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Outline of Financial Results for Fiscal Year 2016

April 1, 2016 – March 31, 2017



May 11, 2017

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1. Income and Comprehensive Income(Consolidated)

(Unit : Billions of Yen)

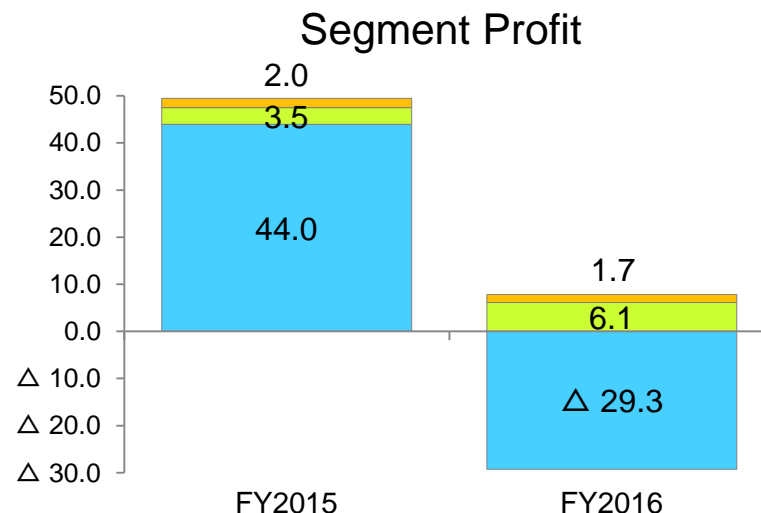
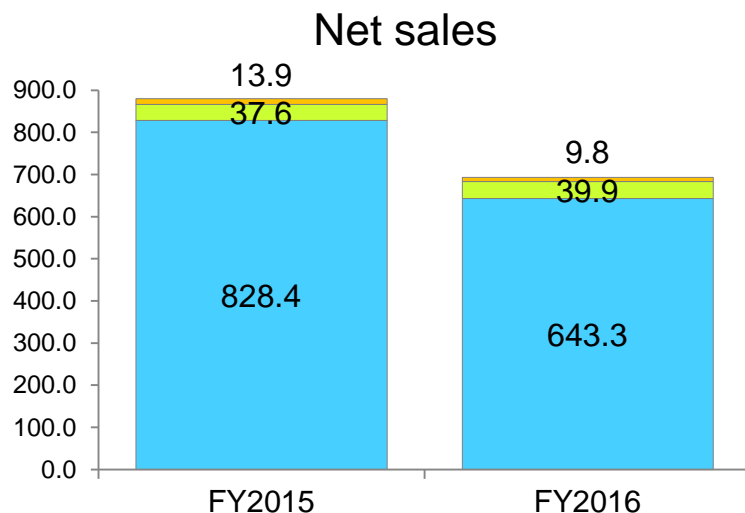
	FY2015	FY2016	Difference
Net sales	879.9	693.1	△ 186.8
Gross profit	72.9	1.4	△ 71.5
Profit ratio	8.3%	0.2%	△ 8.1pt
Operating income	49.6	△ 21.4	△ 71.1
Ordinary income	52.0	△ 15.2	△ 67.2
Profit attributable to owners of the parent	42.7	△ 22.0	△ 64.8
Profit	42.9	△ 21.8	△ 64.8
Other comprehensive income	△ 7.0	△ 3.5	+3.4
Comprehensive income	35.9	△ 25.4	△ 61.3

2. Segment Information (Consolidated)

By business segment

(Unit : Billions of Yen)

	Net sales		Segment profit	
	FY2015	FY2016	FY2015	FY2016
Total engineering	828.4	643.3	44.0	△ 29.3
Catalysts & fine products	37.6	39.9	3.5	6.1
Others	13.9	9.8	2.0	1.7
Total	879.9	693.1	49.6	△ 21.4



■ Total engineering ■ Catalysts & fine products ■ Others

3. Balance Sheets (Consolidated)

(Unit : Billions of Yen)

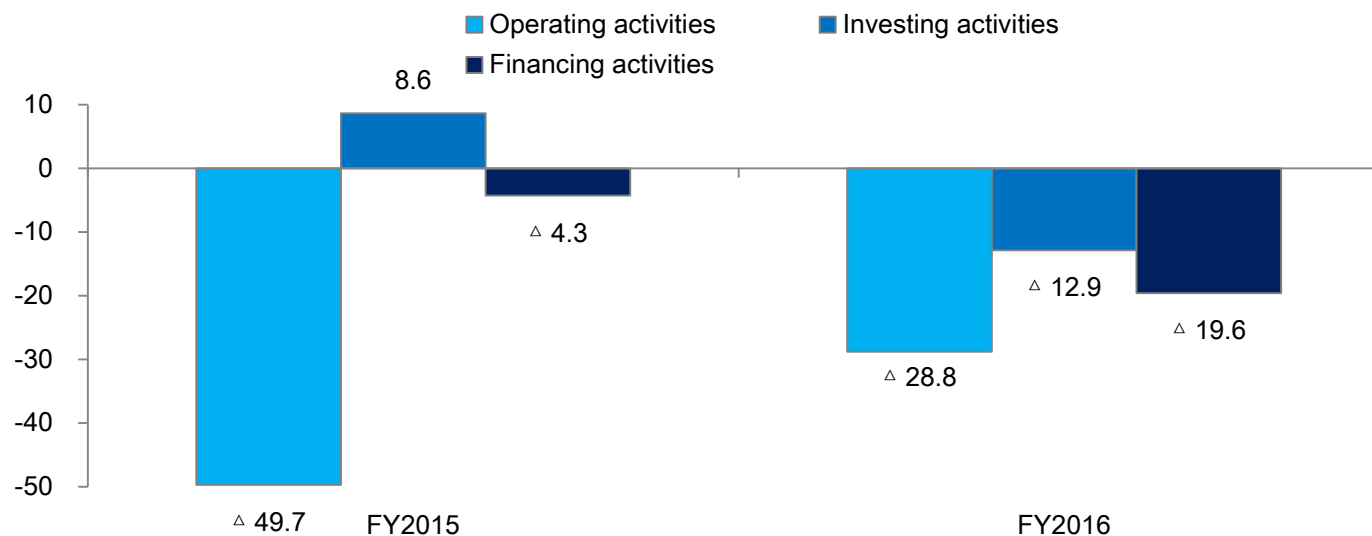
	FY2015	FY2016	Difference
Current assets	522.7	480.8	*1 △ 41.8
Non-current assets	167.0	165.4	△ 1.6
Total assets	689.7	646.2	△ 43.4
Current liabilities	225.2	226.4	*2 +1.2
Non-current liabilities	44.9	36.5	*3 △ 8.3
Total liabilities	270.1	263.0	△ 7.0
Total net assets	419.6	383.2	*4 △ 36.4
Total liabilities & net assets	689.7	646.2	△ 43.4

*1	Cash & equivalents	△62.3
	Accounts receivable	+20.3
	Contract works in progress	△7.3
*2	Accounts payable	△10.7
	Advances received	+7.0
	Provision for loss on construction contracts	+10.5
*3	Long-term loans payable	△8.3
*4	Loss attributable to owners of the parent	△22.0
	Dividends	△10.7
	Accumulated other comprehensive income	△3.6

4. Cash Flows (Consolidated)

(Unit : Billions of Yen)

	FY2015	FY2016
Operating activities	Δ 49.7	Δ 28.8
Investing activities	8.6	Δ 12.9
Financing activities	Δ 4.3	Δ 19.6
Effect of exchange rate changes	Δ 5.7	Δ 0.8
Net increase	Δ 51.1	Δ 62.3
Increase from newly consolidated subsidiaries	1.4	0
Cash & cash equivalents at end of period	247.9	185.6



5. Outline of Contracts

1) New Contracts(Consolidated)

(Unit : Billions of Yen)

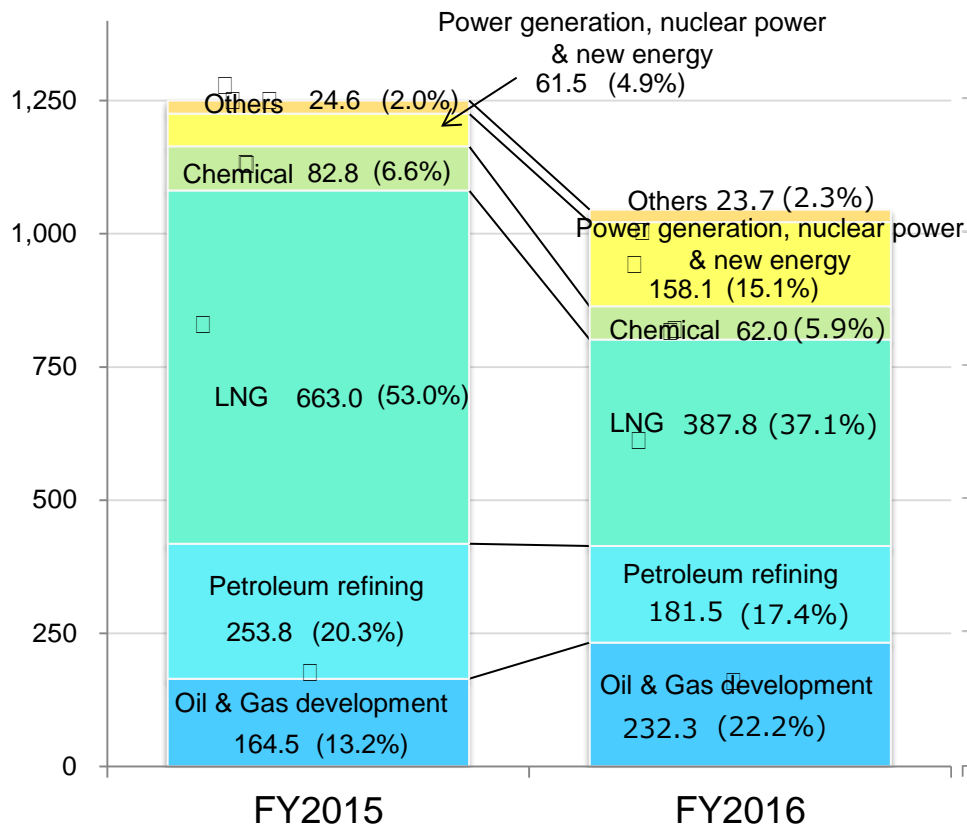
	FY2016
Overseas	311.5
Domestic	194.6
Total	506.2

2) Outstanding Contracts (Consolidated)

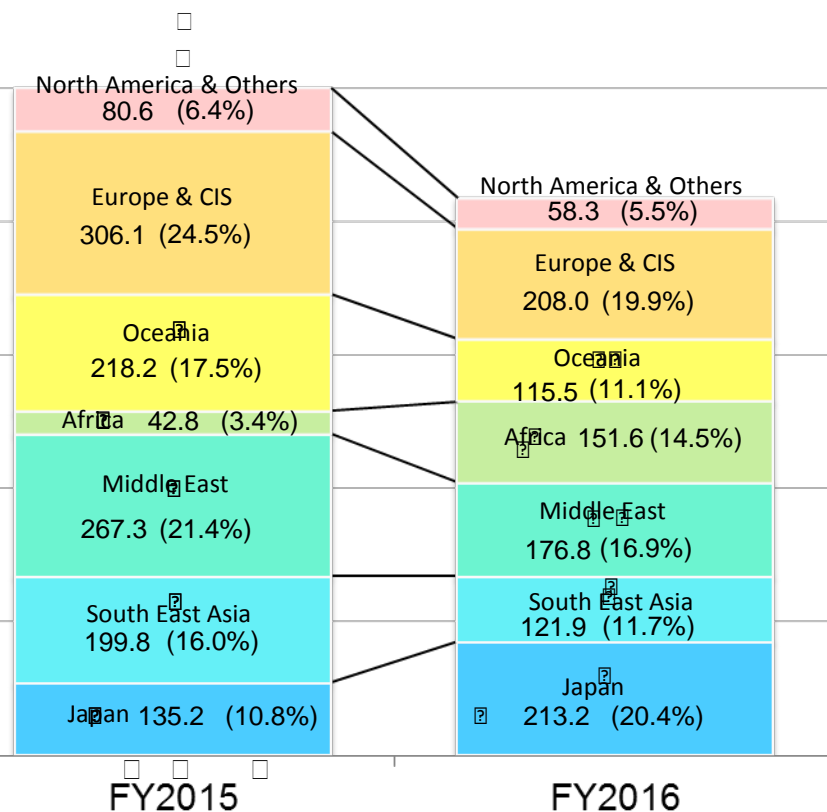
FY2015	FY2016	Difference
1,250.3	1,045.6	△ 204.6

(Unit : Billions of Yen)

By Business Area



By Region



6. Forecasts for Fiscal Year 2017

(Unit : Billions of Yen)

	Forecast
Net sales	680.0
Gross profit	48.0
Profit ratio	7.1%
Operating income	26.0
Ordinary income	30.0
Income attributable to owners of the parent	21.0
New contracts	750.0
Annual Dividend per share	¥25.00
Forecasts based on (¥/US\$)	¥110.00

Appendix

Reference (Net Sales & New Contracts by Region)

(Unit : Billions of Yen)

【Net sales】

	FY2015		FY2016	
Japan	127.6	(14.5%)	138.8	(20.0%)
South East Asia	209.4	(23.8%)	100.0	(14.4%)
Oceania	202.1	(23.0%)	125.3	(18.1%)
Africa	11.1	(1.3%)	19.8	(2.9%)
Middle East	113.6	(12.9%)	127.0	(18.3%)
Europe & CIS	125.0	(14.2%)	140.3	(20.2%)
North America & Others	90.7	(10.3%)	41.7	(6.1%)
Total	879.9	(100.0%)	693.1	(100.0%)

【New Contracts】

	FY2015		FY2016	
Japan	86.0	(26.8%)	194.6	(38.5%)
South East Asia	63.1	(19.7%)	44.0	(8.7%)
Oceania	21.3	(6.7%)	30.3	(6.0%)
Africa	40.9	(12.8%)	128.0	(25.3%)
Middle East	73.4	(22.9%)	32.7	(6.5%)
Europe & CIS	11.0	(3.4%)	61.1	(12.1%)
North America & Others	24.6	(7.7%)	15.1	(2.9%)
Total	320.6	(100.0%)	506.2	(100.0%)

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- changes in general economic conditions, including foreign currency exchange rates, interest rates and other factors that could affect our profitability
- changes in government regulations or tax laws in jurisdictions where we conduct business

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