# Driving Value Creation — 1<sup>st</sup> Quarter Financial Results FY Ending March 2019



August 2, 2018 Mitsui & Co., Ltd A Cautionary Note on Forward-Looking Statements:

This material contains statements (including figures) regarding Mitsui & Co., Ltd. ("Mitsui")'s corporate strategies, objectives, and views of future developments that are forward-looking in nature and are not simply reiterations of historical facts. These statements are presented to inform stakeholders of the views of Mitsui's management but should not be relied on solely in making investment and other decisions. You should be aware that a number of known or unknown risks, uncertainties and other factors could lead to outcomes that differ materially from those presented in such forward looking statements.

These risks, uncertainties and other factors referred to above include, but are not limited to, those contained in Mitsui's latest Annual Securities Report and Quarterly Securities Report, and Mitsui undertakes no obligation to publicly update or revise any forward-looking statements.

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## 1

## Progress of Medium-term Management Plan



## **Summary of Operating Results**

#### Strengthening profit base

- Non-resources area profits for the period exceeded ¥60bn
- Steady performance in Resources & Energy

#### **Establishing selected growth areas**

- Acquisition of senior living properties by U.S.-based MBK Real Estate (MRE)
- Agreement to invest in agricultural inputs distributor in Mexico

(Unit: ¥billion)

	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2019 business plan	Progress
Profit for the year/period	110.8	118.4	+7.6	420.0	28%
Core Operating Cash Flow*1	155.4	154.5	-0.9	570.0	27%
Free Cash Flow*2	136.8	<b>47.1</b> *3	-89.7	_	-

<sup>\*1.</sup> Cash flows from operating activities (FY Mar/2019 Q1: ¥134.6bn) minus cash flows from changes in working capital (FY Mar/2019 Q1: -¥19.9bn)



<sup>\*2.</sup> Free cash flow excludes the effects of changes in working capital and time deposits

<sup>\*3.</sup> From FY Mar/2019, cash flows of some lease transactions, which had previously been recorded as changes in working capital, are recorded as investment cash flow. Free cash flow for FY Mar/2019 1Q excludes the effects of this treatment (cash in: ¥29.7bn, cash out: ¥17.1bn)

## **Key Initiatives**

#### Build robust profit base and thoroughly strengthen existing businesses

#### Core areas

- Resources & Energy: Steady performance in Energy; Completed takeover bid for Australian company AWE;
   Made decision to develop South Flank iron ore mine in Australia
- Machinery & Infrastructure: In line with plan; Participation in one new FPSO vessel in Brazil
- Chemicals: Methanol business strong; Agreement to invest in coating materials business

(Unit: ¥billion)

#### Profit for the year/period

	, I		
	FY Mar/2019 Q1 Result	Business plan	Progress
Resources & Energy	56.8	240.0	24%
Machinery & Infrastructure	15.4	85.0	18%
Chemicals	9.7	40.0	24%
Core Areas Total	81.9	365.0	22%
Company Total	118.4	420.0	28%

### **Core Operating Cash Flow**

FY Mar/2019 Q1 Result	Business plan	Progress
101.2	380.0	27%
21.2	85.0	25%
15.2	55.0	28%
137.6	520.0	26%
154.5	570.0	27%



## Key Initiatives Cash flow focused management; Strengthen financial base

Result of cash flow allocation, asset recycling, and investment and loans\*1 (FY Mar/2019 Q1)

- Well-balanced allocations to core and growth areas
- Free cash flow surplus of ¥50bn

		Amount	Main projects
	Core Operating Cash Flow*2	¥155.0bn	
Cash-In Asset Recycling*3		¥95.0bn	[Iron & Steel Products] Transfer of business to Nippon Steel & Sumikin Bussan
Cash-Out	Investment and Loans*3	-¥200.0bn	[Energy] Takeover bid for Australian company AWE [Machinery & Infrastructure] Investment in a product tanker company (vessel owning) [Mobility] Investment in Chile's automobile operating lease and rental car business [N&A] Investment in ETC Group
Free cash flow*4		¥50.0bn	

<sup>\*1.</sup> From FY Mar/2019, cash flows of some lease transactions, which had previously been recorded as working capital, are recorded as investment cash flow and have been excluded from the calculations in the table above



<sup>\*2.</sup> Cash flows from operating activities minus cash flows from changes in working capital

<sup>\*3.</sup> Excludes changes in time deposits

<sup>\*4.</sup> Free cash flow that excludes the effects of changes in working capital and time deposits

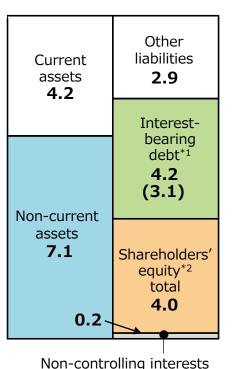
## **Key Initiatives**

### Cash flow focused management; Strengthen financial base

#### Balance sheet

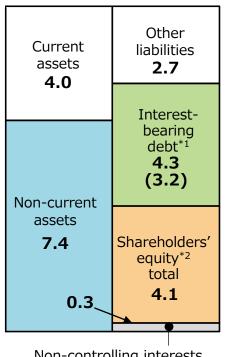
(Unit: ¥trillion)

#### Mar/2018



Total assets	11.3
Shareholder equity	4.0
Net DFR	0.78x

### Jun/2018



#### Non-controlling interests

#### Total assets 11.4 Shareholder equity 4.1 0.78xNet DER

### Main changes from March 2018

#### Net interest-bearing debt up ¥94.5bn

#### Shareholders' equity up ¥81.6bn

- +¥118.4bn · Profit for the period:
- -¥11.4bn · Foreign currency translation adjustments:
- +¥31.0bn Financial assets measured at FVTOCI:
- -¥69.5bn Dividend payments:
- +¥13.1bn · Other:
- \*1. Figures in brackets are "net interest-bearing debt," which is interestbearing debt minus cash and cash equivalents, and time deposits
- \*2. In these presentation materials, "Shareholders' equity" means total equity attributable to owners of the parent.



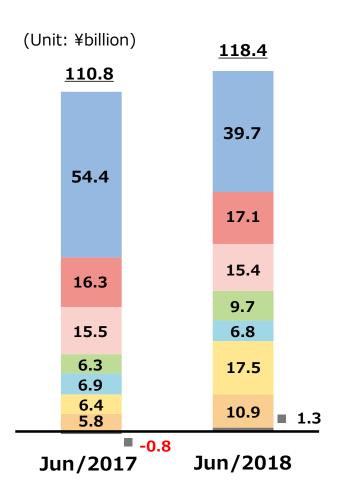
## 2 Operating Results



### Q1 Profit

## **YoY Segment Comparison**

■ Q1 Profits ¥118.4bn, up ¥7.6bn



## Main factors (YoY change) ■ Minerals & Metal Resources ¥39.7bn (-¥14.7bn)

- Decrease in profit associated with incorporation of Valepar into Vale
- Absence of impairment loss reversal at the Chilean copper mine recorded in Q1 FY Mar/2018

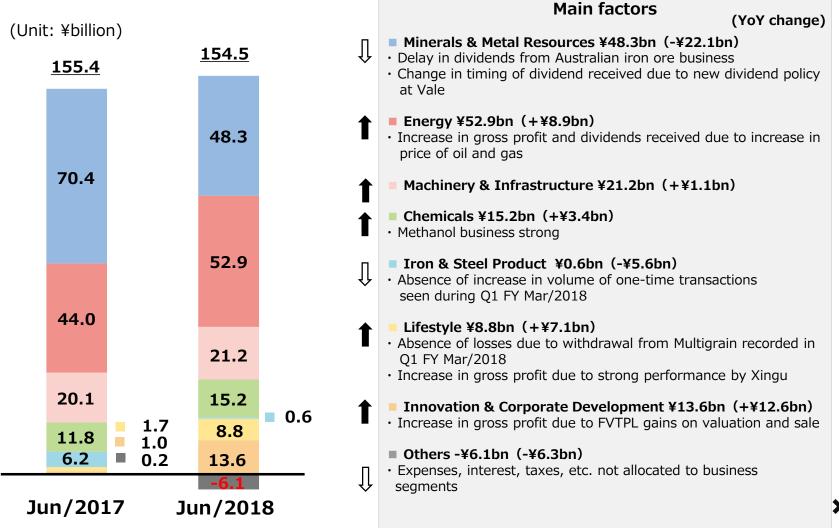
#### Energy ¥17.1bn (+¥0.8bn)

- Increased profit at Mitsui Oil Exploration mainly due to increase in price of oil and gas, and cost reductions
- Valuation losses related to derivative contracts for physical trading in U.S. oil business
- Machinery & Infrastructure ¥15.4bn (-¥0.1bn)
- Chemicals ¥9.7bn (+¥3.4bn)
- Methanol business strong
- Iron & Steel Products ¥6.8bn (-¥0.1bn)
  - Absence of increase in volume of one-time transactions seen during Q1 FY Mar/2018
  - Increase in profit due to consolidation of Nippon Steel & Sumikin Bussan as an equity method investee
  - Lifestyle ¥17.5bn (+¥11.1bn)
  - Increase in profit from reversal of provisions associated with the withdrawal from Multigrain in the previous fiscal year
- Innovation & Corporate Development ¥10.9bn (+¥5.1bn)
- · Increase in profit from FVTPL gain on valuation and sale
- Others ¥1.3bn (+¥2.1bn)



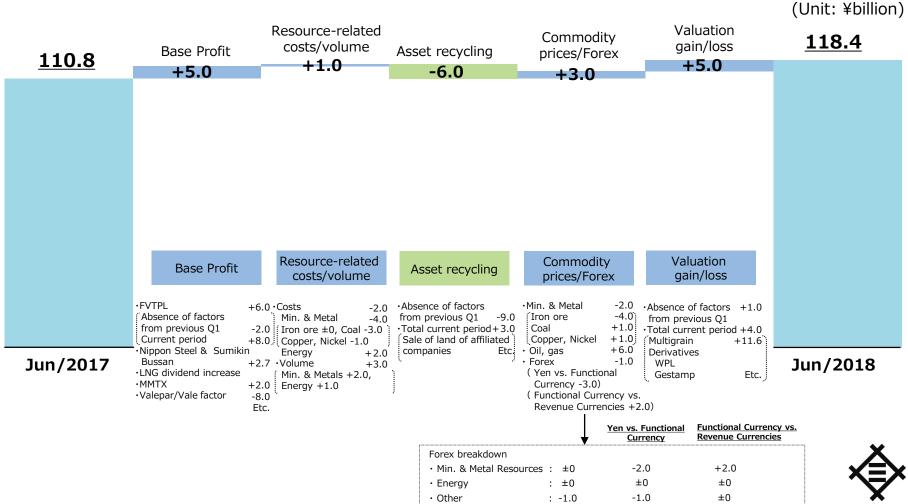
## Q1 Core Operating Cash Flow YoY Segment Comparison

Q1 Core operating cash flow ¥154.5bn, down ¥0.9bn



## **Q1 Profit** YoY Factor Comparison

Valepar/Vale factor under Base Profit is expected to exceed the previous full FY due to future dividends



## 3 Supplementary Information



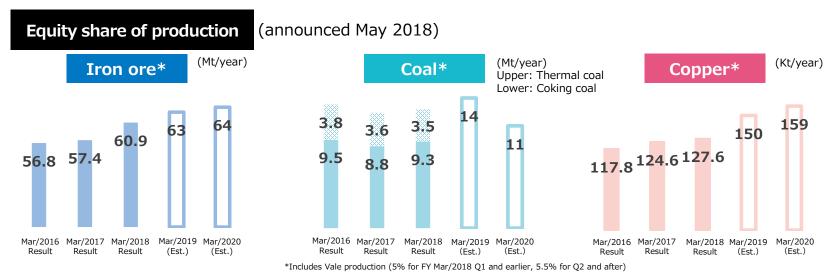
## **Assumptions and Sensitivities**

FY Mar/2018 (Result)	E		nges on profit for FY Mar/2019 unced May 2018)	FY Mar/2019 (Assumption)	19/3 Q1 (Result)
57		Crude oil/JCC	_	59	71
54		Consolidated oil price (*1)	¥2.9 bn (US\$1/barrel)	61	64
3.03(*2)	Com modit ies	U.S. gas(*3)	¥0.5 bn(US\$0.1/mmBtu)	3.00(*4)	2.84(*2)
68(*5)	162	Iron ore	¥2.3 bn (US\$1/ton)	(*6)	65(*5)
6,163(*7)		Copper	¥1.0 bn (US\$100/ton)	7,000	6,959(*7)
110.70		US\$	¥2.6 bn (¥1/US\$)	110.00	109.53
85.77	Forex (*8)	Australian \$	¥1.7 bn (¥1/Australian\$)	85.00	82.04
34.25		Brazilian Real	¥0.7 bn (¥1/Brazilian real)	33.00	29.76

- (\*1) As the crude oil price affects our consolidated results with a 0-6 month time lag, the effect of crude oil on consolidated results is estimated as the Consolidated Oil Price, which reflects this lag. For the year ending Mar/2019 we have assumed that there is a 4-6 month lag for 51%, a 1-3 month lag for 40%, and no lag for 9%. The above sensitivities show annual impact of changes in Consolidated Oil Price.
- (\*2) U.S. gas figures for 18/3 full year and 19/3 Q1 results are the Henry Hub Natural Gas Futures average daily prompt month closing prices traded on NYMEX during January December 2017 and January-March 2018, respectively.
- (\*3) As Mitsui has very limited exposure to U.S. natural gas sold at Henry Hub (HH), the above sensitivities show annual impact of changes in the weighted average sale price.
- (\*4) HH price of US\$3.00/mmBtu is assumed for sale prices linked to the HH price.
- (\*5) Iron ore results figures for the 18/3 full year and 19/3 Q1 are the daily average (reference price) spot indicated price (Fe 62% North China) recorded in several industry trade magazines from April 2017 March 2018 and from April June 2018 respectively.
- (\*6) Iron ore price assumptions are not disclosed
- (\*7) Copper results figures for the 18/3 full year and 19/3 Q1 are the averages of the LME monthly average cash settlement prices for the period from January to December 2017 and from January to March 2018 respectively.
- (\*8) Impact of currency fluctuations on reported profit for the year of overseas subsidiaries and equity accounted investees denominated in functional currencies. Depreciation of the yen has the effect of increasing profit for the year through the conversion of profit for the year of overseas subsidiaries and associated companies (denominated in functional currencies) into yen. In the Metal Resources and Energy business where the sales contract is in US\$ the impact of currency fluctuations between the US\$ and the functional currencies (Australian \$ and Brazilian Real) and the impact of currency hedging are not included.



## Mineral & Metal Resources: Equity share of production



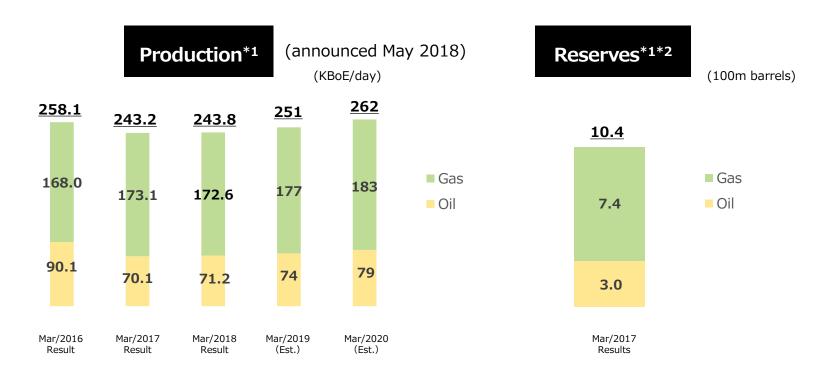
oduction	FY Mar/2018					
	Q1	Q2	Q3	Q4	Total	Q1
Iron ore (Mt)	14.3	15.3	15.9	15.4	60.9	14.8
Australian iron ore	10.0	10.3	10.7	10.3	41.3	10.3
Vale*1	4.3	5.0	5.2	5.1	19.6	4.5
Coal*2 (Mt)	3.1	3.5	3.2	3.0	12.8	3.1
MCH	2.1	2.4	2.0	1.7	8.2	2.1
BMC*1	0.4	0.4	0.4	0.5	1.7	0.5
Coking coal	1.9	2.1	1.7	1.7	7.4	2.0
Thermal coal	0.6	0.7	0.7	0.5	2.5	0.6
Moatize*1	0.3	0.4	0.5	0.4	1.6	0.3
Copper*1, 2 (Kt)	32.2	28.4	33.5	33.5	127.6	36.0



<sup>\*1</sup> Figures for Vale, BMC, Moatize and copper are results for: 1Q Jan-Mar; 2Q Apr-Jun; 3Q; Jul-Sep; 4Q Oct-Dec.

<sup>\*2</sup> Includes Vale production (5% for FY Mar/2018 Q1 and earlier, 5.5% for Q2 and after)

## **Energy: Crude oil & Gas – Equity share of production & reserves**



<sup>\*1</sup> Oil equivalent Mitsui's equity share of interests of consolidated subsidiaries, affiliates and non-consolidated interests

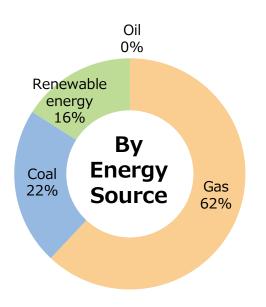


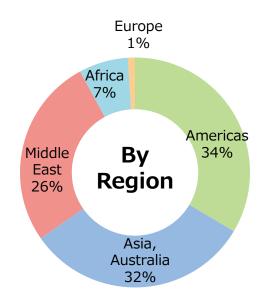
 $<sup>^{*2}</sup>$  According to Mitsui's assessment standards

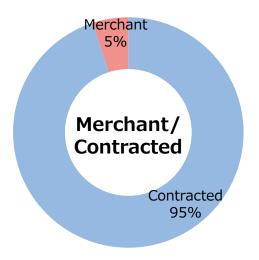
## Machinery & Infrastructure: Power generation portfolio

Net generation capacity (Mitsui's share): **9.3**GW (Gross generation capacity: 34GW)

As of end of March 2018









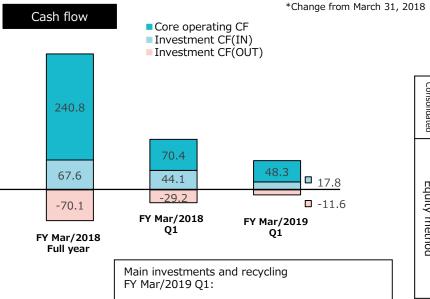
## 4 Segment Data



## **Mineral & Metal Resources**

(Unit: ¥billion)

Re	esults	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2019 Full-year plan	Progress	(Reference) FY Mar/2018 Full year	Contributing factors
Q1	profit	54.4	39.7	-14.7	175.0	22.7%	257.6	
	Gross profit	56.9	45.8	-11.1			206.8	↓ Australian iron ore (decline in consolidated prices)     ↓ Australian coal (increase in cost)
	Profit (Loss) from equity investments	27.0	14.0	-13.0			61.8	↓ Incorporation of Valepar into Vale ↓ Oriente/AAS (absence of impairment reversal recorded in Q1 FY Mar/2018)
	Dividend income	1.1	0.6	-0.5			16.4	
	Selling, general and administrative expenses	-9.3	-8.4	+0.9			-44.4	
	Others	-21.3	-12.3	+9.0			17.0	
Cor	e operating cash flow	70.4	48.3	-22.1	200.0	24.2%	240.8	↓ Delay in dividend from Australian iron ore business
Tota	al assets		2,253.3	+160.4*			2,092.9	



		_			
	Company	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2018 Full year
Consolidatec	Iron ore operations in Australia <sup>*1</sup>	26.7	26.9	+0.2	110.4
idated	Coal mining operations in Australia *1	13.1	11.7	-1.4	46.3
	Coal and rail & port infrastructure business in Mozambique	-0.2	0.4	+0.6	2.6
Equit	Oriente Copper Netherlands	3.4	-0.7	-4.1	2.6
Equity methoc	Mitsui Bussan Copper Investment	-0.9	-1.6	-0.7	-22.6
	Japan Collahuasi Resources	0.9	1.7	+0.8	6.3
	Inner Mongolia Erdos Electric Power & Metallurgical	0.9	1.5	+0.6	5.1

<sup>\*1.</sup> A portion of profit/loss was accounted for by the equity-method.

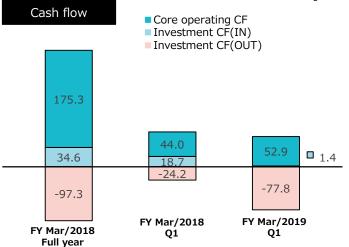


## **Energy**

(Unit: ¥billion)

R	esults	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2019 Full-year plan	Progress	(Reference) FY Mar/2018 Full year	Contributing factors
Q1	profit	16.3	17.1	+0.8	65.0	26.3%	48.6	
	Gross profit	27.5	35.3	+7.8			96.8	↑ MOECO (increase in price of oil and gas, cost reductions)  ↓ WPL (valuation of derivative contracts)
	Profit (Loss) from equity investments	5.6	7.1	+1.5			24.5	
	Dividend income	7.6	11.1	+3.5			51.9	↑Six LNG projects
	Selling, general and administrative expenses	-11.6	-11.7	-0.1			-42.1	
	Others	-12.8	-24.7	-11.9			-82.5	↓ Absence of partial sale of interests in     Marcellus recorded in Q1 FY Mar/2018
Со	re Operating Cash Flow	44.0	52.9	+8.9	180.0	29.4%	175.3	$\uparrow$ Increase in oil and gas prices
To	tal assets		2,237.9	+320.2*			1,917.7	





Main investments and recycling

FY Mar/2019 Q1: (OUT) AWE (Australia) -48.2

Oil and gas development (non-shale) -21.5

	Company	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2018 Full year
	Mitsui Oil Exploration*1	1.8	7.0	+5.2	11.5
	Mitsui E&P Australia	0.6	0.7	+0.1	3.9
Con	Mitsui E&P Middle East	1.0	1.5	+0.5	3.5
Consolidated	Mitsui E&P USA	4.4	4.1	-0.3	5.8
ated	MEP Texas Holdings	1.6	2.0	+0.4	5.0
	Mitsui E&P Mozambique Area 1	-0.8	-0.3	+0.5	-3.4
	Mitsui & Co. Energy Trading Singapore	0.4	0.4	±0	-4.4
Equity method	Japan Australia LNG (MIMI)*2	-	-	-	-

<sup>\*1.</sup> A portion of profit/loss was accounted for by the equity method \*2. Results not disclosed due to non-disclosure agreement

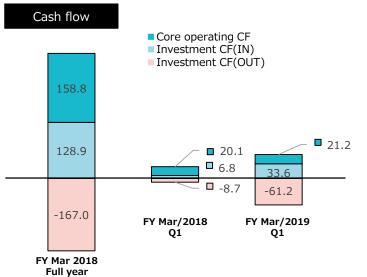


## **Machinery & Infrastructure**

(Unit: ¥billion)

Re	esults	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2019 Full-year plan	Progress	(Reference) FY Mar/2018 Full year	Contributing factors
Q1	profit	15.5	15.4	-0.1	85.0	18.1%	89.6	
	Gross profit	31.2	31.8	+0.6			121.9	
	Profit (Loss) from equity investments	14.9	18.7	+3.8			96.5	↑ IPP business (valuation of derivative contracts)
	Dividend income	1.3	2.0	+0.7			3.4	
	Selling, general and administrative expenses	-32.0	-30.9	+1.1			-121.5	
	Others	0.1	-6.2	-6.3			-10.7	
Cor	e Operating Cash Flow	20.1	21.2	+1.1	85.0	24.9%	158.8	
Tot	al assets		2,273.8	+18.1*			2,255.7	

\*Change from March 31, 2018



Main investments and recycling

FY Mar/2019 Q1: (IN) Some lease transactions 29.7

(OÚT) Some lease transactions -17.1, MAERSK, Chilean operating lease and rental car business

#### Results of main affiliated companies (Mitsui share)

	Company	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2018 Full year
Ö	Mitsui & Co. Plant Systems	1.5	0.5	-1.0	4.2
Consolidatec	Rolling stock leasing businesses <sup>*1</sup>	0.9	1.0	+0.1	4.5
ted	Construction & industrial machinery businesses*1	0.7	1.6	+0.9	4.7
	IPP businesses	2.3	3.0	+0.7	46.4
	FPSO/FSO leasing businesses	2.1	1.7	-0.4	9.1
Equit	Gas distribution companies	1.4	1.8	+0.4	7.7
) m	Penske Automotive Group	1.6	1.9	+0.3	11.1
Equity method	Truck leasing and rental businesses	0	0.2	+0.2	4.3
	Asian motor vehicle businesses	1.3	1.6	+0.3	8.2
	VLI	0	-0.1	-0.1	2.3



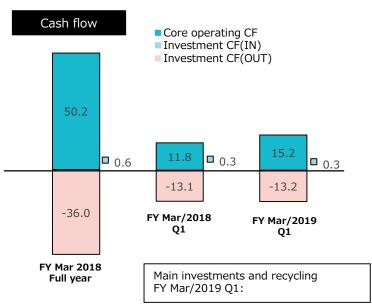
19 \*1. A portion of profit/loss was accounted for by the equity method

## **Chemicals**

(Unit: ¥billion)

Re	esults	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2019 Full-year plan	Progress	(Reference) FY Mar/2018 Full year	Contributing factors
Q1	Profit	6.3	9.7	+3.4	40.0	24.3%	34.2	
	Gross profit	33.6	36.3	+2.7			136.6	
	Profit (Loss) from equity investments	2.0	4.0	+2.0			11.3	
	Dividend income	1.0	1.1	+0.1			2.3	
	Selling, general and administrative expenses	-24.6	-24.9	-0.3			-96.6	
	Others	-5.7	-6.8	-1.1			-19.4	
Cor	re Operating Cash Flow	11.8	15.2	+3.4	55.0	27.6%	50.2	
Total assets			1,236.6	+50.3*			1,186.3	

\*Change from March 31, 2018



	Company	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2018 Full year
	ммтх	-0.2	1.8	+2.0	2.9
Co	Intercontinental Terminals Company	1.3	1.7	+0.4	13.3
Consolidated	MITSUI & CO. PLASTICS	0.9	0.9	±0	3.8
ated	Novus International	-0.1	-0.4	-0.3	0.5
	Mitsui AgriScience International (EU / Americas)	1.0	0.4	-0.6	1.7
Equity method	Japan-Arabia Methanol	0.8	0.8	±0	2.3

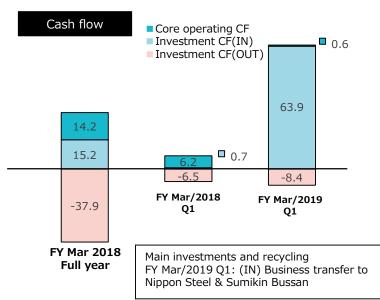


## **Iron & Steel Products**

(Unit: ¥billion)

Results		FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2019 Full-year plan	Progress	(Reference) FY Mar/2018 Full year	Contributing factors
Q1 Profit		6.9	6.8	-0.1	15.0	45.3%	=	
	Gross profit	12.7	6.8	-5.9			41.9	↓ Absence of volume increases seen in Q1 FY Mar/2018
	Profit (Loss) from equity investments	4.1	7.2	+3.1			13.3	↑ Consolidation of Nippon Steel & Sumikin Bussan as an equity method investee
	Dividend income	1.2	1.0	-0.2			2.5	
	Selling, general and administrative expenses	-9.1	-7.2	+1.9			-32.1	
	Others	-2.0	-1.0	+1.0			-0.9	↑Sale of land by affiliated company
Cor	re Operating Cash Flow	6.2	0.6	-5.6	10.0	6.0%	14.2	
Total assets			608.9	-45.8*			654.7	

\*Change from March 31, 2018



	Company	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2018 Full year
Consoli dated	Mitsui & Co. Steel	2.2	1.3	-0.9	6.1
quity	NIPPON STEEL & SUMIKIN BUSSAN	_	3.6	+3.6	-
	Game Changer Holdings	0.9	1.2	+0.3	6.7
	Gestamp companies	1.3	0.9	-0.4	3.9

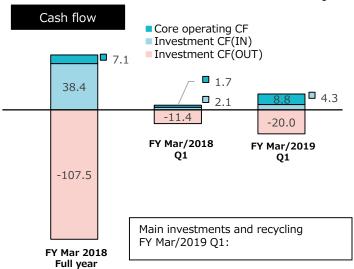


## Lifestyle

(Unit: ¥billion)

Re	esults	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2019 Full-year plan	Progress	(Reference) FY Mar/2018 Full year	Contributing factors
Q1 Profit		6.4	17.5	+11.1	25.0	70.0%	-26.3	
	Gross profit	34.4	39.0	+4.6			139.5	↑ Absence of losses due to withdrawal from Multigrain recorded in Q1 FY Mar/2018 ↑ Strong performance by Xingu
	Profit (Loss) from equity investments	6.8	6.1	-0.7			22.8	
	Dividend income	2.2	2.1	-0.1			4.3	
	Selling, general and administrative expenses	-37.6	-36.9	+0.7			-153.0	
	Others	0.6	7.2	+6.6			-39.9	↑ Gain on reversal of provision for withdrawal from Multigrain business
Core Operating Cash Flow		1.7	8.8	+7.1	15.0	58.7%	7.1	
Total assets			2,032.7	+130.9*			1,901.8	

\*Change from March 31, 2018



	Company	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2018 Full year
Ω	Multigrain Trading	-1.0	12.2	+13.2	-47.7
osanc	Mitsui Norin	1.4	0.1	-1.3	2.8
Consolidated	Domestic food & retail management businesses	0.4	0.9	+0.5	6.6
	Mitsui & Co. Real Estate	-0.2	0.7	+0.9	2.8
_	Mitsui Sugar	0.9	0.5	-0.4	3.3
≣quit	WILSEY FOODS	0.7	0.9	+0.2	3.4
nethod	IHH Healthcare Berhad	0.8	0.2	-0.6	1.6
	PHC Holdings <sup>*1</sup>	-	-	-	-
	AIM SERVICES	0.7	0.7	±0	2.3

<sup>\*1.</sup> Results not disclosed due to non-disclosure agreement

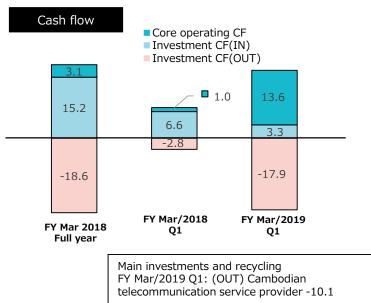


## **Innovation & Corporate Development**

(Unit: ¥billion)

Re	esults	FY Mar/2018 Q1	FY Mar/2019 Q1	Change	FY Mar/2019 Full-year plan	Progress	(Reference) FY Mar/2018 Full year	Contributing factors
Q1 Profit		5.8	10.9	+5.1	15.0	72.7%	-4.6	
	Gross profit	12.6	23.2	+10.6			45.1	↑FVTPL gain on valuation and sale
	Profit (Loss) from equity investments	2.0	1.8	-0.2			5.0	
	Dividend income	2.3	2.5	+0.2			2.7	
	Selling, general and administrative expenses	-14.2	-13.1	+1.1			-50.8	
	Others	3.1	-3.5	-6.6			-6.6	↓ Absence of gain on sale of warehouse in Japan recorded in Q1 FY Mar/2018
Cor	e Operating Cash Flow	1.0	13.6	+12.6	15.0	90.7%	3.1	
Tot	al assets		697.7	+75.0*			622.7	

<sup>\*</sup>Change from March 31, 2018



	Company	FY Mar/2018	FY Mar/2019	Change	FY Mar/2018
		Q1	Q1	J	Full year
Con	MITSUI KNOWLEDGE INDUSTRY	0.0	0.1	+0.1	2.1
Consolidated	Mitsui & Co. Global Logistics	0.6	0.7	+0.1	2.3
ated	Mitsui & Co. Asset Management Holdings	0.2	0.4	+0.2	2.0
듑	Asia Pacific Mobile	-0.5	-0.6	-0.1	-5.0
uity r	QVC JAPAN*1	-	-	-	5.2
Equity method	JA Mitsui Leasing	0.9	0.8	-0.1	4.0
	SABRE INVESTMENTS*1	-	-	-	-

<sup>\*1.</sup> Results not disclosed due to non-disclosure agreement



## 360° business innovation.

