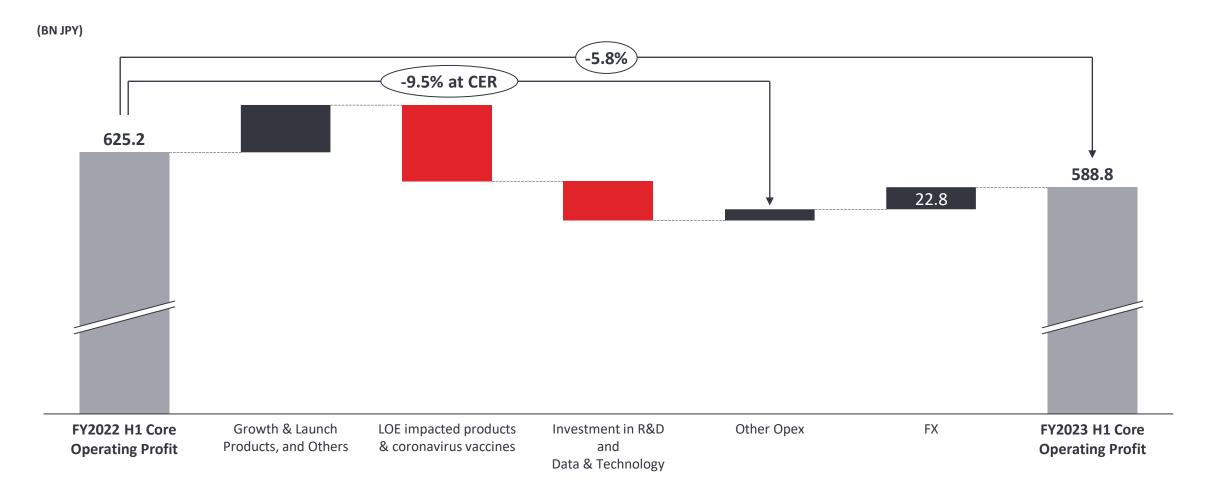
LOE: Loss of Exclusivity

20

Core Operating Profit Impacted by LOE of Higher Margin Products, Decline in Coronavirus Vaccines Revenue, and Investment in R&D and Data & Technology



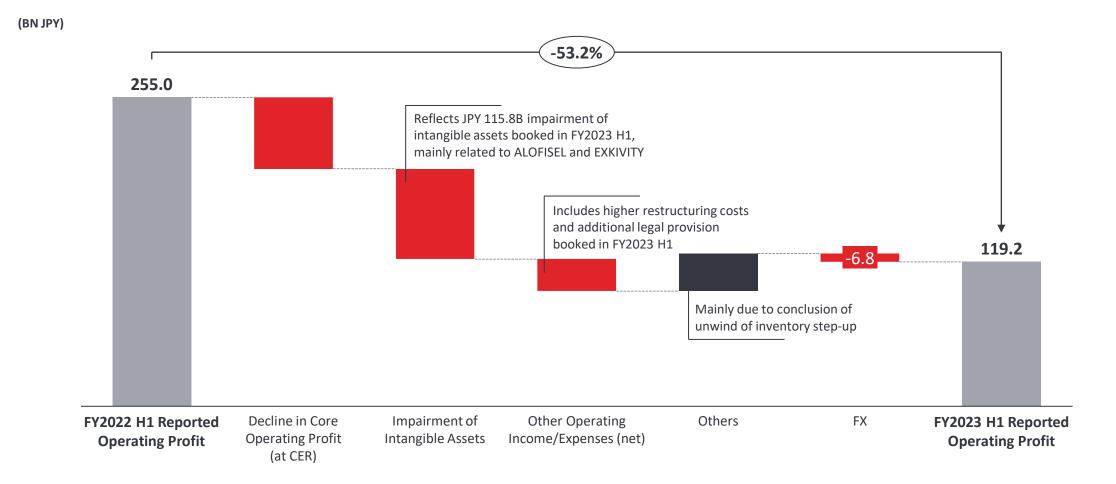
FY2023 H1 CORE OPERATING PROFIT VS PRIOR YEAR



Reported Operating Profit Impacted by Large Non-Core Items in Q2



FY2023 H1 REPORTED OPERATING PROFIT VS PRIOR YEAR



FY2023 Forecasts Reflect Updated FX Assumptions and Non-Core Items in Q2; No Change to Management Guidance



- Management Guidance reflects significant loss of exclusivity impact and lower coronavirus vaccines revenue, and investment in R&D and Data & Technology to secure long-term competitiveness
- Core Operating Profit expected to exceed JPY 1trn

| (BN YEN, except per-share data) | | REPORTED |) | | CORE | | CORE CHANGE AT CER |
|------------------------------------|------------------------------------|-----------------------------------|---------------------------------------|------------------------------------|-----------------------------------|---------------------------------------|---|
| | PREVIOUS FORECAST (MAY 2023) | REVISED FORECAST (OCT 2023) | REVISED FORECAST VS. PRIOR YEAR | PREVIOUS FORECAST (MAY 2023) | REVISED FORECAST (OCT 2023) | REVISED FORECAST VS. PRIOR YEAR | FY2023 MANAGEMENT GUIDANCE (UNCHANGED FROM MAY 2023) |
| REVENUE | 3,840.0 | 3,980.0 | -1.2% | 3,840.0 | 3,980.0 | -1.2% | Low-single-digit % decline |
| OPERATING PROFIT | 349.0 | 225.0 | -54.1% | 1,015.0 | 1,015.0 | -14.6% | Low-10s % decline |
| EPS | 91 yen | 59 yen | -70.9% | 434 yen | 447 yen | -19.9% | Low-20s % decline |

| FREE CASH FLOW | 400.0 - 500.0 |
|---------------------------|---------------|
| ANNUAL DIVIDEND PER SHARE | 188 yen |

 FCF forecast reflects cash expenditures related to acquisition of TAK-279 from Nimbus (JPY 134.1B)¹ and in-licensing of fruquintinib from Hutchmed (JPY 55.1B)

Key assumptions in FY2023 forecast:

• Forecast assumes 137 JPY/USD and 145 JPY/EUR. Please refer to appendix slide A-19 for more details on FX assumptions and sensitivity.

Note: Slide includes non-IFRS metrics. Please refer to appendix for definitions and reconciliations.

23 Please refer to appendix slide A-17 for more details of the FY2023 forecast

1. This represents the portion of the 4.0 billion USD upfront payment related to the acquisition of TAK-279 paid in FY2023.

FY2023 H1 Results: Steady Progress Towards Management Guidance; Non-Cash Impairment of Intangible Assets Impacting Reported Profit



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PLASMA-DERIVED THERAPIES INVESTOR CALL

DECEMBER 5TH, 2023 TUESDAY (6pm ET start) **DECEMBER 6TH, 2023** WEDNESDAY (8am JST start)

FY2023 Q3 EARNINGS CONFERENCE CALL **FEBRUARY 1ST, 2024** THURSDAY (TIME TO BE CONFIRMED)



Q&A SESSION



CHRISTOPHE WEBER Representative Director; President & CEO



ANDY PLUMP Director; President, Research & Development



COSTA SAROUKOS Director; Chief Financial Officer



RAMONA SEQUEIRA President, Global Portfolio Division



JULIE KIM President, US Business Unit



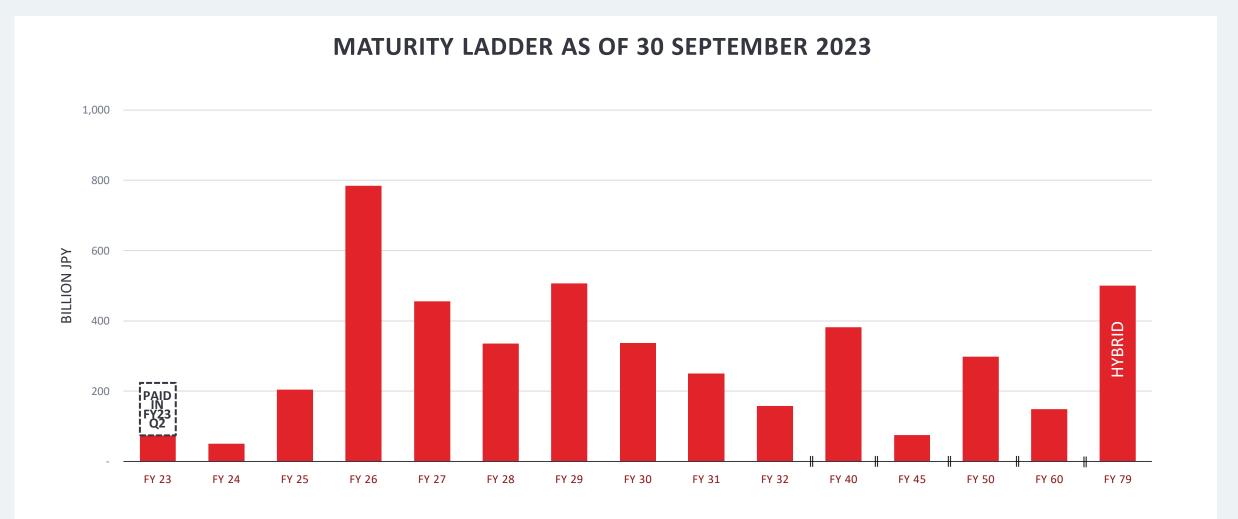
MILANO FURUTA President, Japan Pharma Business Unit



APPENDIX



Continued Debt Reduction with \$1B Payment of Bond Maturing in Q2; 100% of Outstanding Debt at Fixed Rates with ~2% Weighted Average Interest



GASTROENTEROLOGY (GI)

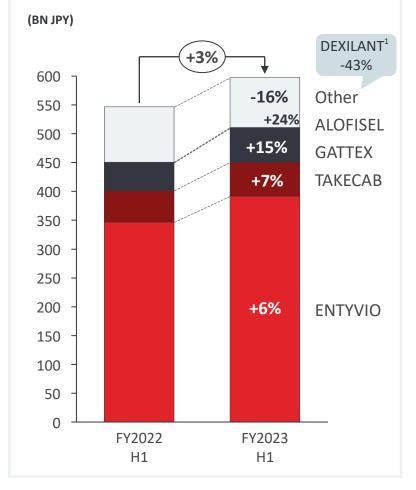
ENTYVIO Growth Continues to Drive Expansion of GI Franchise Despite DEXILANT Loss of Exclusivity Headwind



GI PORTFOLIO

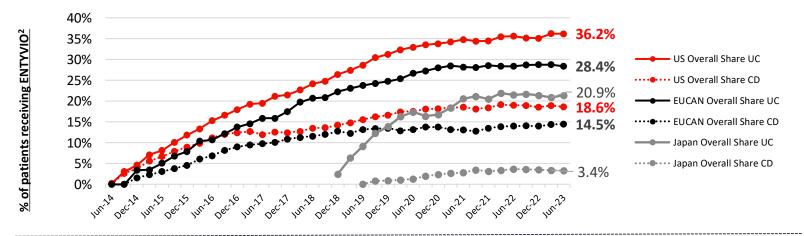
FY2023 H1 REVENUE

(F)



FY2023 H1 Revenue JPY 391.7B (+5.8% growth)

- FY23 H1 net sales were +5.8% reflecting single-digit market growth, impact of shipment timing in the U.S. in prior year, increasing global competitive intensity, and pricing headwinds in EUCAN.
- In the U.S., Entyvio maintains the lead as #1 in both IBD overall as well as IBD bio-naïve new starts.
- In EUCAN, Entyvio volume growth remains strong and patient growth continues at ~15%, out-performing the overall IBD advanced therapies market.





• Strong growth driven by early diagnosis, improved treatment continuity, and expansion activities: Infant indication label expansion, and geographic expansion (including Japan).

EUCAN: Europe & Canada

- L. Generic entrants into U.S. market began January 2023.
- Source: US: SHA Medical and Pharmacy Claims data; EUCAN: Internal estimate; Japan: Japan Medical Data Center

Note: Methodology for calculating EUCAN market share has been updated since prior quarters to more accurately reflect patient split across UC/CD indications.

29 Absolute values are presented on an IFRS (reported) basis; Year-on-year changes are at CER (please refer to appendix slide A-1 for definition).

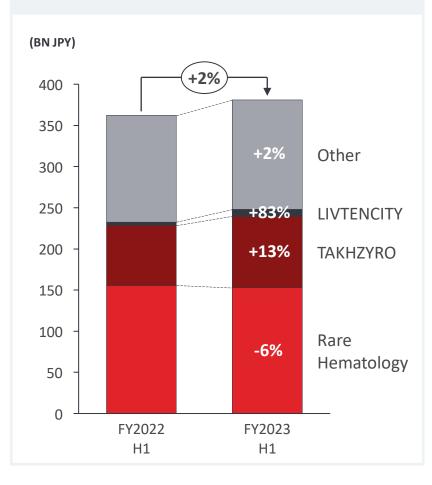
RARE DISEASES

TOA

TAKHZYRO Continues its Strong Growth with New Patient Reach LIVTENCITY Strong Market Penetration in U.S. & Rapid Geographical Expansion



RARE DISEASES PORTFOLIO FY2023 H1 REVENUE





FY2023 H1 Revenue JPY 87.1B (+13.1% growth)

- TAKHZYRO continues its strong momentum driven by successful launches in 50+ countries with expansion into new patient populations, fueled by rising diagnosis and prophylactic market growth.
- TAKHZYRO received a positive CHMP Opinion recommending approval for routine prevention of recurrent HAE attacks in patients aged 2 years and older. European Commission approval anticipated Nov 2023. If approved, would be the first Long-Term Prophylactic HAE treatment available in the EU for patients under the age of six.
- Robust real-world evidence >2 years for reduction of attacks, consistent safety, and improvement in Quality of Life from EMPOWER and ENABLE, consistent with HELP and HELP-OLE.

(maribavir)

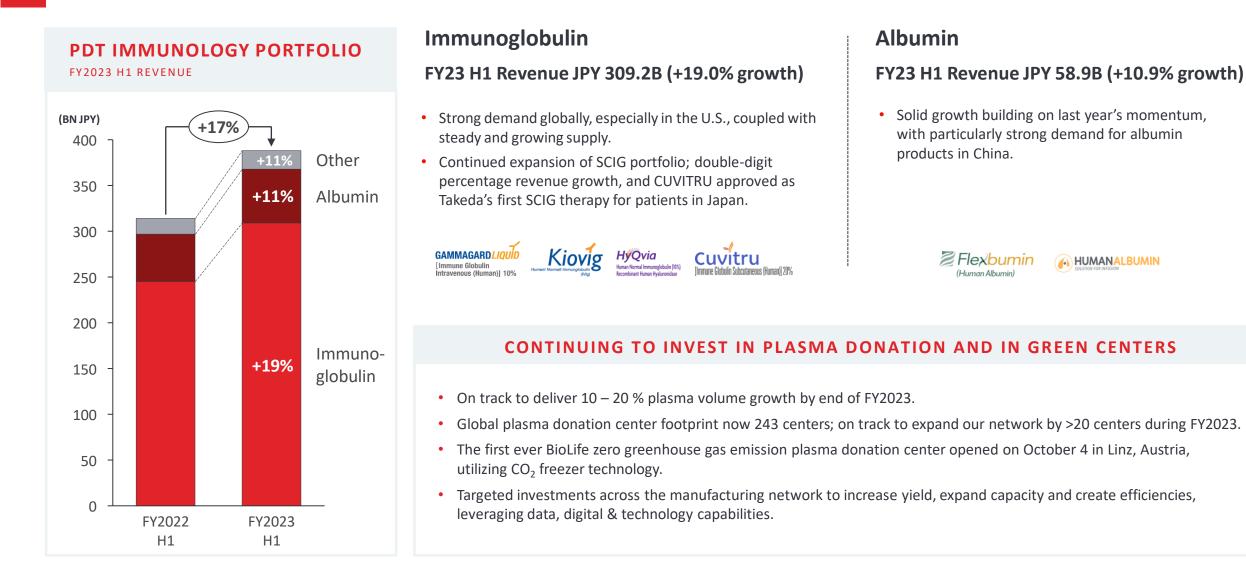
FY2023 H1 Revenue JPY 8.3B (+83.2% growth)

- LIVTENCITY continuously shows strong launch performance driven by fast uptake, increased depth of activated centers (gaining utilization across all departments) leading to growth in new patient starts, new prescribers and repeat prescribers as well as positive market access trends indicating high unmet needs.
- Real world utilization at physicians' discretion has demonstrated highly individualized duration of treatment, with some patients being treated longer than the 8 week period studied in the SOLSTICE trial, and a potential broader patient base due to heterogeneity of definition of refractoriness and in utilization patterns in post-transplant CMV.
- Rapid geographic expansion beyond the U.S. and EU ongoing with approvals in Australia, South Korea, Taiwan, and Brazil; LIVTENCITY is commercially available with national or partial reimbursement including Individual Funding Requests in 19 countries across Europe.

PLASMA-DERIVED THERAPIES

PDT Portfolio Continues to Deliver Outstanding Growth





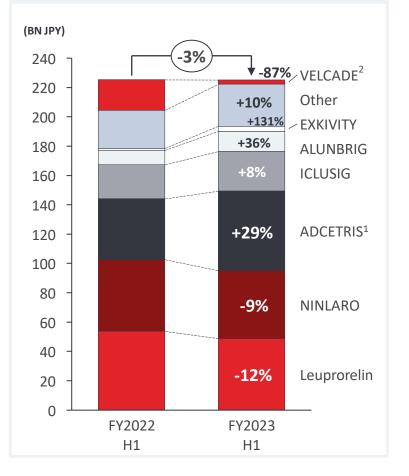
Oncology Growth Impacted by VELCADE Generics; Portfolio Excluding VELCADE Grew +6% at CER



ONCOLOGY PORTFOLIO

FY2023 H1 REVENUE

သို့



EXKIVITY[®]

40 mg capsules



 Takeda intends to initiate voluntary global withdrawal: confirmatory trial in locally advanced or metastatic 1L EGFR Exon20 insertion+ NSCLC did not meet primary endpoint.

- Continue to see strong growth in 1L Hodgkin lymphoma in EUCAN, Japan and GEM regions. Growth in the 1L HL is driven by 6-yr ECHELON-1 OS data.
- European Commission has approved expansion of the 1L HL label from Stage IV HL only to Stage III & IV.



• Achieved double-digit growth in Q2 FY'23 led by an increase in US sales and continued growth in EUCAN and Japan.

Absolute values are presented on an IFRS (reported) basis; Year-on-year changes are at CER (please refer to appendix slide A-1 for definition).

32 are at CER (please refer to appendix slide A-1 for definition For full glossary of abbreviations please refer to appendix.

1. ADCETRIS is in-licensed from Seagen Inc.; Takeda has global co-development and marketing rights outside of the U.S. and Canada.

2. Generic entrants into U.S. market began May 2022.

NEUROSCIENCE

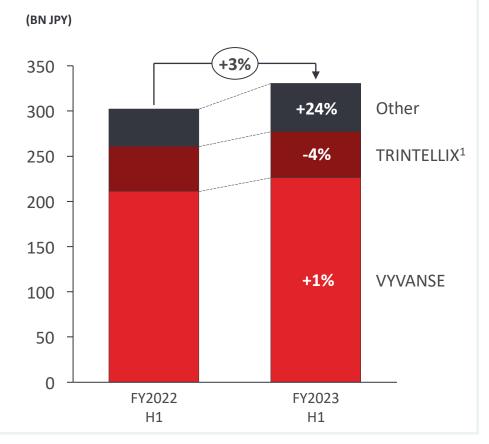
(C)

VYVANSE U.S. Loss of Exclusivity Impacting from August as Expected



NEUROSCIENCE PORTFOLIO

FY2023 H1 REVENUE



1. TRINTELLIX is in-licensed from Lundbeck; Takeda has co-marketing rights in the U.S. and Japan.



FY2023 H1 Revenue JPY 226.3B (+0.7% growth)

- Strong performance in April-August ahead of Loss of Exclusivity driven by expanding ADHD adult population and by lower U.S. supply of other ADHD medications.
- Latest market intelligence indicates 8 generics have launched to date since LOE on August 24th.
- FY2023 full-year forecast assumes rapid brand share erosion in the U.S. due to generics; impact to date is in-line with expectations.
- Continuing to deliver growth ex-U.S., including buy-back of marketing rights in Japan in April 2023.



FY2023 H1 Revenue JPY 51.0B (-3.5% change)

- Year-over-year revenue decline driven primarily by higher utilization and rates in government channels. Overall demand decline driven by the compounding impact of slower new patient starts.
- In the U.S., strategic focus on TRINTELLIX efficacy story, inclusive of Speed of Processing (an aspect of cognition that may be impaired in MDD), along with field force and omnichannel execution, is expected to improve new patient starts.
- Pediatric exclusivity granted in the U.S., extending anticipated loss of exclusivity to December 2026.
- In Japan, FY23 H1 net sales shows continuously strong momentum with +35.6% growth. Market share of TRINTELLIX continues to grow with stronger positioning as a first-line treatment being established among psychiatrists.

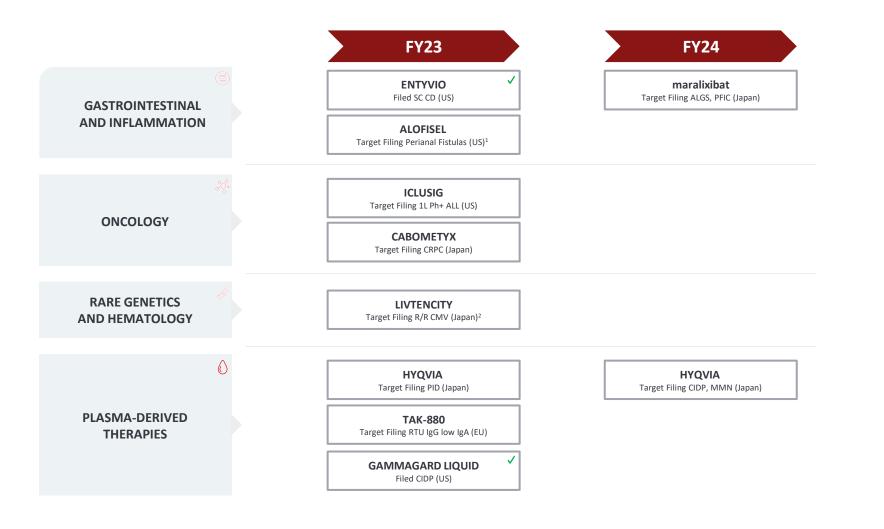
Important Near-Term LCM Expansions Represent Significant Growth Opportunities



Milestone achieved

Target Filing

Approved



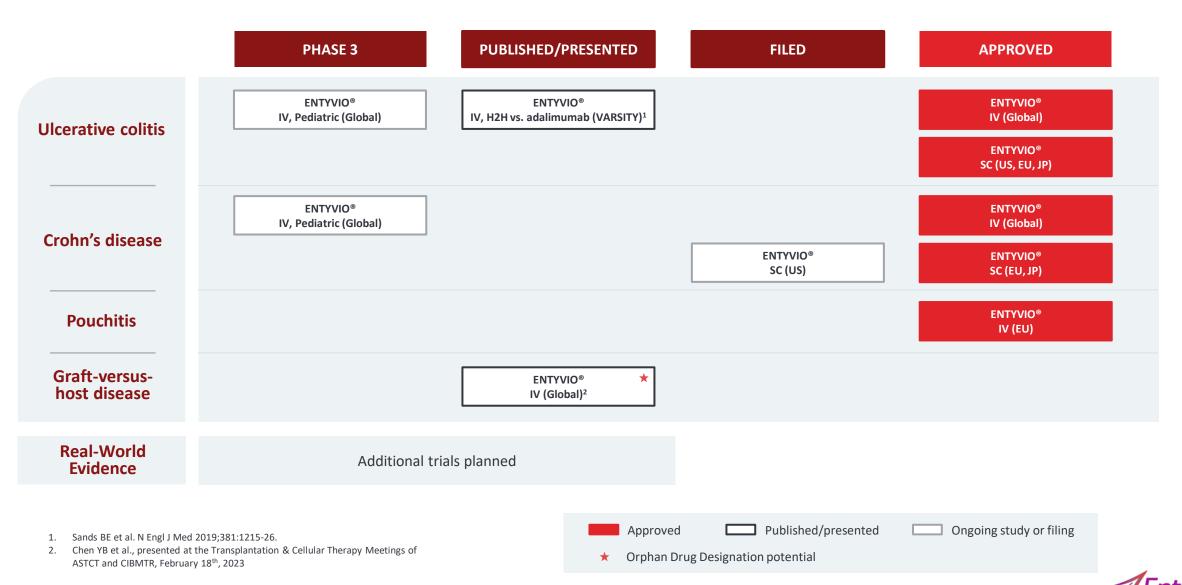
1. ALOFISEL Phase 3 ADMIRE-CD II study to support U.S. filing did not meet primary endpoint

2. Post-transplant CMV infection/disease

34 All timelines are approximate estimates as of October 26, 2023, are subject to change and are subject to clinical and regulatory success. Table only shows selected R&D milestones and is not comprehensive. For full glossary of abbreviations please refer to appendix.

Entyvio: Continuing Evidence Generation and Indication Expansion

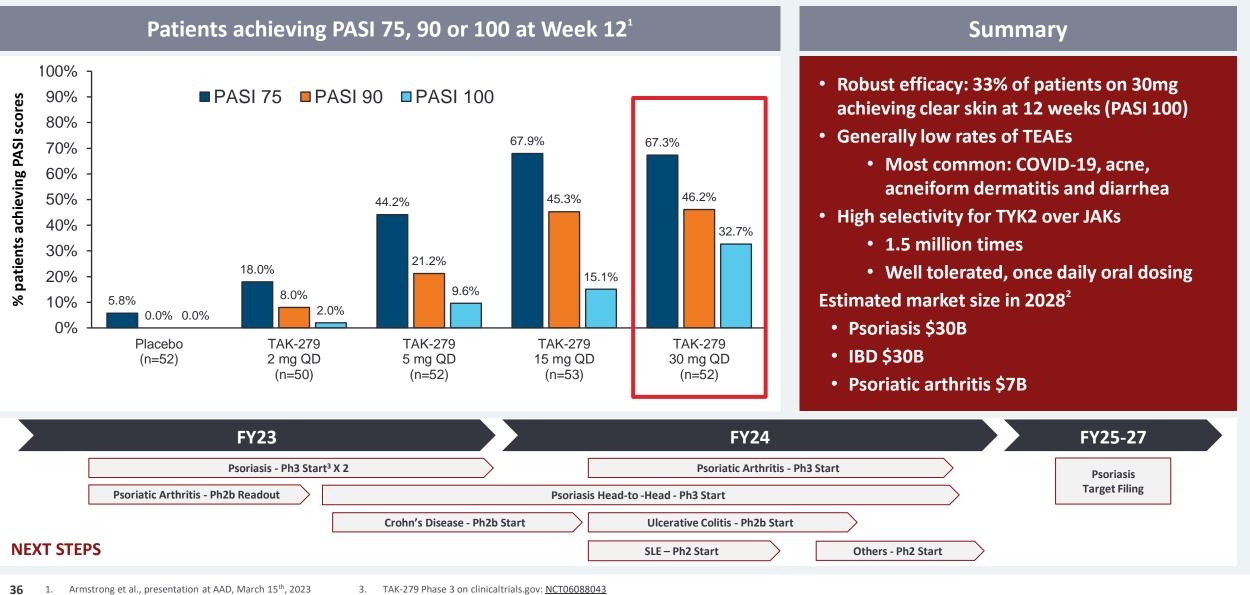




35 All timelines are approximate estimates as of October 26, 2023, are subject to change and are subject to clinical and regulatory success. Table is not comprehensive. For full glossary of abbreviations please refer to appendix.

TAK-279: Phase 2B Indicates Potential for Best-in-class Oral Treatment Option for Psoriasis

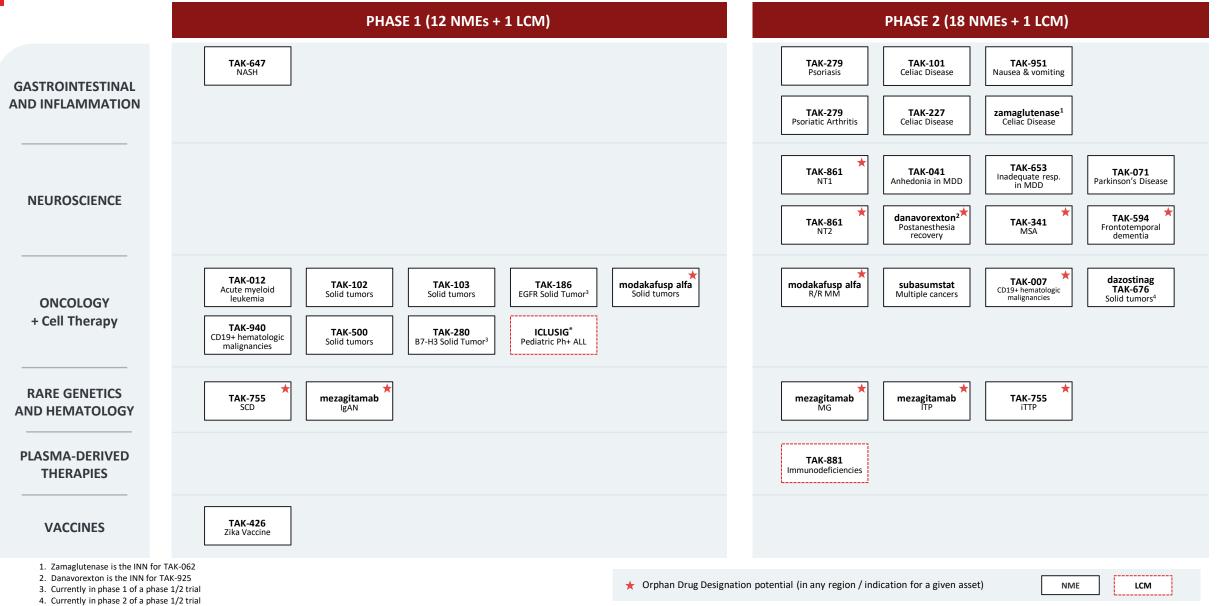




2. Evaluate Pharma

Consolidated Development Pipeline by Phase

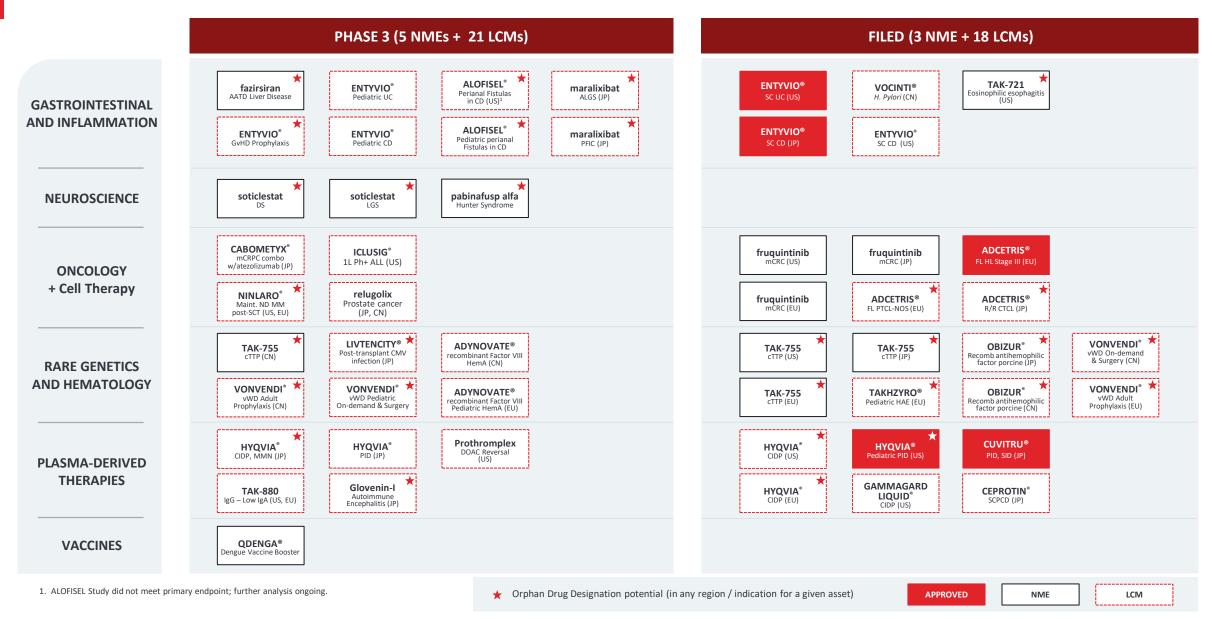






Consolidated Development Pipeline by Phase

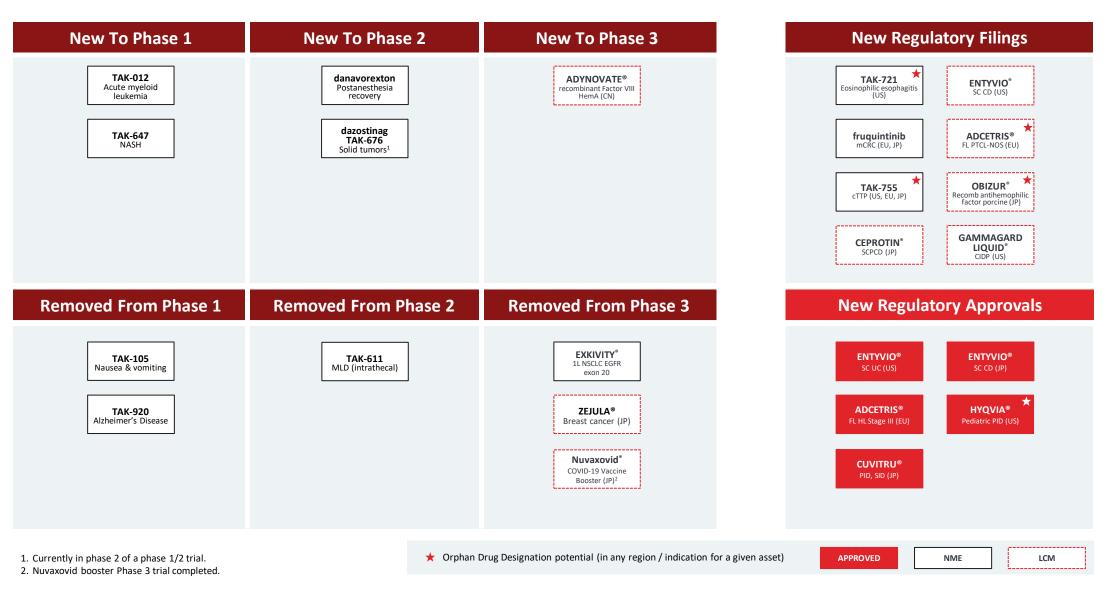




Clinical Development Pipeline Changes in FY23

39





Glossary of Abbreviations



Regional Abbreviations: CN: China; EU: Europe; JP: Japan; UK: United Kingdom; U.S.: United States of America AAD American Academy of Dermatology AATD α1-antitrypsin deficiency AATD LD α1-antitrypsin deficiency associated liver disease ACR American College of Rheumatology a disintegrin-like and metalloproteinase with a ADAMTS13 thrombospondin type 1 motifs 13 ADHD attention deficit hyperactivity disorder ALGS Alagille syndrome ALK anaplastic lymphoma kinase ALL acute lymphocytic leukemia AVA Advanced Vial Access BID bis in die, twice a day BLA biologics license application BTD breakthrough therapy designation chimeric antigen receptor natural killer cell CAR NK CD Crohn's disease Committee for Medicinal Products for Human Use CHMP chronic inflammatory demyelinating CIDP polyradiculoneuropathy CML chronic myeloid leukemia CMV cytomegalovirus CPF complex perianal fistulas CRC colorectal cancer CRL complete response letter CRPC castrate-resistant prostate cancer CTCL cutaneous T-cell lymphoma cTTP congenital thrombotic thrombocytopenic purpura DOAC direct oral anti-coagulation DS

Dravet syndrome

| DSQ | Dysphagia Symptom Questionnaire |
|------|--|
| EGFR | epidermal growth factor receptor |
| EMA | European Medicines Agency |
| EoE | eosinophilic esophagitis |
| ESS | Epworth Sleepiness Scale |
| FDA | U.S. Food & Drug Administration |
| FL | front line |
| FSI | first subject in |
| FY | fiscal year |
| GI | gastrointestinal |
| GvHD | graft versus host disease |
| H2H | head-to-head |
| HAE | hereditary angioedema |
| HemA | hemophilia A |
| HL | Hodgkin lymphoma |
| IARS | International Anesthesia Research Society |
| IBD | inflammatory bowel disease |
| IgA | immunoglobulin A |
| IgAN | immunoglobulin A nephropathy |
| IgG | immunoglobulin G |
| IND | investigational new drug |
| INN | international non-proprietary name |
| IRR | incidence rate ratio |
| IT | intrathecal |
| ITP | Immune thrombocytopenic purpura |
| iTTP | immune thrombotic thrombocytopenic purpura |
| IV | intravenous |
| JAK | Janus kinase |
| LCM | lifecycle management |
| | |

| LGS | Lennox-Gastaut syndrome |
|----------|--|
| mCRC | metastatic colorectal cancer |
| mCRPC | metastatic castrate-resistant prostate cancer |
| MDD | major depressive disorder |
| MG | myasthenia gravis |
| MLD | metachromatic leukodystrophy |
| ММ | multiple myeloma |
| MMN | multifocal motor neuropathy |
| MSA | multiple system atrophy |
| MWT | maintenance of wakefulness test |
| NASH | non-alcoholic steatohepatitis |
| ND | newly diagnosed |
| NDA | new drug application |
| NEJM | New England Journal of Medicine |
| NK | natural killer |
| NME | new molecular entity |
| NMPA | (China's) National Medical Products Administration |
| NSCLC | non-small cell lung cancer |
| NT1 or 2 | narcolepsy type 1 or 2 |
| PASI | psoriasis area and severity index |
| PFIC | progressive familial intrahepatic cholestasis |
| Ph+ ALL | Philadelphia chromosome-positive acute lymphoblastic leukemia |
| PID | primary immunodeficiency |
| РК | pharmacokinetics |
| PMDA | Japan's Pharmaceuticals and Medical Devices Agency |
| POC | proof of concept |
| DDUAL | Defective conditions and the second second |

Priority medicines scheme by EMA

PRIME

| PTCL-NOS | peripheral T-cell lymphoma not otherwise specified |
|----------|--|
| QD | quaque die, every day |
| R/R | relapsed/refractory |
| RTU | ready to use |
| SC | subcutaneous formulation |
| SCD | sickle cell disease |
| SCPCD | severe congenital protein C deficiency |
| SCT | stem cell transplant |
| SID | secondary immunodeficiency |
| SLE | systemic lupus erythematosus |
| SOC | standard of care |
| TEAE | treatment emergent adverse event |
| ткі | tyrosine kinase inhibitor |
| ттр | thrombotic thrombocytopenic purpura |
| ТҮК2 | tyrosine kinase 2 |
| UC | ulcerative colitis |
| VEGFR | vascular endothelial growth factor receptors |
| vWD | von Willebrand disease |
| WCR | weekly cataplexy rate |
| ww | Worldwide |
| | |

FINANCIAL APPENDIX



| Definition of Non-IFRS Measures | |
|--|------|
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Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations

Core Revenue represents revenue adjusted to exclude significant items unrelated to Takeda's core operations.

Core Operating Profit represents net profit adjusted to exclude income tax expenses, the share of profit or loss of investments accounted for using the equity method, finance expenses and income, other operating expenses and income, amortization and impairment losses on acquired intangible assets and other items unrelated to Takeda's core operations, such as non-recurring items, purchase accounting effects and transaction related costs.

Core EPS represents net profit adjusted to exclude the impact of items excluded in the calculation of Core Operating Profit, and other non-operating items (e.g. amongst other items, fair value adjustments and the imputed financial charge related to contingent consideration) that are unusual, non-recurring in nature or unrelated to Takeda's ongoing operations and the tax effect of each of the adjustments, divided by the average outstanding shares (excluding treasury shares) of the reporting periods presented.

Constant Exchange Rate (CER) change eliminates the effect of foreign exchange rates from year-over-year comparisons by translating Reported or Core results for the current period using corresponding exchange rates in the same period of the previous fiscal year.

We present **Free Cash Flow** because we believe that this measure is useful to investors as similar measures of liquidity are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. Free Cash Flow is also used by our management to evaluate our liquidity and our cash flows, particularly as they relate to our ability to meet our liquidity requirements and to support our capital allocation policies. We also believe that Free Cash Flow is helpful to investors in understanding how our strategic divestitures of non-core businesses and of portions of our investment portfolio contribute to the cash flows and liquidity available to us.

We define Free Cash Flow as cash flows from operating activities, subtracting acquisition of property, plant and equipment ("PP&E"), intangible assets and investments as well as removing any other cash that is not available to Takeda's immediate or general business use, and adding proceeds from sales of PP&E, as well as from sales of investments and businesses, net of cash and cash equivalents divested.

The usefulness of Free Cash Flow to investors has significant limitations including, but not limited to, (i) it may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) it does not reflect the effect of our current and future contractual and other commitments requiring the use or allocation of capital and (iii) the addition of proceeds from sales and redemption of investments and the proceeds from sales of business, net of cash and cash equivalents divested do not reflect cash received from our core ongoing operations. Free Cash Flow should not be considered in isolation and is not, and should not be viewed as, a substitute for cash flows from operating activities or any other measure of liquidity presented in accordance with IFRS. The most directly comparable measure under IFRS for Free Cash Flow is net cash from operating activities.

U.S. Dollar Convenience Translations

In Financial Appendix, certain amounts presented in Japanese yen have been translated to U.S. dollars solely for the convenience of the reader at an exchange rate of 1USD = 149.43 JPY, the Noon Buying Rate certified by the Federal Reserve Bank of New York on September 29, 2023. The rate and methodologies used for the convenience translations differ from the currency exchange rates and translation methodologies under IFRS used for the preparation of the condensed interim consolidated financial statements. The translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at this or any other rate.



Definition of EBITDA/Adjusted EBITDA and Net Debt

We present **EBITDA** and **Adjusted EBITDA** because we believe that these measures are useful to investors as they are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. We further believe that Adjusted EBITDA is helpful to investors in identifying trends in its business that could otherwise be obscured by certain items unrelated to ongoing operations because they are highly variable, difficult to predict, may substantially impact our results of operations and may limit the ability to evaluate our performance from one period to another on a consistent basis.

EBITDA and Adjusted EBITDA should not be considered in isolation or construed as alternatives to operating income, net profit for the year or any other measure of performance presented in accordance with IFRS. These non-IFRS measures may not be comparable to similarly-titled measures presented by other companies.

The usefulness of EBITDA and Adjusted EBITDA to investors has limitations including, but not limited to, (i) they may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) they exclude financial information and events, such as the effects of an acquisition or amortization of intangible assets, that some may consider important in evaluating our performance, value or prospects for the future, (iii) they exclude items or types of items that may continue to occur from period to period in the future and (iv) they may not exclude all items which investors may consider to be unrelated to our long-term operations. These non-IFRS measures are not, and should not be viewed as, substitutes for IFRS reported net income (loss). We encourage investors to review our historical financial statements in their entirety and caution investors to use IFRS measures as the primary means of evaluating our performance, value and prospects for the future, and EBITDA and Adjusted EBITDA as supplemental measures.

We define EBITDA as consolidated net profit before income tax expenses, depreciation and amortization and net interest expense. We define Adjusted EBITDA as EBITDA further adjusted to exclude impairment losses, other operating income and expenses (excluding depreciation and amortization), finance income and expenses (excluding net interest expense), our share of loss from investments accounted for under the equity method and other items that management believes are unrelated to our core operations such as purchase accounting effects and transaction related costs.

The most closely comparable measure presented in accordance with IFRS is net profit for the period. Please refer to Net Profit to Adjusted EBITDA Bridge for a reconciliation to the respective most closely comparable measures presented in accordance with IFRS.

We present **Net Debt** because we believe that it is useful to investors in that our management uses it to monitor and evaluate our indebtedness, net of cash and cash equivalents, and, in conjunction with Adjusted EBITDA, to monitor our leverage. We also believe that similar measures of indebtedness are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry.

We define Net Debt first by calculating the sum of the current and non-current portions of bonds and loans as shown on our consolidated statement of financial position, which is then adjusted to reflect (i) the use of prior 12-month average exchange rates for non-JPY debt outstanding at the beginning of the period and the use of relevant spot rates for new non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period, which reflects the methodology our management uses to monitor our leverage, and (ii) a 50% equity credit applied to our aggregate principal amount of 500.0 billion hybrid (subordinated) bonds issued in June 2019 by S&P Global Rating Japan in recognition of the equity-like features of those bonds pursuant to such agency's ratings methodology. To calculate Net Debt, we deduct from this figure cash & cash equivalents, excluding cash temporarily held by Takeda on behalf of third parties related to vaccine operations and to the trade receivables sales program, and debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets.

The usefulness of Net Debt to investors has significant limitations including, but not limited to, (i) it may not be comparable to similarly titled measures used by other companies, including those in our industry, (ii) it does not reflect the amounts of interest payments to be paid on our indebtedness, (iii) it does not reflect any restrictions on our ability to prepay or redeem any of our indebtedness, (iv) it does not reflect any fees, costs or other expenses that we may incur in converting cash equivalents to cash, in converting cash from one currency into another or in moving cash within our consolidated group, (v) it applies to gross debt an adjustment for average foreign exchange rates which, although consistent with our financing agreements, does not reflect the actual rates at which we would be able to convert one currency into another and (vi) it reflects an equity credit due to the fact that the amounts of our subordinated bonds, although we believe it to be reasonable, do not affect the status of those instruments as indebtedness. Net Debt should not be considered in isolation and are not, and should not be viewed as, a substitute for bonds and loans or any other measure of indebtedness presented in accordance with IFRS.

The most directly comparable measures under IFRS for Net Debt is bonds and loans. Please refer to Net Debt to Adjusted EBITDA for a reconciliation to this measure.



FY2023 H1 Reported Results with CER % Change

| | FY2022 H1 | FY2023 H1 | | (Million USD, | | |
|---|-----------|-----------|------------------|---------------|----------|--|
| (Billion JPY, except EPS) | | | AER | 1 | CER | except EPS) FY2023 H1 Convenience USD Translation |
| | | | Amount of Change | % CHANGE | % CHANGE | |
| Revenue | 1,974.8 | 2,101.7 | 126.9 | 6.4% | 1.4% | 14,065 |
| Cost of sales | (598.3) | (664.7) | (66.4) | (11.1)% | (6.0)% | (4,448) |
| Gross profit | 1,376.4 | 1,437.0 | 60.6 | 4.4% | (0.5)% | 9,617 |
| Margin | 69.7 % | 68.4 % | | (1.3) pp | (1.4) pp | 68.4 % |
| SG&A expenses | (480.2) | (501.1) | (20.9) | (4.3)% | 0.8% | (3,353) |
| R&D expenses | (297.8) | (346.7) | (48.9) | (16.4)% | (9.6)% | (2,320) |
| Amortization of intangible assets associated with products | (240.8) | (253.9) | (13.1) | (5.4)% | 1.5% | (1,699) |
| Impairment losses on intangible assets associated with products | (32.8) | (115.8) | (82.9) | (252.5)% | (226.2)% | (775) |
| Other operating income | 13.5 | 9.9 | (3.6) | (26.7)% | (27.6)% | 66 |
| Other operating expenses | (83.4) | (110.2) | (26.9) | (32.2)% | (27.1)% | (738) |
| Operating profit | 255.0 | 119.2 | (135.7) | (53.2)% | (50.6)% | 798 |
| Margin | 12.9 % | 5.7 % | | (7.2) pp | (6.6) pp | 5.7 % |
| Finance income | 75.7 | 24.3 | (51.4) | (67.9)% | (68.3)% | 163 |
| Finance expenses | (109.3) | (106.1) | 3.2 | 2.9% | 1.9% | (710) |
| Share of profit (loss) of investments accounted for using the equity method | (1.4) | 1.6 | 3.0 | _ | _ | 11 |
| Profit before tax | 220.0 | 39.1 | (181.0) | (82.3)% | (79.8)% | 261 |
| Income tax (expenses) benefit | (53.3) | 2.4 | 55.7 | _ | 86.0% | 16 |
| Net profit for the period | 166.8 | 41.4 | (125.3) | (75.2)% | (77.8)% | 277 |
| Non-controlling interests | 0.0 | (0.1) | (0.1) | _ | _ | (0) |
| Net profit attributable to owners of the Company | 166.8 | 41.4 | (125.4) | (75.2)% | (77.8)% | 277 |
| Basic EPS (JPY or USD) | 107.62 | 26.51 | (81.12) | (75.4)% | (78.0)% | 0.18 |

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in "AER" (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in "CER". Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition of the "Constant Exchange Rate change".



FY2023 Q2 (Jul-Sep) Reported Results with CER % Change

| | FY2022 Q2 (Jul-Sep) | FY2023 Q2 (Jul-Sep) | | (Million USD, except EPS) | | |
|---|------------------------|------------------------|------------------|------------------------------|-----------|--------------------------------|
| (Billion JPY, except EPS) | | | AER | 1 | CER | FY2023 Q2 (Jul-Sep) |
| | | | Amount of Change | % CHANGE | % CHANGE | Convenience USD Translation |
| Revenue | 1,002.3 | 1,043.1 | 40.8 | 4.1% | (0.8)% | 6,980 |
| Cost of sales | (305.4) | (343.6) | (38.1) | (12.5)% | (7.3)% | (2,299) |
| Gross profit | 696.9 | 699.5 | 2.6 | 0.4% | (4.3)% | 4,681 |
| Margin | 69.5 % | 67.1 % | | (2.5) pp | (2.5) pp | 67.1 % |
| SG&A expenses | (248.7) | (253.0) | (4.2) | (1.7)% | 3.4% | (1,693) |
| R&D expenses | (154.1) | (183.9) | (29.8) | (19.3)% | (12.4)% | (1,231) |
| Amortization of intangible assets associated with products | (123.8) | (130.7) | (6.9) | (5.6)% | 1.1% | (875) |
| Impairment losses on intangible assets associated with products | (18.6) | (109.5) | (90.9) | (489.0)% | (444.0)% | (733) |
| Other operating income | 8.0 | 5.7 | (2.3) | (29.1)% | (31.4)% | 38 |
| Other operating expenses | (55.2) | (77.4) | (22.2) | (40.2)% | (35.9)% | (518) |
| Operating profit | 104.4 | (49.3) | (153.8) | _ | _ | (330) |
| Margin | 10.4 % | (4.7)% | | (15.2) pp | (14.4) pp | (4.7)% |
| Finance income | 14.8 | 9.4 | (5.4) | (36.7)% | (25.7)% | 63 |
| Finance expenses | (53.8) | (58.1) | (4.2) | (7.8)% | (16.1)% | (389) |
| Share of profit (loss) of investments accounted for using the equity method | (0.9) | 2.0 | 2.9 | _ | _ | 14 |
| Profit before tax | 64.5 | (96.0) | (160.5) | _ | _ | (642) |
| Income tax (expenses) benefit | (2.8) | 48.0 | 50.8 | _ | _ | 321 |
| Net profit for the period | 61.7 | (48.0) | (109.7) | _ | _ | (321) |
| Non-controlling interests | 0.0 | (0.1) | (0.1) | _ | _ | (0) |
| Net profit attributable to owners of the Company | 61.7 | (48.0) | (109.8) | _ | _ | (321) |
| Basic EPS (JPY or USD) | 39.77 | (30.68) | (70.46) | _ | _ | (0.21) |

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in "AER" (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in "CER". Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition of the "Constant Exchange Rate change".



FY2023 H1 Core Results with CER % Change

| | | FY2023 H1 | | (Million USD, except EPS) | | |
|---|-----------|-----------|------------------|------------------------------|----------|---|
| (Billion JPY, except EPS) | FY2022 H1 | | AER | | CER | FY2023 H1 Convenience USD Translation |
| | | | Amount of Change | % CHANGE | % CHANGE | |
| Revenue | 1,974.8 | 2,101.7 | 126.9 | 6.4% | 1.4% | 14,065 |
| Cost of sales | (571.6) | (664.8) | (93.3) | (16.3)% | (10.9)% | (4,449) |
| Gross profit | 1,403.2 | 1,436.9 | 33.7 | 2.4% | (2.4)% | 9,616 |
| Margin | 71.1 % | 68.4 % | | (2.7) pp | (2.7) pp | 68.4 % |
| SG&A expenses | (480.5) | (501.4) | (20.9) | (4.3)% | 0.8% | (3,356) |
| R&D expenses | (297.5) | (346.7) | (49.2) | (16.5)% | (9.7)% | (2,320) |
| Operating profit | 625.2 | 588.8 | (36.4) | (5.8)% | (9.5)% | 3,940 |
| Margin | 31.7 % | 28.0 % | | (3.6) pp | (3.4) pp | 28.0 % |
| Finance income | 32.6 | 24.0 | (8.6) | (26.4)% | (27.2)% | 161 |
| Finance expenses | (100.8) | (87.8) | 13.0 | 12.9% | 18.9% | (588) |
| Share of profit (loss) of investments accounted for using the equity method | 2.7 | 2.3 | (0.4) | (14.4)% | (13.7)% | 15 |
| Profit before tax | 559.6 | 527.2 | (32.4) | (5.8)% | (8.8)% | 3,528 |
| Income tax (expenses) benefit | (112.9) | (119.4) | (6.6) | (5.8)% | (11.0)% | (799) |
| Net profit for the period | 446.7 | 407.8 | (38.9) | (8.7)% | (13.8)% | 2,729 |
| Non-controlling interests | 0.0 | (0.1) | (0.1) | _ | _ | (0) |
| Net profit attributable to owners of the Company | 446.7 | 407.7 | (39.0) | (8.7)% | (13.8)% | 2,728 |
| Basic EPS (JPY or USD) | 288 | 261 | (27) | (9.4)% | (14.4)% | 1.75 |

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in "AER" (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in "CER". Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition of the "Constant Exchange Rate change".



FY2023 Q2 (Jul-Sep) Core Results with CER % Change

| | FY2022 Q2 (Jul-Sep) | FY2023 Q2 (Jul-Sep) | | (Million USD, | | |
|---|------------------------|------------------------|------------------|---------------|----------|------------------------------------|
| (Billion JPY, except EPS) | | | AER | | CER | except EPS) FY2023 Q2 (Jul-Sep) |
| | (00.000) | (00.000) | Amount of Change | % CHANGE | % CHANGE | Convenience USD Translation |
| Revenue | 1,002.3 | 1,043.1 | 40.8 | 4.1% | (0.8)% | 6,980 |
| Cost of sales | (293.3) | (343.6) | (50.3) | (17.1)% | (11.7)% | (2,299) |
| Gross profit | 709.0 | 699.5 | (9.5) | (1.3)% | (5.9)% | 4,681 |
| Margin | 70.7 % | 67.1 % | | (3.7) pp | (3.7) pp | 67.1 % |
| SG&A expenses | (248.8) | (253.1) | (4.3) | (1.7)% | 3.3% | (1,694) |
| R&D expenses | (154.0) | (183.9) | (29.9) | (19.4)% | (12.6)% | (1,231) |
| Operating profit | 306.1 | 262.4 | (43.7) | (14.3)% | (17.3)% | 1,756 |
| Margin | 30.5 % | 25.2 % | | (5.4) pp | (5.1) pp | 25.2 % |
| Finance income | 8.9 | 9.2 | 0.3 | 3.2% | 21.6% | 61 |
| Finance expenses | (50.0) | (44.5) | 5.6 | 11.1% | 12.7% | (298) |
| Share of profit (loss) of investments accounted for using the equity method | 1.7 | 1.5 | (0.2) | (11.6)% | (11.1)% | 10 |
| Profit before tax | 266.7 | 228.7 | (38.0) | (14.3)% | (16.8)% | 1,530 |
| Income tax (expenses) benefit | (44.2) | (54.3) | (10.1) | (22.9)% | (42.9)% | (363) |
| Net profit for the period | 222.5 | 174.4 | (48.2) | (21.6)% | (28.6)% | 1,167 |
| Non-controlling interests | 0.0 | (0.1) | (0.1) | _ | _ | (0) |
| Net profit attributable to owners of the Company | 222.5 | 174.3 | (48.2) | (21.7)% | (28.6)% | 1,167 |
| Basic EPS (JPY or USD) | 143 | 111 | (32) | (22.3)% | (29.2)% | 0.75 |

When comparing results to the same period of the previous fiscal year, the amount of change and percentage change based on Actual Exchange Rates are presented in "AER" (which is presented in accordance with IFRS) and percentage change based on Constant Exchange Rate (which is a non-IFRS measure) is presented in "CER". Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition of the "Constant Exchange Rate change".



FY2023 H1 Reconciliation from Reported to Core

| (Billion JPY, except EPS and number of shares) | REPORTED | Amortization of intangible assets | Impairment of intangible assets | Other operating income/ expenses | Others | CORE |
|---|----------|---|---------------------------------------|--|--------|---------|
| Revenue | 2,101.7 | | | | | 2,101.7 |
| Cost of sales | (664.7) | | | | (0.1) | (664.8) |
| Gross profit | 1,437.0 | | | | (0.1) | 1,436.9 |
| SG&A expenses | (501.1) | | | | (0.3) | (501.4) |
| R&D expenses | (346.7) | | | | 0.0 | (346.7) |
| Amortization of intangible assets associated with products | (253.9) | 253.9 | | | | _ |
| Impairment losses on intangible assets associated with products | (115.8) | | 115.8 | | | _ |
| Other operating income | 9.9 | | | (9.9) | | _ |
| Other operating expenses | (110.2) | | | 110.2 | | _ |
| Operating profit | 119.2 | 253.9 | 115.8 | 100.4 | (0.5) | 588.8 |
| Margin | 5.7 % | | | | | 28.0% |
| Finance income and (expenses), net | (81.8) | | | | 18.0 | (63.8) |
| Share of profit (loss) of investments accounted for using the equity method | 1.6 | | | | 0.7 | 2.3 |
| Profit before tax | 39.1 | 253.9 | 115.8 | 100.4 | 18.1 | 527.2 |
| Income tax (expenses) benefit | 2.4 | (54.1) | (25.6) | (16.5) | (25.6) | (119.4) |
| Non-controlling interests | (0.1) | | | | | (0.1) |
| Net profit attributable to owners of the Company | 41.4 | 199.8 | 90.1 | 83.8 | (7.5) | 407.7 |
| EPS (JPY) | 27 | | | | | 261 |
| Number of shares (millions) | 1,561 | | | | | 1,561 |



FY2023 Q2 (Jul-Sep) Reconciliation from Reported to Core

| (Billion JPY, except EPS and number of shares) | REPORTED | Amortization of intangible assets | Impairment of intangible assets | Other operating income/ expenses | Others | CORE |
|---|----------|---|---------------------------------------|--|--------|---------|
| Revenue | 1,043.1 | | | | | 1,043.1 |
| Cost of sales | (343.6) | | | | (0.0) | (343.6) |
| Gross profit | 699.5 | | | | (0.0) | 699.5 |
| SG&A expenses | (253.0) | | | | (0.2) | (253.1) |
| R&D expenses | (183.9) | | | | 0.0 | (183.9) |
| Amortization of intangible assets associated with products | (130.7) | 130.7 | | | | _ |
| Impairment losses on intangible assets associated with products | (109.5) | | 109.5 | | | _ |
| Other operating income | 5.6 | | | (5.6) | | _ |
| Other operating expenses | (77.3) | | | 77.3 | | _ |
| Operating profit | (49.3) | 130.7 | 109.5 | 71.7 | (0.2) | 262.4 |
| Margin | (4.7)% | | | | | 25.2% |
| Finance income and (expenses), net | (48.7) | | | | 13.4 | (35.3) |
| Share of profit (loss) of investments accounted for using the equity method | 2.0 | | | | (0.5) | 1.5 |
| Profit before tax | (96.0) | 130.7 | 109.5 | 71.7 | 12.7 | 228.7 |
| Income tax (expenses) benefit | 48.0 | (27.8) | (24.3) | (10.1) | (40.1) | (54.3) |
| Non-controlling interests | (0.1) | | | | | (0.1) |
| Net profit attributable to owners of the Company | (48.0) | 102.9 | 85.3 | 61.6 | (27.4) | 174.3 |
| EPS (JPY) | (31) | | | | | 111 |
| Number of shares (millions) | 1,565 | | | | | 1,565 |



FY2022 H1 Reconciliation from Reported to Core

| (Billion JPY, except EPS and number of shares) | REPORTED | Amortization of intangible assets | Impairment of intangible assets | Other operating income/ expenses | Others | CORE |
|---|----------|---|---------------------------------------|--|--------|---------|
| Revenue | 1,974.8 | | | | | 1,974.8 |
| Cost of sales | (598.3) | | | | 26.8 | (571.6) |
| Gross profit | 1,376.4 | | | | 26.8 | 1,403.2 |
| SG&A expenses | (480.2) | | | | (0.3) | (480.5) |
| R&D expenses | (297.8) | | | | 0.3 | (297.5) |
| Amortization of intangible assets associated with products | (240.8) | 240.8 | | | | _ |
| Impairment losses on intangible assets associated with products | (32.8) | | 32.8 | | | _ |
| Other operating income | 13.5 | | | (13.5) | | _ |
| Other operating expenses | (83.4) | | | 83.4 | | _ |
| Operating profit | 255.0 | 240.8 | 32.8 | 69.9 | 26.7 | 625.2 |
| Margin | 12.9 % | | | | | 31.7% |
| Finance income and (expenses), net | (33.6) | | | | (34.7) | (68.3) |
| Share of profit (loss) of investments accounted for using the equity method | (1.4) | | | | 4.0 | 2.7 |
| Profit before tax | 220.0 | 240.8 | 32.8 | 69.9 | (4.0) | 559.6 |
| Income tax (expenses) benefit | (53.3) | (51.5) | (7.0) | (13.1) | 12.0 | (112.9) |
| Non-controlling interests | 0.0 | | | | | 0.0 |
| Net profit attributable to owners of the Company | 166.8 | 189.3 | 25.8 | 56.8 | 8.0 | 446.7 |
| EPS (JPY) | 108 | | | | | 288 |
| Number of shares (millions) | 1,549 | | | | | 1,549 |



FY2022 Q2 (Jul-Sep) Reconciliation from Reported to Core

| (Billion JPY, except EPS and number of shares) | REPORTED | Amortization of intangible assets | Impairment of intangible assets | Other operating income/ expenses | Others | CORE |
|---|----------|---|---------------------------------------|--|--------|---------|
| Revenue | 1,002.3 | | | | | 1,002.3 |
| Cost of sales | (305.4) | | | | 12.1 | (293.3) |
| Gross profit | 696.9 | | | | 12.1 | 709.0 |
| SG&A expenses | (248.7) | | | | (0.1) | (248.8) |
| R&D expenses | (154.1) | | | | 0.2 | (154.0) |
| Amortization of intangible assets associated with products | (123.8) | 123.8 | | | | _ |
| Impairment losses on intangible assets associated with products | (18.6) | | 18.6 | | | _ |
| Other operating income | 8.0 | | | (8.0) | | _ |
| Other operating expenses | (55.2) | | | 55.2 | | _ |
| Operating profit | 104.4 | 123.8 | 18.6 | 47.2 | 12.1 | 306.1 |
| Margin | 10.4 % | | | | | 30.5% |
| Finance income and (expenses), net | (39.0) | | | | (2.1) | (41.1) |
| Share of profit (loss) of investments accounted for using the equity method | (0.9) | | | | 2.6 | 1.7 |
| Profit before tax | 64.5 | 123.8 | 18.6 | 47.2 | 12.6 | 266.7 |
| Income tax (expenses) benefit | (2.8) | (26.5) | (3.9) | (9.1) | (1.9) | (44.2) |
| Non-controlling interests | 0.0 | | | | | 0.0 |
| Net profit attributable to owners of the Company | 61.7 | 97.3 | 14.7 | 38.0 | 10.7 | 222.5 |
| EPS (JPY) | 40 | | | | | 143 |
| Number of shares (millions) | 1,552 | | | | | 1,552 |



FY2023 H1 Free Cash Flow

| (Billion JPY) | FY2022 H1 | FY2023 H1 | vs. I | РҮ | (Million USD) FY2023 H1 Convenience USD Translation |
|---|-----------|-----------|---------|---------|--|
| Net profit | 166.8 | 41.4 | (125.3) | (75.2)% | 277 |
| Depreciation, amortization and impairment loss | 362.1 | 480.9 | 118.8 | | 3,218 |
| Decrease (increase) in trade working capital | (159.0) | (200.7) | (41.7) | | (1,343) |
| Income taxes paid | (115.4) | (129.0) | (13.6) | | (864) |
| Tax refunds and interest on tax refunds received | 6.2 | 10.1 | 3.9 | | 68 |
| Other | 44.6 | 88.6 | 44.0 | | 593 |
| Net cash from operating activities (Operating Cash Flow) | 305.2 | 291.3 | (13.9) | (4.6)% | 1,949 |
| Adjustment for cash temporarily held by Takeda on behalf of third parties ^{*1} | 116.8 | (30.2) | (147.1) | | (202) |
| Acquisition of PP&E | (71.4) | (83.8) | (12.4) | | (561) |
| Proceeds from sales of PP&E | 0.1 | 8.3 | 8.2 | | 56 |
| Acquisition of intangible assets | (67.6) | (255.5) | (187.9) | | (1,710) |
| Acquisition of investments | (4.7) | (2.3) | 2.4 | | (15) |
| Proceeds from sales and redemption of investments | 18.4 | 0.6 | (17.8) | | 4 |
| Proceeds from sales of business, net of cash and cash equivalents divested | _ | 0.4 | 0.4 | | 2 |
| Free Cash Flow | 296.9 | (71.1) | (368.0) | _ | (476) |

*1 Adjustment refers to changes in cash balance that is temporarily held by Takeda on behalf of third parties related to vaccine operations and the trade receivables sales program.



FY2023 H1 Net Debt to Adjusted EBITDA

| NET DEBT/ADJUSTED EBITDA RATIO | | NET INCREASE (DECREASE) IN CASH | | | | |
|--|--------------|---|--------------|--------------|---------|----------|
| (Billion JPY) | FY2023 H1 | (Billion JPY) | FY2022 H1 | FY2023 H1 | vs. F | γ |
| Cash & cash equivalents and Level 1 debt investments ^{*1} | 162.0 | Net cash from operating activities | 305.2 | 291.3 | (13.9) | (4.6)% |
| Book value debt on consolidated statements of financial position | (4,679.2) | Acquisition of PP&E | (71.4) | (83.8) | | |
| Hybrid bond 50% equity credit | 250.0 | Proceeds from sales of PP&E | 0.1 | 8.3 | | |
| FX adjustment ^{*2} | 216.7 | Acquisition of intangible assets | (67.6) | (255.5) | | |
| Gross debt ^{*3} | (4,212.5) | Acquisition of investments | (4.7) | (2.3) | | |
| Net cash (debt) | (4,050.5) | Proceeds from sales and redemption of investments | 18.4 | 0.6 | | |
| | | Proceeds from sales of business, net of cash and cash equivalents divested | | 0.4 | | |
| Net debt/Adjusted EBITDA ratio | 2.9x | Net increase in short-term loans and commercial papers | | 110.0 | | |
| | | Proceeds from long-term loans | | 100.0 | | |
| Adjusted EBITDA | 1,406.2 | Repayment of long-term loans | (0.1) | (100.2) | | |
| | | Repayment of bonds | (26.8) | (145.9) | | |
| | | Proceeds from the settlement of cross currency interest rate swaps related to bonds | _ | 60.1 | | |
| | | Purchase of treasury shares | (26.9) | (2.3) | | |
| | | Interest paid | (52.7) | (49.7) | | |
| | | Dividends paid | (140.0) | (139.8) | | |
| | | Others | (17.8) | (25.5) | | |
| | | Net increase (decrease) in cash | (84.3) | (234.2) | (150.0) | (177.9)% |

*1 Represents cash & cash equivalents, excluding cash temporarily held by Takeda on behalf of third parties related to vaccine operations and to the trade receivables sales program, and debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets.

For the calculation of net debt, starting from the quarter ended June 30, 2023, debt investments classified as Level 1 in the fair value hierarchy being recorded as Other Financial Assets are included in the items deducted from gross debt. Had the same methodology been used for the calculation of net debt as of March 31, 2023 and prior periods, net debt would have remained unchanged.

*2 FX adjustment refers to change from month-end rate to average rate used for non-JPY debt calculation outstanding at the beginning of the period to match with adjusted EBITDA (which is calculated based on average rates). New non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period are translated to JPY at relevant spot rates as of the relevant date.

*3 Bonds and loans of current and non-current liabilities. JPY 250.0 billion reduction in debt due to JPY 500.0 billion hybrid bond issuance in June 2019, given that the hybrid bond qualifies for 50% equity credit for leverage purposes. Includes non-cash adjustments related to debt amortization and FX impact.



FY2022 Net Debt to Adjusted EBITDA

| NET DEBT/ADJUSTED EBITDA RATIO | | NET INCREASE (DECREASE) IN CASH | | | | | | | |
|---|-----------|--|---------|---------|---------|----------|--|--|--|
| (Billion JPY) | FY2022 | (Billion JPY) | FY2021 | FY2022 | vs. | PY | | | |
| Cash and cash equivalents ^{*1} | 407.7 | Net cash from operating activities | 1,123.1 | 977.2 | (145.9) | (13.0)% | | | |
| Book value debt on consolidated statements of financial position | (4,382.3) | Acquisition of PP&E | (123.3) | (140.7) | | | | | |
| Hybrid bond 50% equity credit | 250.0 | Proceeds from sales of PP&E | 1.8 | 1.0 | | | | | |
| FX adjustment ^{*2} | 8.5 | Acquisition of intangible assets | (62.8) | (493.0) | | | | | |
| Gross debt ^{*3} | (4,123.9) | Acquisition of investments | (8.3) | (10.2) | | | | | |
| Net cash (debt) | (3,716.1) | Proceeds from sales and redemption of investments | 16.9 | 22.3 | | | | | |
| | | Acquisition of business, net of cash and cash equivalents acquired | (49.7) | _ | | | | | |
| Upfront payment related to the acquisition of TAK-279 ^{*4} | 400.4 | Proceeds from sales of business, net of cash and cash equivalents divested | 28.2 | 8.0 | | | | | |
| Net cash (debt) excluding upfront payment related to the | (2.245.7) | Net decrease in short-term loans and commercial papers | (0.0) | 40.0 | | | | | |
| acquisition of TAK-279 | (3,315.7) | Proceeds from long-term loans | _ | 75.0 | | | | | |
| | , | Repayment of long-term loans | (414.1) | (75.2) | | | | | |
| Net debt/Adjusted EBITDA ratio | 2.6 x | Proceeds from issuance of bonds | 249.3 | _ | | | | | |
| Net debt/Adjusted EBITDA ratio excluding upfront payment | 2.2.4 | Repayment of bonds | (396.0) | (281.5) | | | | | |
| related to the acquisition of TAK-279 | 2.3 x | Purchase of treasury shares | (77.5) | (26.9) | | | | | |
| | | Interest paid | (108.2) | (108.6) | | | | | |
| Adjusted EBITDA | 1,421.8 | Dividends paid | (283.7) | (279.4) | | | | | |
| | | Others | (41.1) | (47.0) | | | | | |
| | | Net increase (decrease) in cash | (145.3) | (339.1) | (193.8) | (133.4)% | | | |

*1 Includes short-term investments which mature or become due within one year from the reporting date and excludes cash temporarily held by Takeda on behalf of third parties related to vaccine operations and the trade receivables sales program.

*2 FX adjustment refers to change from month-end rate to average rate used for non-JPY debt calculation outstanding at the beginning of the period to match with adjusted EBITDA (which is calculated based on average rates). New non-JPY debt incurred and existing non-JPY debt redeemed during the reporting period are translated to JPY at relevant spot rates as of the relevant date.

*3 Bonds and loans of current and non-current liabilities. JPY 250.0 billion reduction in debt due to JPY 500.0 billion hybrid bond issuance in June 2019, given that the hybrid bond qualifies for 50% equity credit for leverage purposes. Includes non-cash adjustments related to debt amortization and FX impact.

*4 This represents the portion of the USD 4.0 billion upfront payment related to the acquisition of TAK-279 paid in February 2023 (such portion totaling USD 3.0 billion), converted to JPY using the Japanese yen – U.S. dollar exchange rate of 133.48, which is applicable to translation of foreign currency denominated cash as of March 31, 2023.



FY2023 H1 Net Profit to Adjusted EBITDA Bridge

| (Billion JPY) | FY2022 H1 | FY2023 H1 | vs. PY | |
|---|--------------|--------------|---------|---------|
| Net profit | 166.8 | 41.4 | (125.3) | (75.2)% |
| Income tax expenses | 53.3 | (2.4) | | |
| Depreciation and amortization | 326.1 | 354.2 | | |
| Interest expense, net | 57.5 | 54.0 | | |
| EBITDA | 603.7 | 447.2 | (156.5) | (25.9)% |
| Impairment losses | 36.0 | 126.7 | | |
| Other operating expense (income), net, excluding depreciation and amortization and other miscellaneous expenses (non-cash item) | 65.4 | 89.6 | | |
| Finance expense (income), net, excluding interest income and expense, net | (24.0) | 27.8 | | |
| Share of loss on investments accounted for under the equity method | 1.4 | (1.6) | | |
| Other adjustments: | 55.5 | 32.5 | | |
| Non-core expense related to COVID-19 | 5.6 | _ | | |
| Impact on profit related to fair value step up of inventory in Shire acquisition | 21.9 | _ | | |
| Other costs ^{*1} | 28.0 | 32.5 | | |
| Adjusted EBITDA | 737.9 | 722.2 | (15.6) | (2.1)% |

*1 Includes adjustments for non-cash equity-based compensation expense and other one time non-cash expense.



FY2023 H1 Net Profit to Adjusted EBITDA LTM Bridge

| (Billion JPY) | FY2022 Full Year (Apr - Mar) | FY2022 H1 (Apr - Sep) | FY2023 H1 (Apr - Sep) | FY2023 H1 LTM ^{*1} (Oct - Sep) |
|---|------------------------------------|-----------------------------|-----------------------------|---|
| Net profit | 317.0 | 166.8 | 41.4 | 191.7 |
| Income tax expenses | 58.1 | 53.3 | (2.4) | 2.4 |
| Depreciation and amortization | 664.4 | 326.1 | 354.2 | 692.5 |
| Interest expense, net | 111.5 | 57.5 | 54.0 | 107.9 |
| EBITDA | 1,151.0 | 603.7 | 447.2 | 994.5 |
| Impairment losses | 64.4 | 36.0 | 126.7 | 155.1 |
| Other operating expense (income), net, excluding depreciation and amortization and other miscellaneous expenses (non-cash item) | 109.0 | 65.4 | 89.6 | 133.3 |
| Finance expense (income), net, excluding interest income and expense, net | (4.7) | (24.0) | 27.8 | 47.1 |
| Share of loss on investments accounted for under the equity method | 8.6 | 1.4 | (1.6) | 5.7 |
| Other adjustments: | 93.5 | 55.5 | 32.5 | 70.5 |
| Non-core expense related to COVID-19 | 9.9 | 5.6 | _ | 4.3 |
| Impact on profit related to fair value step up of inventory in Shire acquisition | 24.9 | 21.9 | _ | 3.0 |
| Other costs ^{*2} | 58.7 | 28.0 | 32.5 | 63.1 |
| Adjusted EBITDA | 1,421.8 | 737.9 | 722.2 | 1,406.2 |

*1 LTM represents Last Twelve Months (October 2022 - September 2023). Calculated by subtracting FY2022 H1 from FY2022 Full Year and adding FY2023 H1.

*2 Includes adjustments for non-cash equity-based compensation expense and other one time non-cash expense.



FY2023 H1 CAPEX, Depreciation and Amortization and Impairment Losses

| (Billion JPY) | FY2022 H1 | FY2023 H1 | vs | . PY | FY2023 Revised Forecas (October 26, 2023) |
|--|--------------|--------------|-------|--------|--|
| Capital expenditures ^{*1} | 139.0 | 339.3 | 200.3 | 144.1% | 480.0 - 530.0 ^{*3} |
| Tangible assets | 71.4 | 83.8 | 12.4 | 17.3% | |
| Intangible assets | 67.6 | 255.5 | 187.9 | 278.1% | |
| Depreciation and amortization | 326.1 | 354.2 | 28.1 | 8.6% | 680.0 |
| Depreciation of tangible assets ^{*2} (A) | 73.4 | 84.8 | 11.4 | 15.5% | |
| Amortization of intangible assets (B) | 252.7 | 269.4 | 16.7 | 6.6% | |
| Of which Amortization associated with products (C) | 240.8 | 253.9 | 13.1 | 5.4% | 500.0 |
| Of which Amortization excluding intangible assets associated with products (D) | 11.9 | 15.5 | 3.6 | 30.2% | |
| Depreciation and amortization (excluding intangible assets associated with products) (A)+(D) | 85.3 | 100.3 | 15.0 | 17.6% | 180.0 |
| Impairment losses | 36.0 | 126.7 | 90.8 | 252.4% | |
| Impairment losses associated with products | 32.8 | 115.8 | 82.9 | 252.5% | 120.0 |
| Amortization and impairment losses on intangible assets associated with products | 273.6 | 369.7 | 96.0 | 35.1% | 620.0 |

*1 Cash flow base

*2 Including depreciation of investment properties

*3 FY2023 Revised Forecast reflects expenditures related to the acquisition of TAK-279 from Nimbus (JPY 134.1 billion) and in-licensing of fruquintinib from HUTCHMED (JPY 55.1 billion).



FY2023 Full Year Detailed Forecast

| (BN | I JPY) | FY2023 Original Forecast (May 11, 2023) | FY2023 Revised Forecast (October 26, 2023) | vs. Or Fore | | Reason for Variances |
|----------|---|---|--|----------------|----------|---|
| | Revenue | 3,840.0 | 3,980.0 | 140.0 | 3.6 % | Predominantly due to change in FX rate assumptions |
| | R&D expenses | (643.0) | (680.0) | (37.0) | (5.8)% | Updated for FX |
| | Amortization of intangible assets associated with products | (480.0) | (500.0) | (20.0) | (4.2)% | Updated for FX |
| <u>o</u> | Impairment losses on intangible assets associated with products | (50.0) | (120.0) | (70.0) | (140.0)% | Revised to reflect impairment losses already booked in H1 (e.g. ALOFISEL, EXKIVITY) |
| RTED | Other operating income | 14.0 | 14.0 | - | — % | |
| PO | Other operating expenses | (150.0) | (180.0) | (30.0) | (20.0)% | Revised to include provisions booked in H1 that were not in the original forecast |
| R | Operating profit | 349.0 | 225.0 | (124.0) | (35.5)% | Predominantly due to impairment and provisions listed above; also updated for FX |
| | Finance income (expenses), net | (165.0) | (157.0) | 8.0 | 4.8 % | |
| | Profit before tax | 185.0 | 70.0 | (115.0) | (62.2)% | Reflects items impacting Reported Operating Profit |
| | Net profit attributable to owners of the Company | 142.0 | 93.0 | (49.0) | (34.5)% | Updated tax rate assumption, reflects JPY 63.5B tax expense reduction booked in H1 |
| | Basic EPS (JPY) | 91 | 59 | (31) | (34.5)% | |
| | Core Revenue ^{*1} | 3,840.0 | 3,980.0 | 140.0 | 3.6 % | Predominantly due to change in FX rate assumptions |
| | Core Operating Profit ^{*1} | 1,015.0 | 1,015.0 | _ | — % | |
| | Core EPS (JPY) | 434 | 447 | 13 | 3.1 % | Updated core tax rate assumption |
| | Free cash flow | 400.0 to 500.0 | 400.0 to 500.0 | | | FY2023 Revised Forecast reflects expenditures related to the acquisition of TAK-279 from Nimbus (JPY 134.1 BN) and in-licensing of fruquintinib from HUTCHMED (JPY 55.1 |
| | CAPEX (cash flow base) | (480.0) to (530.0) | (480.0) to (530.0) | | | BN) |
| | Depreciation and amortization (excl. intangible assets associated with products) | (170.0) | (180.0) | (10.0) | (5.9)% | Updated for FX |
| | Cash tax rate on adjusted EBITDA (excl. divestitures) | Mid-to-high teen % | Mid-to-high teen % | | | |
| | USD/JPY | 131 | 137 | 6 | 4.6 % | |
| | EUR/JPY | 141 | 145 | 4 | 2.8 % | |

*1 Please refer to A-1 Definition of Core Financial Measures, Constant Exchange Rate Change, Free Cash Flow, and U.S. Dollar Convenience Translations, for the definition and A-18 FY2023 Full Year Reconciliation from Reported Operating Profit to Core Operating Profit Forecast, for reconciliation.



FY2023 Full Year Reconciliation from Reported Operating Profit to Core Operating Profit Forecast

| (Billion JPY) | REPORTED | Amortization of intangible assets | Impairment of intangible assets | Other operating income (expenses) | Others | CORE |
|---|----------|---|---------------------------------------|--|--------|---------|
| Revenue | 3,980.0 | | | | | 3,980.0 |
| Cost of sales | | | | | | |
| Gross Profit | | | | | | |
| SG&A and R&D expenses | | | | | 4.0 | |
| Amortization of intangible assets associated with products | (500.0) | 500.0 | | | | _ |
| Impairment losses on intangible assets associated with products | (120.0) | | 120.0 | | | _ |
| Other operating income | 14.0 | | | (14.0) | | _ |
| Other operating expenses | (180.0) | | | 180.0 | | _ |
| Operating profit | 225.0 | 500.0 | 120.0 | 166.0 | 4.0 | 1,015.0 |



FY2023 Full Year FX Rates Assumptions and Currency Sensitivity

| | Average Exchange Rates vs. JPY | | | Impact of depreciation of yen from October 2023 to March 2024 (100 million JPY) | | | | | | |
|-----|----------------------------------|----------------------------------|-----------------------------------|---|--------------------|-------------------------------|----------------------|---|-------|--|
| | FY2022 H1 Actual (Apr-Sep) | FY2023 H1 Actual (Apr-Sep) | FY2023 Assumption (Apr-Mar) | | Revenue (IFRS) | Operating Profit (IFRS) | Net Profit (IFRS) | Core Operating Profit (non-IFRS) | | |
| | 101 | 140 | 127 | 1% depreciation | 95.2 | 3.5 | (0.5) | 24.8 | | |
| USD | 131 140 137 | 137 | 1 yen depreciation | 69.5 | 2.6 | (0.4) | 18.1 | | | |
| EUR | 138 | 153 | 145 | 1% depreciation | 27.4 | (18.8) | (15.3) | (14.3) | | |
| EUK | 138 | | | 145 | 1 yen depreciation | 18.9 | (12.9) | (10.5) | (9.9) | |
| RUB | 2.1 | 1.6 | 1.6 | | 2.1 | 1.1 | 0.9 | 1.3 | | |
| CNY | 19.7 | 19.8 | 19.8 | 1% depreciation | 9.9 | 5.8 | 4.4 | 5.8 | | |
| BRL | 26.3 | 28.5 | 28.5 | | 5.4 | 3.3 | 2.5 | 3.3 | | |



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