Consolidated Financial Results for the 1st Quarter of Fiscal Year Ending March 31, 2021

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1. Operating Results

(unit: billions of yen)

									Forecasts for FYE 3/2021			
			FYE 3/2020 Q1 Results	FYE 3/2021 Q1 Results	Variance	Variance in Percentage	announced on May 7, 2020	Progress in percentage				
Revenue					1,907.6	1,587.6	-320.1	-17%				
Gross trading profit					192.3	178.8	-13.5	-7%	640.0	28%		
Selling, general and administrative expenses					(136.1)	(124.8)	+11.2	-8%	(553.0)	-		
Provision for doubtful accounts					(8.0)	(2.0)	-1.2	145%	(7.0)	-		
Operating profit (*1)					55.4	51.9	-3.4	-6%	80.0	65%		
Interest expense, net of interest income					(9.2)	(4.6)	+4.6	-50%	(30.0)	-		
Dividend income					5.4	3.7	-1.7	-31%	15.0	-		
Non-operating other-net (*2)					(7.8)	(0.8)	+7.0	-89%	(20.0)	-		
Share of profits of associates and joint venture:	s				38.8	24.5	-14.2	-37%	100.0	25%		
Profit before tax					82.5	74.7	-7.8	-10%	145.0	52%		
Corporate income tax					(14.8)	(14.5)	+0.3	-2%	(35.0)	-		
Profit for the period/ year					67.7	60.2	-7.5	-11%	110.0	55%		
Profit attributable to owners of the parent (N	let profit)	(*3)			65.2	58.1	-7.0	-11%	100.0	58%		
Profit attributable to non-controlling interests					2.6	2.1	-0.5	-20%	10.0	-		
<gross profit="" trading=""></gross>												
Construction, Industrial Machinery & Mobil	-6.0 (22.0	\rightarrow	15.9)	Profit decrease in the cons	•	• •	nobile related businesses	due to the impact of COVID)-19.		
Metals & Mineral Resources	-4.9 (9.3	\rightarrow	4.5)	Profit decrease in the Australian coal business due to the fall in coal prices.							
Aerospace & Ship	-3.0 (5.8	\rightarrow	2.8)	Sluggish sales in aircraft parts and engines due to the impact of COVID-19, and a decrease in revenue from the vessel operations.							
• Food	+6.3 (24.6	\rightarrow	31.0)	Profit increase in the beef p	processing and sales busil	ness.					
<non-operating other-net=""></non-operating>												
 Gains (losses) on investment securities 	-3.0 (2.8	\rightarrow	-0.2)	Non-recurrence of a gain recognized in the year-earlier period on the sale of shares in an associate company in the domestic retailing business.							
Gains (losses) on property, plant and equipmer	+11.8 (-11.8	\rightarrow	-0.1)	Non-recurrence of an impa	irment loss recognized in	the year-earlier period on	the oil and gas E&P in th	ne U.S. Gulf of Mexico.			
<share and="" associates="" joint="" of="" profits="" td="" ventur<=""><td>es></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></share>	es>											
Metals & Mineral Resources	-7.8 (14.7	\rightarrow	6.9)	Profit decrease in the Austr	ralian coal business, the C	hilean copper mining bus	iness and the steel produ	ucts business.			
Finance & Leasing Business	-2.6 (5.4	\rightarrow	2.8)	Profit decrease in the aircra	aft leasing business in U.S	due to the impact of CC	VID-19.				
Infrastructure Project	-2.2 (4.4	\rightarrow	2.2)	Profit decrease in the oil ar	nd gas E&P related busine	ss in U.S. and such.					

The progress to FYE 3/2021 yearly forecast of 100.0 billion yen is 58%.

Net profit for Q1 FYE 3/2021 amounted to 58.1 billion yen, with 7.0 billion yen or 11% year-on-year decrease.

-7.0 (

+0.6 (

-8.8 (

+1.1 (

65.2 →

9.0 →

58.2 →

58.1)

9.6)

49.5)

-0.9)

Consolidated net

Non-resources

Resources

Other

<Net profit>

⁻2.1 → *1 "Operating profit" is presented in accordance with Japanese accounting practice for investors' convenience and is not required by IFRS.

^{*2 &}quot;Non-operating other-net" is the sum of "Gains (losses) in investment securities", "Gains (losses) on property, plant and equipment" and "Other-net".

^{*3 &}quot;Profit attributable to owners of the parent" is shown as "Net profit".

2. Net Profit and Adjusted Net Profit by Segments

(unit: billions of yen)

				Net profit			Adjusted ne		unit: billions of yen)				
Operating Segment (*1)	FYE 3/2020 Q1	FYE 3/2021 Q1	Variance	Reasons for increase/ decrease	Forecasts for FYE 3/2021 announced on May 7, 2020(*4)	FYE 3/2020 Q1	FYE 3/2021 Q1	Variance	Forecasts for FYE 3/2021 announced on May 7, 2020(*4)				
Lifestyle	0.3	(0.3)	-0.6		1.0	0.0	(0.0)	-0.0	1.0				
ICT & Real Estate Business	3.6	5.6	+2.0	Profit increase due to an increase in domestic real estate sales.	13.0	3.0	6.0	+3.0	12.0				
Forest Products	2.6	(0.2)	-2.8	A decline in MUSI Pulp Project due to the deterioration of pulp market prices, and a decrease in the sales volume of wood-chip. An increase in bad debt expense overseas.	2.0	3.0	1.0	-2.0	2.0				
Food	8.5	11.3	+2.7	Profit increase in the beef processing and sales business. Non-recurrence of a gain recognized in the year-earlier period on the sale of shares in an associate company in the domestic retailing business.	17.0	7.0	11.0	+4.0	18.0				
Agri Business	15.2	15.3	+0.1		26.0	15.0	15.0	-	26.0				
Chemicals	1.6	4.4	+2.8	Profit increase due to improved margins in the petrochemical products transactions.	7.0	2.0	4.0	+2.0	7.0				
Energy	(5.0)	4.3	+9.3	Non-recurrence of an impairment loss recognized in the year-earlier period on the oil and gas E&P in the U.S. Gulf of Mexico.	(9.0)	4.0	4.0	-	(10.0)				
Metals & Mineral Resources	17.6	7.0	-10.6	Profit decrease in the Australian coal business, the Chilean copper mining business and the steel products business.	26.0	18.0	7.0	-11.0	26.0				
Power Business	5.2	4.6	-0.6		17.0	5.0	4.0	-1.0	16.0				
Infrastructure Project	2.6	1.5	-1.1	Profit decrease in the oil and gas E&P related business in U.S. and such.	5.0	3.0	2.0	-1.0	4.0				
Aerospace & Ship	3.1	1.5	-1.6	Sluggish sales in aircraft parts and engines due to the impact of COVID-19, and a decrease in revenue from the vessel operations.	5.0	3.0	2.0	-1.0	5.0				
Finance & Leasing Business	5.7	2.0	-3.7	Profit decrease in the aircraft leasing business in U.S due to the impact of COVID-19.	12.0	4.0	2.0	-2.0	12.0				
Construction, Industrial Machinery & Mobility	6.3	2.1	-4.3	Profit decrease in the construction machinery, industrial equipment, and automobile related businesses due to the impact of COVID-19.	5.0	5.0	1.0	-4.0	3.0				
Next Generation Business Development	(0.1)	(0.5)	-0.4		(3.0)	(0.0)	(0.0)	-	(3.0)				
Other	(2.0)	(0.4)	+1.5		(24.0)	(0.0)	1.0	+1.0	1.0				
Consolidated	65.2	58.1	-7.0		100.0	70.0	59.0	-11.0	120.0				
Resources (*2)	9.0	9.6	+0.6		9.0	18.0	10.0	-8.0					
Non-resources (*2)	58.2	49.5	-8.8		118.0	52.0	48.0	-4.0					
Other (*2)	(2.1)	(0.9)	+1.1		(27.0)	(0.0)	1.0	+1.0	(2.0)				

^{*1} From the FYE 3/2021, the former operating segments of "Plant" and "Construction, Auto & Industrial Machinery" are renamed as "Infrastructure Project" and "Construction, Industrial Machinery & Mobility" respectively, and a part of "Plant" has been incorporated into "Finance & Leasing Business", parts of "Plant" and "Other" have been incorporated into "Next Generation Business Development" apart of "Next Generation Business Development" has been incorporated into "Other". In conjunction with these organizational changes, operating segments as well as business fields of Resources, Non-resources and Other for FYE 3/2020 have been reclassified.

^{*2 *}Business fields Resources: The total of "Energy" and "Metals & Mineral Resources" excluding "Steel Products Dept."

Other: The total of "Next Generation Business Development" and "Other"

^{*3} Adjusted net profit: net profit excluding one-time items, shown in an approximate figure. The figures of "Consolidated" and the sum of each segment total may not be accord due to rounding errors. For one-time items, please refer to the next page.

^{*4} The assumptions in the forecasts of consolidated earnings, including the further spread of COVID-19 and when the pandemic might end, have not changed from those announced on May 7, 2020. At the end of the second quarter, the Company plans to reassess the impact of COVID-19 and the recovery trend of the global economy in the second half of FYE 3/2021 and beyond.

(Assumptions announced on May 7, 2020)

Forecasts for FYE 3/2021 and March 31, 2021 are based on the assumption that although the spread of COVID-19 would peak during the first half of FYE 3/2021 and henceforth gradually end, ample amount of time would be required for the global economy to return to a recovery trend. Specifically, it is assumed that the recovery will be moderate even after the second half of FYE 3/2021 and the impact of economic stagnation will remain until FYE 3/2022.

3. One-time Items by Segments

(unit: billions of yen, in approximate figures)

Segment	FYE 3/2020 Q1	FYE 3/2021 Q1	Main Items
Lifestyle	-	•	
ICT & Real Estate Business	1.0	(0.0)	
Forest Products	(0.0)	(1.0)	
Food	2.0	1.0	
Agri Business	0.0	(0.0)	
Chemicals	-	-	
Energy	(9.0)	-	[FYE 3/2020 Q1] Impairment loss on oil & gas E&P (US Gulf of Mexico)
Metals & Mineral Resources	(0.0)	(0.0)	
Power Business	0.0	0.0	
Infrastructure Project	0.0	(0.0)	
Aerospace & Ship	0.0	-	
Finance & Leasing Business	1.0	(0.0)	[FYE 3/2020 Q1] Impairment loss on aircraft in the aircraft leasing business (Aircastle business, US: -1.7 billion yen)
Construction, Industrial Machinery & Mobility	2.0	1.0	
Next Generation Business Development	-	-	
Other	(2.0)	(2.0)	
Consolidated (*1)	(5.0)	(1.0)	

^{*1} Sum of each segment may not accord with the figure for consolidated due to rounding errors.

4. Cash Flows and Financial Position

Cash Flows	FYE 3/2020 Q1
Cash flow from operating activities	13.5
Core operating cash flow (*1)	95.4
Increase/decrease in working capital and others	(81.9)
Cash flow from investing activities	(29.2)
New investments	(17.1)
CAPEX and others (*2)	(36.0)
Natural resource investments	(3.4)
Divestment	23.9
Free cash flow	(15.7)
Free cash flow after delivery of shareholder returns	(45.2)
Core operating cash flow: Operating cash flow excluding net increase/decrease in wo	orking capital and others.

FYE 3/2021 Q1	Variance
118.2	+104.6
94.5	-0.9
23.7	+105.5
(83.6)	-54.4
(51.5)	-34.4
(51.1)	-15.1
(3.2)	+0.2
19.1	-4.9
34.5	+50.2
4.1	+49.3

(unit: billions of yen)
Forecasts for FYE 3/2021
announced on
May 7, 2020
330.0
240.0
90.0
(150.0)
(150.0)
(100.0)
(10.0)
100.0
180.0
140.0

^{*2} CAPEX and others: additional capital spending to maintain/improve business values of existing projects and others.

Financial Position							
Total assets							
Net interest-bearing debt							
Total equity							
Net DE ratio							

March 31, 2020								
6,320.0								
1,859.1								
1,604.6								
1.16 times								

June 30, 2020	Variance
6,171.7	-148.4
1,852.7	-6.4
1,638.4	+33.8
1.13 times	improved by 0.03 points

March 31, 2021										
announced on May 7, 2020										
Approx. 1,810.0										
Approx. 1,660.0										
Approx. 1.1 times										

Forocasts for

<Cash Flows>

- Net cash provided by operating activities was 118.2 billion yen due to operating revenue, dividend income and improvement in working capital and such.
- · Net cash used in investing activities was 83.6 billion yen as a result of acquisition of shares in an equity method associate and capital expenditure in overseas businesses and such, despite the inflow from sales of investment securities.
- · As a result, free cash flow was an inflow of 34.5 billion yen.

<Financial Position>

- Net interest-bearing debt decreased 6.4 billion yen from the end of the previous fiscal year to 1,852.7 billion yen, due to the free cash inflow and such, despite the increased dividend payment.
- Total equity increased 33.8 billion yen from the end of the previous fiscal year to 1,638.4 billion yen due to an increase in retained earnings and such.
- As a result, net DE ratio stood at 1.13 times, improved by 0.03 points from the end of the previous fiscal year.

Reference 1. Segment Information

(Unit: billions of yen)

Segment		Lifestyle		ICT &	Real Estate Bus	siness	Forest Products			Food		
	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance
Gross Trading Profit	4.9	3.8	-1.1	26.9	28.2	+1.3	9.3	6.7	-2.6	24.6	31.0	+6.3
Share of Profits of Associates and Joint Ventures	0.2	(0.2)	-0.3	0.5	0.0	-0.5	(0.0)	(0.5)	-0.5	1.9	2.3	+0.3
Net Profit	0.3	(0.3)	-0.6	3.6	5.6	+2.0	2.6	(0.2)	-2.8	8.5	11.3	+2.7
Adjusted operating profit (*1)	0.3	(0.2)	-0.5	4.7	8.1	+3.5	4.4	1.7	-2.7	7.1	14.7	+7.6
Depreciation and Amortisation	0.1	0.1	+0.0	5.2	5.5	+0.3	1.8	1.8	+0.0	3.5	3.2	-0.3
Interest Income	0.0	0.0	+0.0	0.1	0.0	-0.0	0.0	0.0	-0.0	0.2	0.2	-0.0
Dividend Income	0.1	0.2	+0.0	0.4	0.7	+0.3	0.3	0.2	-0.0	1.9	1.7	-0.2
Among the above, cash dividends from equity method investees	-	-	-	0.3	0.6	+0.3	0.2	0.1	-0.0	1.8	1.4	-0.3
Interest paid	(0.0)	(0.0)	+0.0	(0.3)	(0.2)	+0.1	(0.3)	(0.1)	+0.2	(1.5)	(0.7)	+0.8
Income taxes paid	(1.2)	(1.0)	+0.2	(4.8)	(5.9)	-1.1	(1.8)	(3.0)	-1.2	(5.0)	(3.6)	+1.3
Core operating cash flow	(0.7)	(1.0)	-0.3	5.1	8.2	+3.1	4.4	0.7	-3.6	6.3	15.5	+9.2
	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance
Segment Assets	102.8	100.4	-2.4	483.0	455.4	-27.6	266.8	284.5	+17.8	679.7	643.7	-36.0
Current Assets	71.8	66.3	-5.5	229.7	202.9	-26.7	113.2	107.5	-5.7	384.1	346.0	-38.1
Non-current Assets	31.0	34.1	+3.1	253.4	252.5	-0.8	153.6	177.1	+23.5	295.6	297.7	+2.1

Segment	Agri Business			Chemicals				Energy		Metals & Mineral Resources			
	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance	
Gross Trading Profit	58.3	57.5	-0.9	7.8	10.5	+2.6	12.3	12.2	-0.0	9.3	4.5	-4.9	
Share of Profits of Associates and Joint Ventures	0.5	0.4	-0.1	0.3	0.4	+0.1	0.2	0.0	-0.2	14.7	6.9	-7.8	
Net Profit	15.2	15.3	+0.1	1.6	4.4	+2.8	(5.0)	4.3	+9.3	17.6	7.0	-10.6	
		1											
Adjusted operating profit (*1)	23.2	22.0	-1.2	2.2	5.4	+3.2	3.9	4.6	+0.7	4.7	0.1	-4.5	
Depreciation and Amortisation	7.7	7.5	-0.2	0.7	1.1	+0.4	9.4	4.6	-4.8	1.1	1.0	-0.1	
Interest Income	1.2	0.7	-0.5	0.0	0.0	+0.0	0.5	0.1	-0.3	0.2	0.2	+0.0	
Dividend Income	0.2	2.3	+2.1	0.8	0.4	-0.4	5.0	1.4	-3.6	8.6	5.3	-3.3	
Among the above, cash dividends from equity method investees	0.2	2.3	+2.1	0.4	0.1	-0.3	2.5	0.0	-2.5	7.9	3.2	-4.7	
Interest paid	(3.6)	(1.6)	+2.0	(0.1)	(0.1)	+0.0	(1.8)	(0.8)	+1.0	(2.8)	(0.9)	+1.9	
Income taxes paid	2.9	2.9	-0.0	(1.6)	(1.2)	+0.4	(0.6)	(0.1)	+0.6	(4.4)	(2.2)	+2.2	
Core operating cash flow	31.6	33.7	+2.1	2.0	5.6	+3.6	16.2	9.8	-6.4	7.4	3.6	-3.8	
	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance	
Segment Assets	1,164.8	1,031.8	-133.0	267.1	272.9	+5.8	572.0	486.0	-86.0	758.6	761.6	+3.0	
Current Assets	834.5	703.6	-130.9	190.1	191.8	+1.8	283.0	206.7	-76.3	169.4	153.4	-16.0	
Non-current Assets	330.3	328.2	-2.1	77.0	81.0	+4.0	289.0	279.3	-9.7	589.2	608.2	+19.0	

^{*1} Adjusted operating profit = Gross trading profit + SGA expenses

(Unit: billions of yen)

Segment	Power Business			Inf	rastructure Proje	ect	A	verospace & Ship)	Finance & Leasing Business		
	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance	FYE 3/20 Q1	FYE 3/21 Q1	Variance
Gross Trading Profit	6.3	4.6	-1.7	2.6	2.5	-0.0	5.8	2.8	-3.0	3.0	0.5	-2.5
Share of Profits of Associates and Joint Ventures	8.2	7.7	-0.5	4.4	2.2	-2.2	1.0	1.7	+0.6	5.4	2.8	-2.6
Net Profit	5.2	4.6	-0.6	2.6	1.5	-1.1	3.1	1.5	-1.6	5.7	2.0	-3.7
Adjusted operating profit (*1)	(2.0)	(3.6)	-1.6	(1.0)	(1.1)	-0.1	2.9	0.3	-2.6	0.4	(1.4)	-1.7
Depreciation and Amortisation	0.9	1.3	+0.4	0.0	0.1	+0.0	2.9	2.6	-0.1	1.6	` '	-1.6
Interest Income	0.9	0.5	-0.2	0.7	0.1	-0.4	0.4	0.2	-0.1	0.0		-0.0
Dividend Income	6.0	13.3	+7.2	4.1	1.3	-2.8	2.0	1.8	-0.2	1.2		-0.4
Among the above, cash dividends from equity method investees	6.0	13.3	+7.2	4.1	1.3	-2.8	2.0	1.8	-0.2	1.1	0.8	-0.4
Interest paid	(0.6)	(0.7)	-0.1	(1.0)	(0.6)	+0.4	(1.3)	(0.7)	+0.6	(0.6)	(0.6)	+0.1
Income taxes paid	(1.4)	(0.7)	+0.5	(0.6)	(0.8)	-0.2	` ′	(0.3)	+0.1	(0.0)	(8.3)	-8.2
Core operating cash flow	3.7	9.9	+6.2	2.2	(0.8)	-3.0	6.4	4.0	-2.4	2.4	(9.4)	-11.8
	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance	Mar. 31, '20	Jun. 30, '20	Variance
Segment Assets	704.3	692.6	-11.7	236.8	233.9	-2.8	275.0	268.3	-6.7	307.3	312.3	+5.0
Current Assets	277.3	244.7	-32.6	63.0	61.8	-1.2	62.6	59.9	-2.7	19.4	23.2	+3.8
Non-current Assets	427.0	447.9	+20.9	173.7	172.1	-1.6	212.4	208.4	-4.0	287.9	289.1	+1.2
	-						•					
Segment	Construction, I	ndustrial Machir	nery & Mobility		Next Generation siness Developm			Other			Consolidated	
Segment	Construction, I	ndustrial Machir	nery & Mobility Variance				FYE 3/20 Q1	Other FYE 3/21 Q1	Variance	FYE 3/20 Q1	Consolidated FYE 3/21 Q1	Variance
Segment Gross Trading Profit				Bus	siness Developm	ent	FYE 3/20 Q1 (1.8)		Variance	FYE 3/20 Q1 192.3		Variance
<u> </u>	FYE 3/20 Q1	FYE 3/21 Q1	Variance	Bus FYE 3/20 Q1	FYE 3/21 Q1	ent Variance		FYE 3/21 Q1			FYE 3/21 Q1	
Gross Trading Profit	FYE 3/20 Q1 22.0	FYE 3/21 Q1 15.9	Variance -6.0	FYE 3/20 Q1 0.9	FYE 3/21 Q1 0.5	Variance	(1.8)	FYE 3/21 Q1 (2.3)	-0.6	192.3	FYE 3/21 Q1 178.8 24.5	-13.5
Gross Trading Profit Share of Profits of Associates and Joint Ventures	FYE 3/20 Q1 22.0 1.5	FYE 3/21 Q1 15.9 0.8	Variance -6.0 -0.6	FYE 3/20 Q1 0.9 0.1	FYE 3/21 Q1 0.5 (0.0)	Variance -0.4 -0.1	(1.8)	FYE 3/21 Q1 (2.3) (0.0)	-0.6 +0.0	192.3 38.8	FYE 3/21 Q1 178.8 24.5	-13.5 -14.2
Gross Trading Profit Share of Profits of Associates and Joint Ventures	FYE 3/20 Q1 22.0 1.5	FYE 3/21 Q1 15.9 0.8	Variance -6.0 -0.6	FYE 3/20 Q1 0.9 0.1	FYE 3/21 Q1 0.5 (0.0)	Variance -0.4 -0.1	(1.8)	FYE 3/21 Q1 (2.3) (0.0)	-0.6 +0.0	192.3 38.8	FYE 3/21 Q1 178.8 24.5 58.1	-13.5 -14.2 -7.0
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit	FYE 3/20 Q1 22.0 1.5 6.3	FYE 3/21 Q1 15.9 0.8 2.1	Variance -6.0 -0.6 -4.3	Bus FYE 3/20 Q1 0.9 0.1 (0.1)	FYE 3/21 Q1 0.5 (0.0) (0.5)	Variance -0.4 -0.1 -0.4	(1.8) (0.0) (2.0)	FYE 3/21 Q1 (2.3) (0.0) (0.4)	-0.6 +0.0 +1.5	192.3 38.8 65.2	FYE 3/21 Q1 178.8 24.5 58.1	-13.5 -14.2 -7.0
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1)	FYE 3/20 Q1 22.0 1.5 6.3	FYE 3/21 Q1 15.9 0.8 2.1	Variance -6.0 -0.6 -4.3	Bus FYE 3/20 Q1 0.9 0.1 (0.1)	FYE 3/21 Q1 0.5 (0.0) (0.5)	-0.4 -0.5 -0.5	(1.8) (0.0) (2.0)	FYE 3/21 Q1 (2.3) (0.0) (0.4)	-0.6 +0.0 +1.5 +2.6	192.3 38.8 65.2 56.2	FYE 3/21 Q1 178.8 24.5 58.1	-13.5 -14.2 -7.0
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6	FYE 3/21 Q1 15.9 0.8 2.1	Variance -6.0 -0.6 -4.3 -4.3 +0.6	Bus FYE 3/20 Q1 0.9 0.1 (0.1) (0.0)	FYE 3/21 Q1 0.5 (0.0) (0.5) (0.5)	-0.4 -0.5 -0.0	(1.8) (0.0) (2.0) (0.1) 3.3	FYE 3/21 Q1 (2.3) (0.0) (0.4) 2.5 3.4	-0.6 +0.0 +1.5 +2.6 +0.1	192.3 38.8 65.2 56.2 39.7	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5	-13.5 -14.2 -7.0 -2.2 -5.3
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation Interest Income	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6 0.1	FYE 3/21 Q1 15.9 0.8 2.1 1.3 2.2 0.1	Variance -6.0 -0.6 -4.3 -4.3 +0.6 -0.0	Bus FYE 3/20 Q1 0.9 0.1 (0.1) (0.0)	FYE 3/21 Q1 0.5 (0.0) (0.5) (0.5)	-0.4 -0.5 -0.0	(1.8) (0.0) (2.0) (0.1) 3.3 (0.5)	FYE 3/21 Q1 (2.3) (0.0) (0.4) 2.5 3.4 (0.1)	-0.6 +0.0 +1.5 +2.6 +0.1 +0.4	192.3 38.8 65.2 56.2 39.7 3.7	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5 2.4 30.5	-13.5 -14.2 -7.0 -2.2 -5.3 -1.3 -2.7
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation Interest Income Dividend Income	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6 0.1 1.8	FYE 3/21 Q1 15.9 0.8 2.1 1.3 2.2 0.1 0.6	Variance -6.0 -0.6 -4.3 -4.3 +0.6 -0.0	Bus FYE 3/20 Q1 0.9 0.1 (0.1) (0.0)	FYE 3/21 Q1 0.5 (0.0) (0.5) (0.5)	-0.4 -0.5 -0.0	(1.8) (0.0) (2.0) (0.1) 3.3 (0.5)	FYE 3/21 Q1 (2.3) (0.0) (0.4) 2.5 3.4 (0.1) 0.6	-0.6 +0.0 +1.5 +2.6 +0.1 +0.4 -0.0	192.3 38.8 65.2 56.2 39.7 3.7 33.2	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5 2.4 30.5	-13.5 -14.2 -7.0 -2.2 -5.3 -1.3 -2.7
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation Interest Income Dividend Income Among the above, cash dividends from equity method investees	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6 0.1 1.8 1.7 (0.7) (1.4)	FYE 3/21 Q1 15.9 0.8 2.1 1.3 2.2 0.1 0.6 0.5 (0.6) (0.5)	Variance -6.0 -0.6 -4.3 -4.3 +0.6 -0.0 -1.3	Bus FYE 3/20 Q1 0.9 0.1 (0.0) 0.1	FYE 3/21 Q1 0.5 (0.0) (0.5) (0.5)	-0.4 -0.5 -0.0 -0.0 -0.0	(1.8) (0.0) (2.0) (0.1) 3.3 (0.5) 0.7 0.0 0.8 (3.0)	(2.3) (0.0) (0.4) (0.4) (0.4) (0.1) (0.6) (0.0) (0.4) 6.1	-0.6 +0.0 +1.5 +2.6 +0.1 +0.4 -0.0 +0.0	192.3 38.8 65.2 56.2 39.7 3.7 33.2 28.2	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5 2.4 30.5 25.4	-13.5 -14.2 -7.0 -2.2 -5.3 -1.3 -2.7 -2.7 +6.1 +4.5
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation Interest Income Dividend Income Among the above, cash dividends from equity method investees Interest paid	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6 0.1 1.8 1.7 (0.7)	FYE 3/21 Q1 15.9 0.8 2.1 1.3 2.2 0.1 0.6 0.5 (0.6)	Variance -6.0 -0.6 -4.3 -4.3 +0.6 -0.0 -1.3 -1.1 +0.1	FYE 3/20 Q1 0.9 0.1 (0.0) 0.1	FYE 3/21 Q1 0.5 (0.0) (0.5) (0.5) (0.5)	-0.4 -0.5 -0.0 -0.0 -0.0 -0.0 -0.0	(1.8) (0.0) (2.0) (0.1) 3.3 (0.5) 0.7 0.0	(2.3) (0.0) (0.4) (0.4) (0.4) (0.1) (0.6) (0.0) (0.4) 6.1	-0.6 +0.0 +1.5 +2.6 +0.1 +0.4 -0.0 +0.0	192.3 38.8 65.2 56.2 39.7 3.7 33.2 28.2 (14.0)	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5 2.4 30.5 25.4 (7.9)	-13.5 -14.2 -7.0 -2.2 -5.3 -1.3 -2.7 -2.7 +6.1
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation Interest Income Dividend Income Among the above, cash dividends from equity method investees Interest paid Income taxes paid	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6 0.1 1.8 1.7 (0.7) (1.4)	FYE 3/21 Q1 15.9 0.8 2.1 1.3 2.2 0.1 0.6 0.5 (0.6) (0.5)	Variance -6.0 -0.6 -4.3 +0.6 -0.0 -1.3 -1.1 +0.1 +0.9	FYE 3/20 Q1 0.9 0.1 (0.0) 0.1 (0.0) - (0.0) (0.0) (0.0) (0.0)	FYE 3/21 Q1 0.5 (0.0) (0.5) (0.5) 0.1 0.0 - (0.0) (0.0)	-0.4 -0.1 -0.4 -0.5 -0.0 -0.0 -0.0 -0.0 -0.0	(1.8) (0.0) (2.0) (0.1) 3.3 (0.5) 0.7 0.0 0.8 (3.0)	(2.3) (0.0) (0.4) (0.4) (0.4) (0.1) (0.6) (0.0) (0.4) 6.1	-0.6 +0.0 +1.5 +2.6 +0.1 +0.4 -0.0 +0.0 -1.2 +9.1	192.3 38.8 65.2 56.2 39.7 3.7 33.2 28.2 (14.0) (23.4)	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5 2.4 30.5 25.4 (7.9) (19.0)	-13.5 -14.2 -7.0 -2.2 -5.3 -1.3 -2.7 -2.7 +6.1 +4.5
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation Interest Income Dividend Income Among the above, cash dividends from equity method investees Interest paid Income taxes paid	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6 0.1 1.8 1.7 (0.7) (1.4)	FYE 3/21 Q1 15.9 0.8 2.1 1.3 2.2 0.1 0.6 0.5 (0.6) (0.5)	Variance -6.0 -0.6 -4.3 +0.6 -0.0 -1.3 -1.1 +0.1 +0.9	FYE 3/20 Q1 0.9 0.1 (0.0) 0.1 (0.0) - (0.0) (0.0) (0.0) (0.0)	FYE 3/21 Q1 0.5 (0.0) (0.5) (0.5) 0.1 0.0 - (0.0) (0.0)	-0.4 -0.1 -0.4 -0.5 -0.0 -0.0 -0.0 -0.0 -0.0	(1.8) (0.0) (2.0) (0.1) 3.3 (0.5) 0.7 0.0 0.8 (3.0)	(2.3) (0.0) (0.4) (0.4) (0.4) (0.1) (0.6) (0.0) (0.4) 6.1	-0.6 +0.0 +1.5 +2.6 +0.1 +0.4 -0.0 +0.0 -1.2 +9.1	192.3 38.8 65.2 56.2 39.7 3.7 33.2 28.2 (14.0) (23.4)	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5 2.4 30.5 25.4 (7.9) (19.0)	-13.5 -14.2 -7.0 -2.2 -5.3 -1.3 -2.7 -2.7 +6.1 +4.5
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation Interest Income Dividend Income Among the above, cash dividends from equity method investees Interest paid Income taxes paid	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6 0.1 1.8 1.7 (0.7) (1.4) 7.2	FYE 3/21 Q1 15.9 0.8 2.1 1.3 2.2 0.1 0.6 0.5 (0.6) (0.5) 3.2	Variance -6.0 -0.6 -4.3 +0.6 -0.0 -1.3 -1.1 +0.1 +0.9 -4.0	Bus FYE 3/20 Q1 0.9 0.1 (0.1) (0.0) 0.1 0.0 (0.0) (0.0) (0.1) (0.1)	(0.5) (0.5) (0.5) (0.5) (0.5) (0.5) (0.5) (0.5) (0.7)	-0.4 -0.1 -0.4 -0.5 -0.0 -0.0 -0.0 -0.0 -0.0 -0.0 -0.0	(1.8) (0.0) (2.0) (0.1) 3.3 (0.5) 0.7 0.0 0.8 (3.0)	FYE 3/21 Q1 (2.3) (0.0) (0.4) 2.5 3.4 (0.1) 0.6 0.0 (0.4) 6.1 12.1	-0.6 +0.0 +1.5 +2.6 +0.1 +0.4 -0.0 +0.0 -1.2 +9.1 +10.9	192.3 38.8 65.2 56.2 39.7 3.7 33.2 28.2 (14.0) (23.4) 95.4	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5 2.4 30.5 25.4 (7.9) (19.0) 94.5	-13.5 -14.2 -7.0 -2.2 -5.3 -1.3 -2.7 -2.7 +6.1 +4.5 -0.9
Gross Trading Profit Share of Profits of Associates and Joint Ventures Net Profit Adjusted operating profit (*1) Depreciation and Amortisation Interest Income Dividend Income Among the above, cash dividends from equity method investees Interest paid Income taxes paid Core operating cash flow	FYE 3/20 Q1 22.0 1.5 6.3 5.7 1.6 0.1 1.8 1.7 (0.7) (1.4) 7.2 Mar. 31, '20	FYE 3/21 Q1 15.9 0.8 2.1 1.3 2.2 0.1 0.6 0.5 (0.6) (0.5) 3.2	Variance -6.0 -0.6 -4.3 +0.6 -0.0 -1.3 -1.1 +0.1 +0.9 -4.0 Variance	Bus FYE 3/20 Q1 0.9 0.1 (0.0) 0.1 0.0 0.0 (0.0) (0.1) Mar. 31, '20	(0.5) (0.5) (0.5) (0.5) (0.5) (0.5) (0.7)	-0.4 -0.1 -0.4 -0.5 -0.0 -0.0 -0.0 -0.0 -0.0 -0.0 Variance	(1.8) (0.0) (2.0) (0.1) 3.3 (0.5) 0.7 0.0 0.8 (3.0) 1.2	FYE 3/21 Q1 (2.3) (0.0) (0.4) 2.5 3.4 (0.1) 0.6 0.0 (0.4) 6.1 12.1	-0.6 +0.0 +1.5 +2.6 +0.1 +0.4 -0.0 +1.2 +9.1 +10.9 Variance	192.3 38.8 65.2 56.2 39.7 3.7 33.2 28.2 (14.0) (23.4) 95.4 Mar. 31, '20	FYE 3/21 Q1 178.8 24.5 58.1 54.0 34.5 2.4 30.5 25.4 (7.9) (19.0) 94.5	-13.5 -14.2 -7.0 -2.2 -5.3 -1.3 -2.7 -2.7 +6.1 +4.5 -0.9

+0.7

9.4

10.3

+0.9

59.0

56.8

-2.2

3,317.0

3,371.9

128.5

129.2

Non-current Assets

+54.9

^{*1} Adjusted operating profit = Gross trading profit + SGA expenses

Reference 2. Net Profit of Major Group Companies

· Business models are abbreviated by the following:

「□」:Distribution Businesses 「F」:Finance Businesses

「S」:Stable Earnings-Type Businesses 「N」:Natural Resource Investments

(unit: billions of yen)

Business Model	Company name	Consolidated/ Equity method	Equity Portion	FYE 3/20 Q1	FYE 3/21 Q1	Variance	Description of business					
Life	style											
	Saide Tekstil Sanayi ve Ticaret	Equity method	45.5%	0.1	(0.1)	-0.1	Planning, manufacturing and sale of apparel and goods					
D	Marubeni Fashion Link	Consolidated	100%	0.1	(0.2)	-0.3	Planning, manufacturing and sale of apparel and goods					
	Marubeni Intex	Consolidated	100%	0.2	0.3	+0.1	Sale of industrial materials, lifestyle materials and lifestyle products					
ICT	ICT & Real Estate Business											
	Marubeni Information Systems	Consolidated	100%	0.0	0.1	+0.0	IT solution provider for full range of IT lifecycle in every industry					
	Marubeni IT Solutions	Consolidated	80.0%	0.1	0.2	+0.1	Sales planning of information and communication systems, design, and development of software					
	MX Mobiling	Consolidated	100%	1.7	0.8	-0.8	Sales, repair and maintenance of mobile handsets and related equipment					
D	ARTERIA Networks (*1)	Consolidated	50.0%				Provision of various network services for businesses and condominiums					
	Marubeni Real Estate Management	Consolidated	100%	0.3	0.1	-0.1	Leasing and subleasing of real estate, management of office buildings and complex facilities					
	Marubeni Logistics	Consolidated	100%	0.2	0.2	-0.0	International combined transport operation (NVOCC), 3PL (Third-party Logistics), ocean & air freight forwarding, consultancy relating to logistics					
	Marubeni Safenet	Consolidated	100%	(0.0)	0.0	+0.0	Insurance agency and lending business					
For	est Products											
	MUSI Pulp Project	Consolidated	TEL 85.1% MHP 100%	0.0	(0.4)	-0.4	Forestry (Afforestation of hardwood), production and sales of pulp in Indonesia					
	WA Plantation Resources	Consolidated	100%	0.3	0.1	-0.2	Wood chip production and plantation in Australia					
D	Koa Kogyo	Consolidated	80.0%	0.7	0.6	-0.1	Manufacture and sales of corrugating medium and linerboard					
	Fukuyama Paper	Consolidated	55.0%	0.4	0.3	-0.1	Manufacture and sale of corrugating medium and core board					
	Marubeni Pulp & Paper	Consolidated	100%	0.6	0.4	-0.2	Sale of paper products					
	Marusumi Paper	Equity method	32.2%	(0.1)	(0.3)	-0.2	Manufacture and sale of paper					
*1 Linto	d Company: We are not able to mention the financial results			·								

^{*1} Listed Company: We are not able to mention the financial results.

[·] As for the category of group companies, consolidated subsidiaries are described as "Consolidated" and associate companies accounted for using the equity-method as "Equity method".

Business Model	Company name	Consolidated/ Equity method	Equity Portion	FYE 3/20 Q1	FYE 3/21 Q1	Variance	Description of business
Foo	od						
	Yamaboshiya	Consolidated	75.6%	0.3	0.3	+0.0	Wholesale of confectionary products to mass-retail and convenience stores
	United Super Markets Holdings Inc. (*1)	-	-				Supermarket operations in the Tokyo metropolitan area
	Cia.lguacu de Cafe Soluvel	Consolidated	100%	0.3	0.2	-0.1	Manufacturing and sale of instant coffee
	Marubeni Foods	Consolidated	100%	0.2	0.2	+0.0	Imports, exports and sales of food products
	Benirei	Consolidated	98.8%	0.1	(0.0)	-0.1	Wholesale of seafood products and warehousing
D	Creekstone Holding	Consolidated	100%	0.8	4.5	+3.7	Holding company of Creekstone Farms Premium Beef LLC, which conducts production, processing and sales of beef, etc.
	Wellfam Foods	Consolidated	100%	0.6	0.9	+0.3	Marketing of livestock, meats and processed products
	Rangers Valley Cattle Station	Consolidated	100%	0.0	(0.1)	-0.1	Cattle raising and beef sales business in Australia
	S FOODS (*2)	Equity method	15.3%				Wholesale, retail and restaurant business of meats
	Marubeni Nisshin Feed	Consolidated	60.0%	0.4	0.6	+0.2	Manufacture and sales of livestock feed
	Pacific Grain Terminal	Consolidated	78.4%	0.2	0.2	+0.0	Warehousing, stevedoring and transportation operations
	The Nisshin OilliO Group (*2)	Equity method	15.6%				Processing and sale of edible oil business
Agı	ri Business						
	Helena	Consolidated	100%	14.1	14.2	+0.1	Sales of agricultural materials and provision of various services in USA
	Gavilon Agriculture Investment			1.6	1.5	-0.0	
D	Grain Business	Consolidated	100%	0.9	2.2	+1.3	Parent company of Gavilon Group (collection/sales of grain, fertilizer, etc.)
	Fertilizer Business			0.7	(0.7)	-1.3	
	Columbia Grain International	Consolidated	100%	(0.1)	0.2	+0.4	Collection, storage, exporting and domestic sales of grain produced in North America
Ch	emicals						
	Marubeni Plax	Consolidated	100%	0.2	0.2	+0.0	Sales and foreign trade of plastic products and resins
D	Olympus Holding (Orffa)	Consolidated	80.0%	0.1	0.2	+0.2	Sales of feed additives
	Marubeni Chemix	Consolidated	100%	0.2	0.2	-0.0	Sales and foreign trade of organic chemicals and fine chemicals
	l .			L	l		

^{*1} Marubeni holds this company's issued stocks through Aeon Market Investment, an affiliated company accounted for by the equity-method. We are not able to mention the financial results for it is a listed company.

^{*2} Listed Company: We are not able to mention the financial results.

Business Model	Company name	Consolidated/ Equity method	Equity Portion	FYE 3/20 Q1	FYE 3/21 Q1	Variance	Description of business				
Ene	ergy										
N	LNG Projects	-	-	2.4	0.9	-1.5	Liquefaction of natural gas in overseas				
D	ENEOS GLOBE	Equity method	20.0%	0.1	0.6	+0.4	Import and sale of LPG, and sale of new energy-related equipment				
	MIECO	Consolidated	100%	1.5	(0.2)	-1.7	Sale of all types of petroleum products and natural gas				
N	Oil & Gas E&P	Consolidated	100%	(11.3)	(3.5)	+7.8	Total of oil and gas Interests at Gulf of Mexico (USA), North Sea (UK), Indian Sea				
Me	Metals & Mineral Resources										
	Marubeni Coal	Consolidated	100%	8.8	1.4	-7.4	Investment in coal mines in Australia				
	Roy Hill Iron Ore Project	Equity method	15.0%	4.0	3.8	-0.2	Investment in iron ore mine in Australia				
N	Marubeni LP Holding	Consolidated	100%	1.5	(0.2)	-1.7	Investment in copper mines in Chile				
	Marubeni Aluminium Australia	Consolidated	100%	(0.1)	(0.3)	-0.2	Refining and sales of aluminum ingots in Australia				
	Marubeni Metals & Minerals (Canada)	Consolidated	100%	(0.4)	(0.3)	+0.0	Refining and sales of aluminum ingots in Canada				
D	Marubeni-Itochu Steel	Equity method	50.0%	3.7	1.7	-1.9	Sales and business management of steel products				
Pov	wer Business										
S	IPP Projects (*1)	-	-	8.7	8.9	+0.2	Overseas and domestic power generation				
D	SmartestEnergy	Consolidated	100%	0.1	(0.2)	-0.3	Electricity aggregation and retail business in UK				
Infr	astructure Project										
S	FPSO Projects (*2)	-	-	0.7	0.6	-0.1	FPSO project investment and management				
3	Overseas Water and Wastewater Services (*3)	-	-	1.2	1.4	+0.2	Overseas water and wastewater services				

^{*1} Total profits of consolidated subsidiaries and share of associates and joint ventures of our IPP business.

^{*2} Total profits of consolidated subsidiaries and share of associates and joint ventures of our FPSO projects.

^{*3} Total profits of consolidated subsidiaries and share of associates and joint ventures of our overseas water and wastewater services.

Business Model	Company name	Consolidated/ Equity method	Equity Portion	FYE 3/20 Q1	FYE 3/21 Q1	Variance	Description of business					
Aer	Aerospace & Ship											
D	Marubeni Aviation Parts Trading	Consolidated	100%	0.6	(0.0)	-0.6	Investment in aircraft parts trading business in USA					
Fin	Finance & Leasing Business											
	MAI Holding (Westlake)	Consolidated	100%	2.8	4.2	+1.4	Investment in used car retail financing business in USA					
F	PLM Fleet (*1)	Equity method	50.0%	0.5	0.3	-0.3	Leasing and rental of refrigerated trailers in USA					
	Marubeni SuMiT Rail Transport	Equity method	50.0%	0.3	0.2	-0.1	Investment in railcar leasing business in USA					
	Aircastle business (*2)	Equity method	-	0.3	(2.2)	-2.5	Aircraft operating lease business in USA					
Cor	Construction, Industrial Machinery & Mobility											
	B-Quik	Consolidated	90.0%	0.6	0.3	-0.2	Tire retailer in the ASEAN					
	Automotive Aftermarket Business	-	-	0.4	0.5	+0.1	Automotive Aftermarket Business in USA					
D	Marubeni Auto Investment (UK)	Consolidated	100%	0.1	(0.2)	-0.3	Investment in retail sales business of automobiles in UK					
	Kono Electronics	Consolidated	100%	0.1	0.2	+0.0	Sales of electrical equipment connecting parts and materials					
	Marubeni Techno-Systems	Consolidated	100%	0.3	0.1	-0.2	Sale, export and import of industrial machinery					

^{*1} Transfer of equity interests (100 % \rightarrow 50%) completed on March 30, 2020. Consolidated net profit for FYE 3/2020 is that of former MAC Trailer Leasing (PLM) with Marubeni's 100% ownership before the equity transfer.

^{*2} Additional equity interests acquisition (29% \rightarrow 75%) completed on March 27, 2020. Consolidated net profit for FYE 3/2020 is based on the equity ratio before the additional acquisition.