Consolidated Results for the 3 months ended June 30, 2015



August 6, 2015 Ricoh Company, Ltd.

* New lineup of A4 black and white MFPs and printers boasting increased productivity, eco-mode and smaller footprint (featured above: RICOH SP 4510SF)



The plans, prospects, strategies and other statements, except for the historical events, mentioned in this material are forward-looking statements with respect to future events and business results. Those statements were made based on the judge of RICOH's Directors from the information that is now obtainable. Actual results may differ materially from those projected or implied in such forward-looking statements and from any historical trends. Please refrain from judging only from these forward-looking statements with respect to future events and business results. The following important factors, without limiting the generality of the foregoing, could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements:

- a. General economic conditions and business trend
- b. Exchange rates and their fluctuations
- c. Rapid technological innovation
- d. Uncertainty as to RICOH's ability to continue to design, develop, produce and market products and services that achieve market acceptance in hot competitive market

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This material is not an offer or a solicitation to make investments. Please do not rely on this material as your sole source of information for your actual investments, and be aware that decisions regarding investments are the responsibility of themselves.

We have adopted a net basis for reporting a portion of lease transactions from this fiscal year in place of gross basis. Past sales figures and related indicators have also been adjusted retroactively to conform to the current year.

- ✓ Net sales: ¥539.1 bil., a 6.4% increase y−o−y, thanks to increase in sales of color MFP and PP products as well as overseas IT services and Industrial business
- Operating profit was ¥20.6 bil., a 23.9% decrease, due to product sales promotion strategy and increased expense for reinforcement of sales and production structures
- ✓ Net profit: 12.9 bil., a 13.9% decrease y-o-y
- Annual income forecast unchanged Machines in field (MIF) is increasing gradually resulting in improved non-hardware performance.
- ✓ Dividend for this fiscal year remains unchanged.



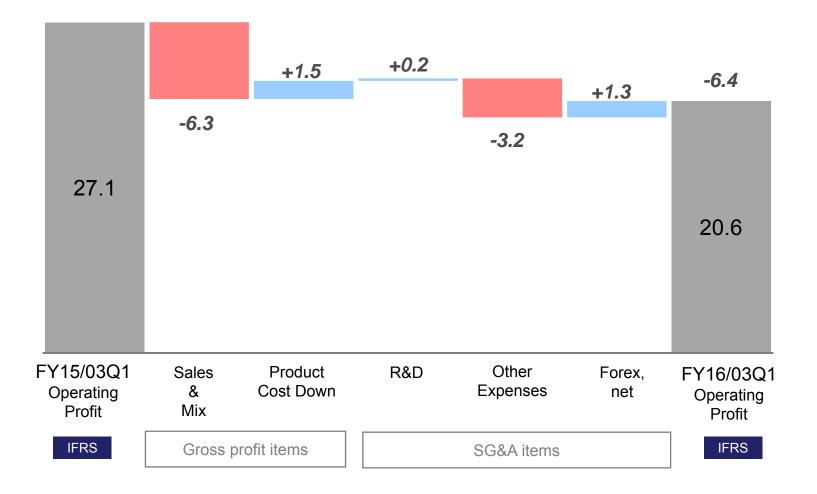


	FY16/03 Q1	Diff.	
Sales	539.1 bil.	+6.4%	- Sales Change
Operating profit	20.6 bil.	-23.9%	Ex. Forex
OP margin	3.8%	-1.6pt	Japan -3.1% The Americas -0.4%
Profit attributable to owners of the parent	12.9 bil.	-13.9%	EMEA +5.7% Other +10.8% Consolidated +1.2%
EPS	17.91 yen	-2.89 yen	
FCEF *	1.1 bil.	-18.4 bil.	
R&D expenditures	27.0 bil.	-0.8 bil.	
Capital expenditures	20.5 bil.	+2.3 bil.	
Depreciation	17.3 bil.	-0.1 bil.	
Exchange rate Yen/US& Yen/EURO	121.31 yen 134.22 yen	+19.16 yen -5.91 yen	

* FCEF : Free Cash flow Excluding Finance business

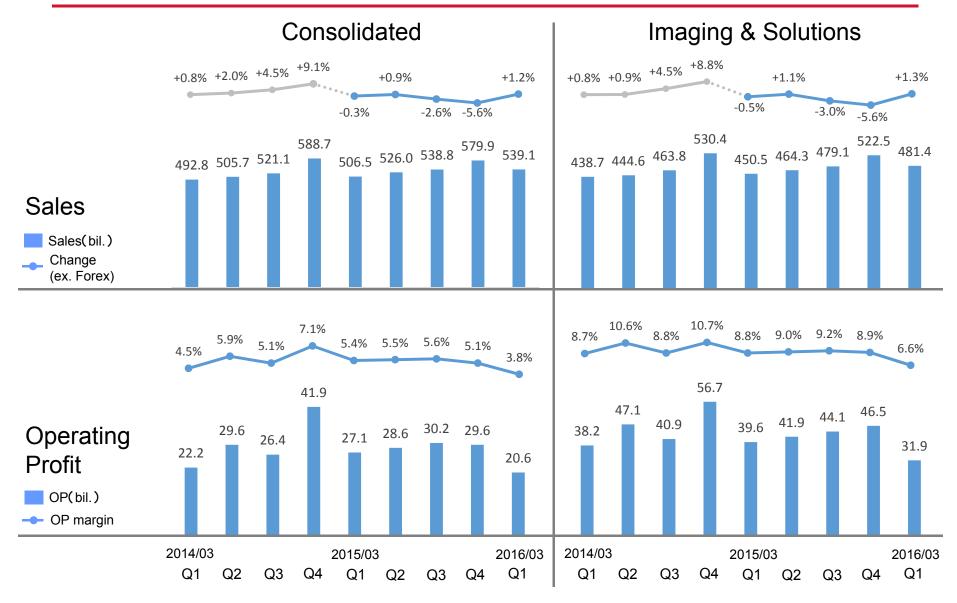


(billions of yen)



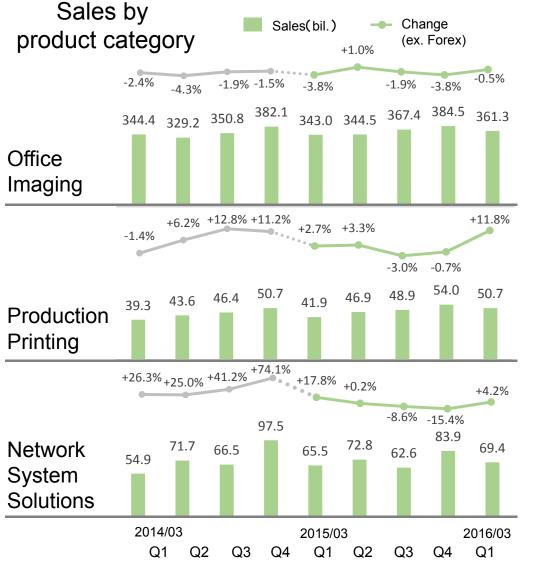
P/L by business segment (1)





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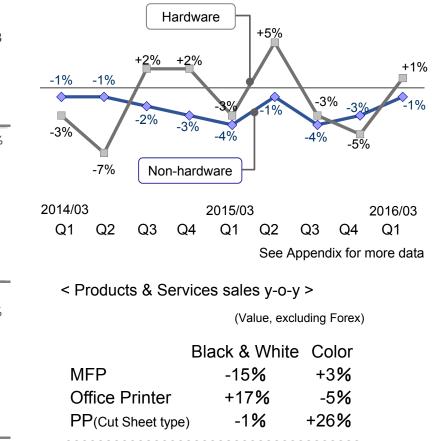
Imaging & Solutions supplement



< MFP / Printer / PP combined y-o-y > (Value, excluding Forex)

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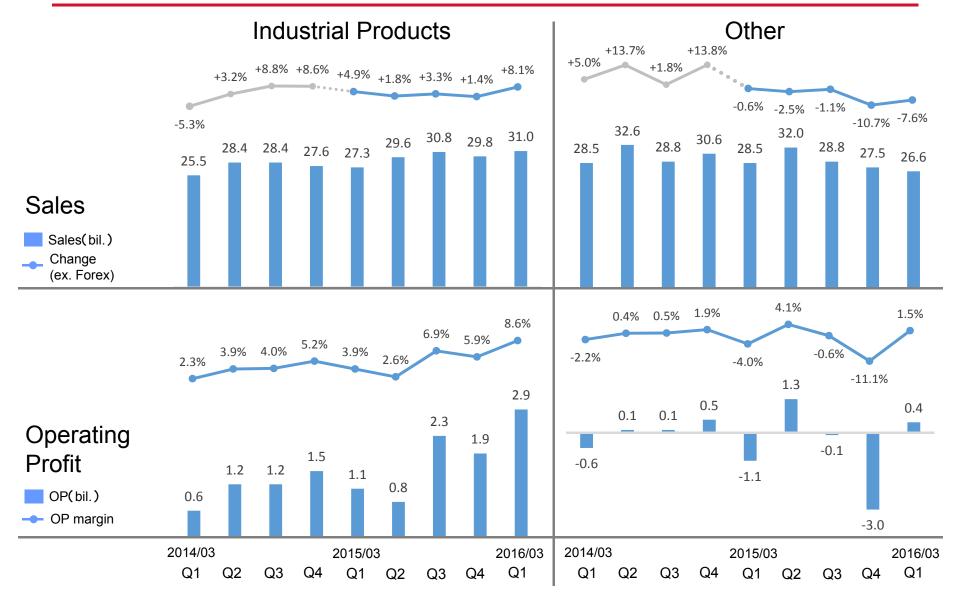
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Services* +8% (*Document, IT services excluding hardware sales of PC)

P/L by business segment (2)





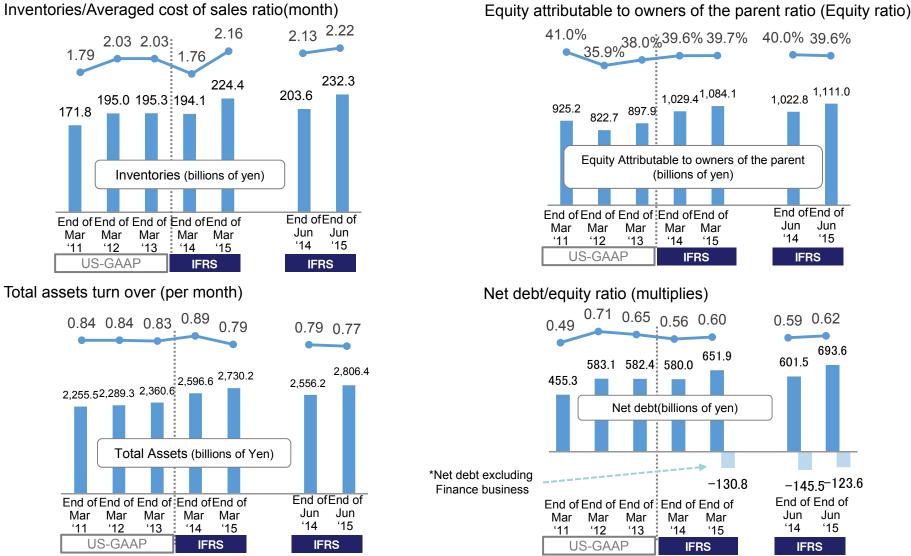
Assets

(billions of yen)	As of Jun 30, 2015	Dif <i>f. from</i> Mar 31, '15
Current Assets	1,263.8	+47.4
Cash & time deposits	150.5	+11.9
Trade and other receivables	562.2	+8.6
Other current assets	268.6	+8.5
Inventories	232.3	+7.8
Other current assets	50.0	+10.4
Non-current assets	1,542.5	+28.7
Prpperty, plant and equipment	280.4	+3.7
Goodwill and intangible assets	441.7	+5.9
Other financial assets	616.9	+15.1
Other non-current assets	203.5	+3.8
Total Assets	2,806.4	+76.2

Exchange rate as	s of Jun 30, '15 :	(Diff.from Mar 31, '15)
US\$ 1	=¥ 122.45	(+2.28)
EURO 1	=¥137.23	(+6.91)

Liabilities and Equity

(billions of yen)	As of Jun 30, 2015	Dif <i>f</i> . from Mar 31, '15
Current Liabilities	773.2	+1.0
Bonds and borrowings	229.6	+7.5
Trade and other payables	255.5	-21.4
Other current liabilities	288.0	+14.9
Non-current liabilities	851.1	+47.3
Bonds and borrowings	614.5	+45.9
Accrued pension&retirement benefits	143.9	-0.2
Other non-current liabilities	92.6	+1.5
Total Liabilities	1,624.3	+48.4
Total equity attributable to owners of the parent	1,111.0	+26.8
Noncontrolling Interest	71.0	+0.9
Total Equity	1,182.0	+27.7
Total liabilities and Equity	2,806.4	+76.2
Total debt	844.1	+53.5



Due to the change in lease transaction reporting, Inventories/Averaged cost of sales ratio and Total assets turnover in end of June, 2014 and end of March, 2015 have been adjusted to conform to the current year figures.

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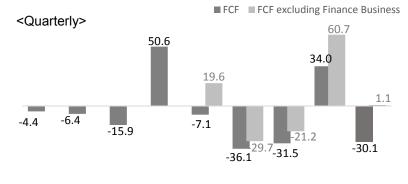
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FY2016/03 Q1 statement of cash flow

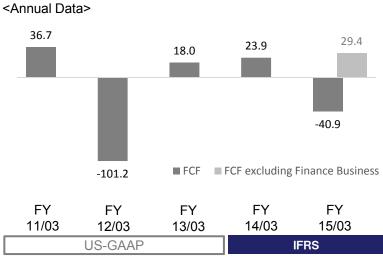


	IFRS	IFRS
(billions of yen)	FY2015/03 Apr-Jun	FY2016/03 Apr-Jun
Profit	16.4	14.3
Depreciation and amortization	26.6	26.4
[Net profit + Depreciation and amortization]	[43.0]	[40.8]
Other operating activities	-22.8	-40.4
Net cash by operating activities	20.1	0.3
Plant and equipment	-18.0	-20.5
Purchase of business	-2.5	-0.3
Other investing activities	-6.7	-9.6
Net cash by investing activities	-27.3	-30.5
Increase (Decrease) of debt	-0.4	51.8
Dividend paid	-11.9	-12.3
Other financing activities	-0.3	-0.4
Net cash by financing activities	-12.7	39.1
Effect of exchange rate	-1.5	3.0
Net increase in cash and equivalents	-21.4	12.0
Cash and equivalents at end of period	118.5	149.7

Free cash flow (billions of yen)



Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
	FY20	14/03		FY2015/03			FY16/03	
				IFR	S			



<Appendix> Calculation information FY2016/03 Q1 Financial Statements excluding Finance Businesses



*Finance: Finance business Ricoh conducts globally

1.Profit Statement	(billions of yen)		
	Consolidated	Products & Services	Finance
Sales	539.1	524.2	33.0
Operating profit	20.6	13.3	7.3

2.Statement of Financial Position

		Consolidated	Products & Services	Finance
Assets		2,806.4	1,956.2	1,078.3
	Financial Assets	879.1	-	879.1
Liabilities		1,624.3	939.9	912.5
	Interest-bearing debt	844.1	186.6	834.4
Total Equity	/	1,182.0	1,016.3	165.7
Net debt		693.5	∆123.6	828.6

3.Statement of Cash Flow

	Consolidated	Products & Services	Finance
Free cash flow	∆30.1	1.1	∆31.2

<Key Financial Ratios>

	Consolidated	Products & Services
Equity ratio	39.6%	51.9%
D/E ratio	76.0%	18.4%
Total assets turn over	0.77	1.08

This chart includes approximate calculations.

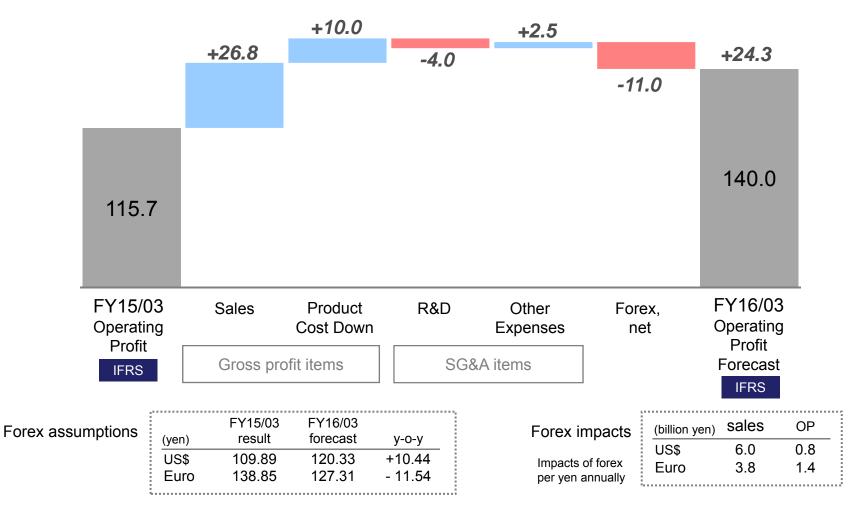
FY2016/03 profit statement forecast



		IFRS FY2015/03	IFRS FY2016/03	Y-o-Y comparison					
(billions of yen)		Results	Forecast	Change	Change(%)	Change(%) without Forex			
Sales	(Japan)	759.5	800.0	+40.5	+5.3%	+5.3%			
	(Overseas)	1,391.8	1,520.0	+128.2	+9.2%	+5.9%			
	Total	2,151.4	2,320.0	+168.6	+7.8%	+5.7%			
Gross profit		906.9	973.0	+66.0	+7.3%				
	sales %	42.2%	41.9%			_	Javos	stment>	
SG&A		791.1	833.0	+41.8	+5.3%	-		FY15/03	FY16/03
	sales %	36.8%	35.9%			(billions of yen)	•	result	forecast
Operating profit		115.7	140.0	+24.2	+20.9%	- R8 %	D on sales	118.7 5.5%	128.0 5.5%
	sales %	5.4%	6.0%						
Profit before income tax e	expenses	112.2	135.0	+22.7	+20.2%		PEX	75.9	90.0
	sales %	5.2%	5.8%				preciation gible fixed as	70.9 (sets	74.0
Profit attribute to owners of	the parent	68.5	83.0	+14.4	+21.1%				:
	sales %	3.2%	3.6%			<fy2< td=""><td>016/03 fc</td><td>orex assum</td><td>nptions></td></fy2<>	016/03 fc	orex assum	nptions>
EPS (Yen)		94.58	114.50	+19.92		-	Q2-0)4	Full year
Exchange rate	US \$1	109.89	120.33	+10.44		1US\$	120.00		0.33JPY
(Yen)	Euro 1	138.85	127.31	-11.54		1Euro	125.00	JPY 12	27.31JPY



(billions of yen)



Dividend and ROE





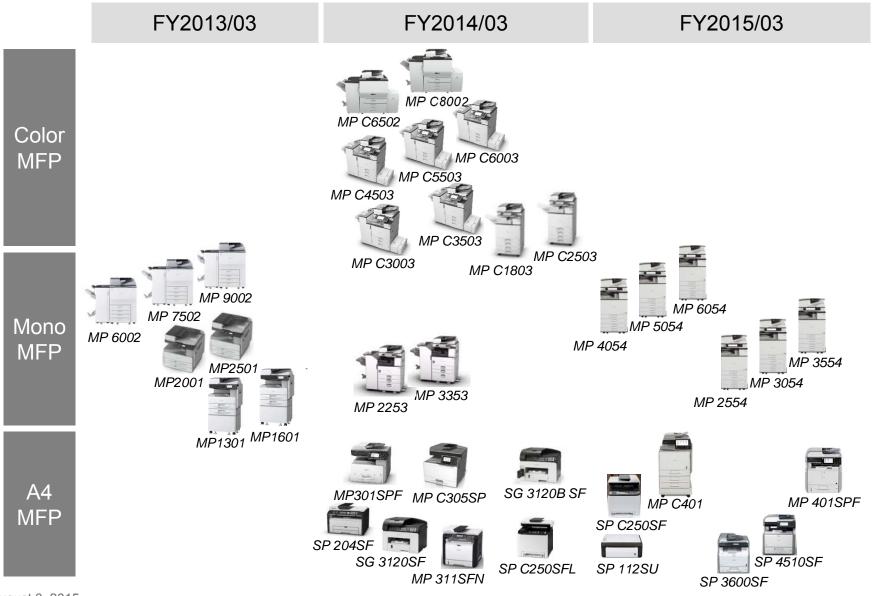




Appendix

New products (Imaging & Solutions - Document)



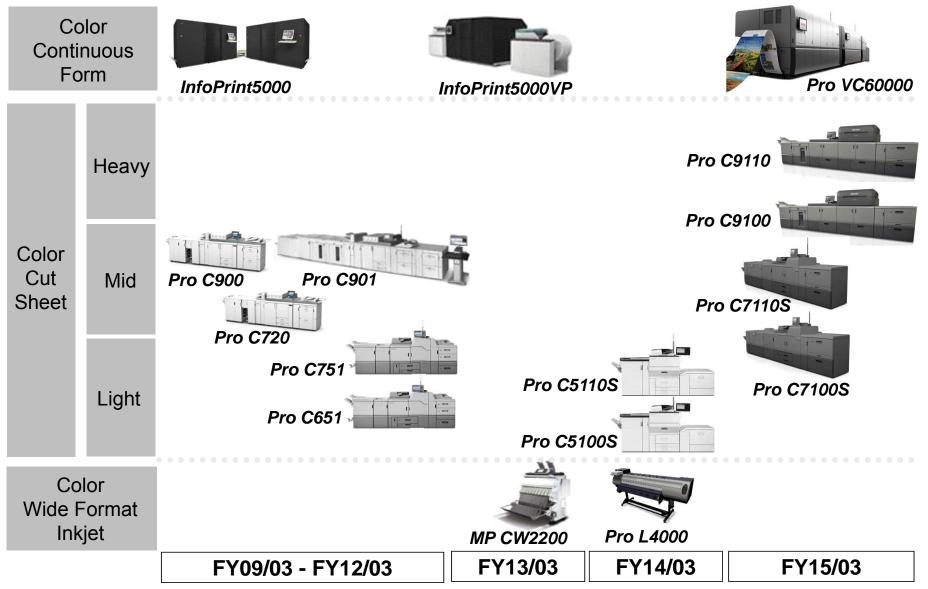


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New products (Production Printing)





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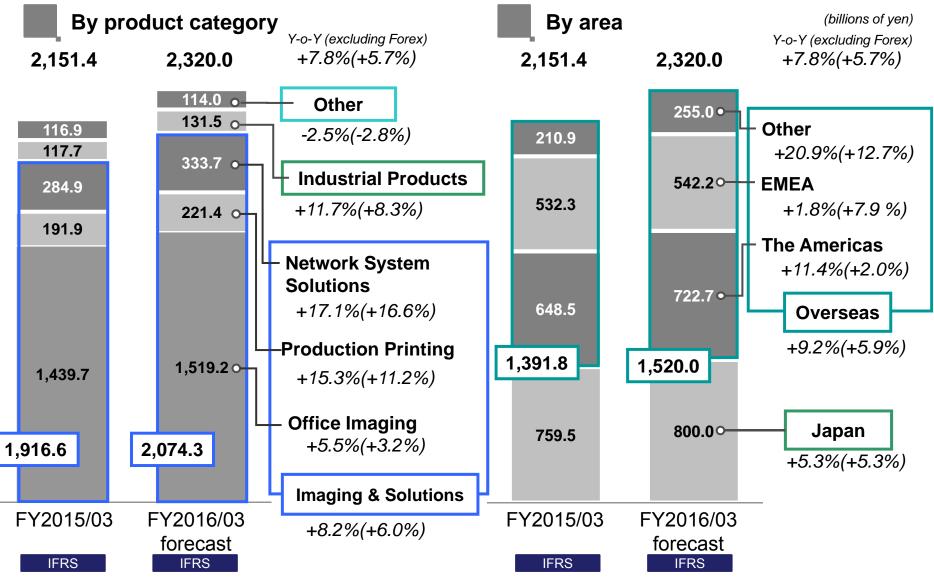
FY2016/03 Q1 profit statement



		IFRS FY2015/03	IFRS FY2016/03	Y-	o-Y Compariso	on			
(billions of yen)		Q1 result	Q1 result	Change	Change(%)	Change(%) without Forex			
Sales	(Japan)	185.5	179.8	-5.6	-3.1%	-3.1%			
	(Overseas)	321.0	359.2	+38.2	+11.9%	+3.7%			
	Total	506.5	539.1	+32.6	+6.4%	+1.2%			
Gross profit		219.3	224.8	+5.5	+2.5%				
	sales %	43.3%	41.7%						
SG&A		192.1	204.1	+12.0	+6.3%	-	<inve< th=""><th>estment></th><th></th></inve<>	estment>	
	sales %	37.9%	37.9%			(billion	s of yen)	FY15/03	FY16/03
Operating profit		27.1	20.6	-6.4	-23.9%			Q1	Q1
	sales %	5.4%	3.8%				&D % on sales	27.9 5.5%	27.0 5.0%
Profit before income tax e	expenses	25.8	19.4	-6.3	-24.6%				
	sales %	5.1%	3.6%				APEX	18.2	20.5
Profit attribute to owners of	the parent	15.0	12.9	-2.0	-13.9%		preciation	17.4 ssets)	17.3
	sales %	3.0%	2.4%				-		
EPS (Yen)		20.80	17.91	-2.89		- <fy2< th=""><th>016/03 Q1</th><th>forex ass</th><th>umptions></th></fy2<>	016/03 Q1	forex ass	umptions>
Exchange rate	US \$1	102.15	121.31	+19.16			•	(ctual)	Q1
(Yen)	Euro 1	140.13	134.22	-5.91		1US\$ 1Euro			20.00JPY 25.00JPY

FY2016/3 sales forecast by category



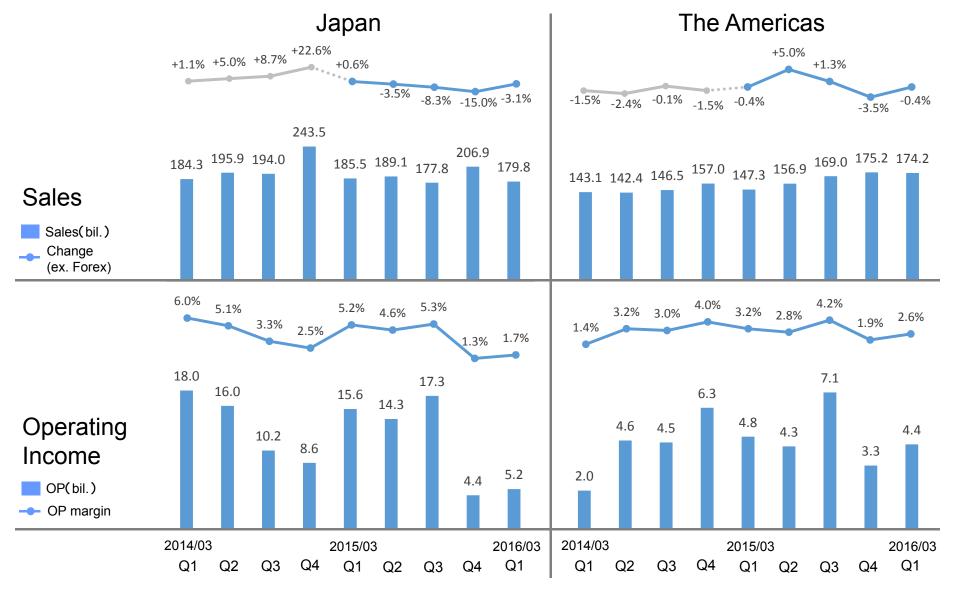


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P/L by geographic segment (1)

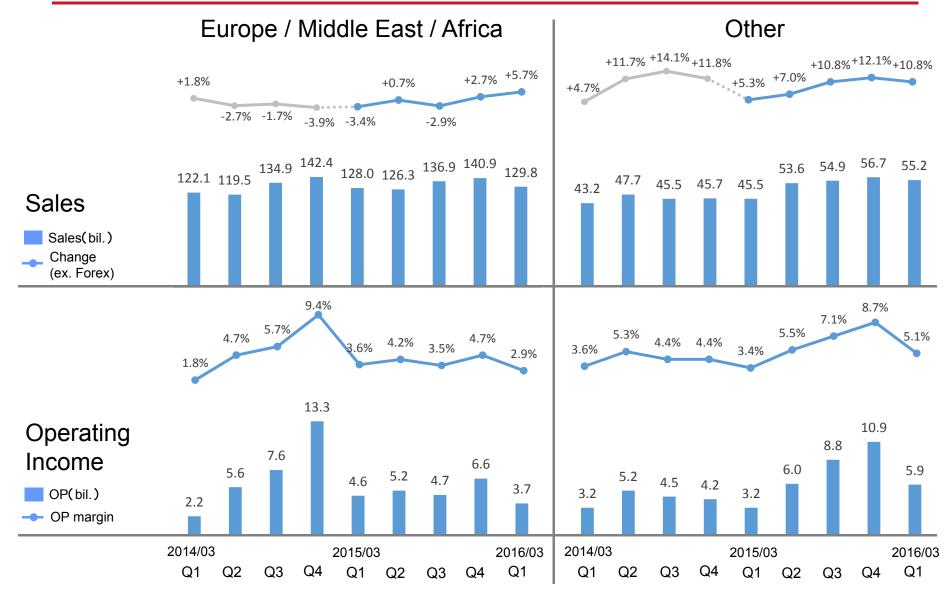




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P/L by geographic segment (2)







Imaging & Solutions sales pe	ortion by	y produ	ucts					*1	Value based ra	itio includi	ng forex
	FY2014/03					FY20	15/03		FY2016/03	FY14/03	FY15/03
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP	57%	52%	54%	51%	55%	52%	54%	52%	52%	53%	53%
Office Printer	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%
Production Printing(PP)	9%	10%	10%	9%	9%	10%	11%	10%	11%	9%	10%
Office Imaging, other	5%	5%	5%	6%	5%	6%	4%	6%	6%	6%	5%
MDS(Labor charge) & IT Services	11%	12%	12%	13%	12%	13%	13%	14%	14%	12%	13%
Network System Solutions, other	9%	11%	11%	12%	10%	10%	9%	10%	9%	11%	10%
					-						

MFP & printer Non-hardware ratio

			FY2	014/03			FY20	15/03		FY2016/03	FY14/03	FY15/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP Japan Overseas	55%	60%	58%	48%	55%	58%	56%	46%	67%	54%	53%	
	56%	56%	56%	53%	56%	54%	55%	54%	56%	55%	55%	
	Total	56%	57%	57%	51%	56%	55%	55%	51%	59%	55%	54%
Office Printer Japan	Japan	88%	85%	87%	88%	89%	88%	91%	86%	90%	87%	88%
	Overseas	72%	71%	69%	71%	69%	70%	68%	66%	69%	70%	68%
	Total	80%	78%	78%	79%	78%	79%	78%	75%	79%	79%	77%
PP Japan Overseas	Japan	71%	65%	61%	54%	63%	54%	61%	52%	58%	62%	57%
	62%	54%	55%	50%	62%	59%	62%	57%	58%	55%	60%	
	Total	63%	56%	56%	51%	62%	58%	62%	56%	58%	56%	59%



< Hardware >			FY2	014/03			FY20	15/03		FY2016/03	FY 14/03	FY15/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP&Printer	Japan	-3%	-7%	+3%	+10%	-2%	+7%	+0%	-6%	+4%	+1%	-1%
(Office+PP)	Overseas	+20%	+19%	+27%	+11%	+1%	+9%	+6%	+2%	+9%	+19%	+4%
	(Forex excluded)	-3%	-7%	+1%	-2%	-4%	+4%	-4%	-5%	+0%	-3%	-2%
-	Total	+13%	+11%	+19%	+11%	+0%	+9%	+4%	-1%	+8%	+13%	+3%
	(Forex excluded)	-3%	-7%	+2%	+2%	-3%	+5%	-3%	-5%	+1%	-1%	-2%
< Non-hardware >												
MFP&Printer	Japan	-4%	-3%	-3%	+2%	-6%	-1%	-5%	-8%	+0%	-2%	-5%
(Office+PP)	Overseas	+24%	+29%	+24%	+6%	+2%	+5%	+6%	+5%	+4%	+20%	+4%
-	(Forex excluded)	+0%	+1%	-2%	-6%	-3%	-0%	-3%	-1%	-2%	-2%	-2%
	Total	+13%	+16%	+13%	+5%	-0%	+3%	+2%	+1%	+3%	+11%	+1%
	(Forex excluded)	-1%	-1%	-2%	-3%	-4%	-1%	-4%	-3%	-1%	-2%	-3%

* Total hardware and non-hardware sales of MFP, Office printer, PP (excluding sales of solutions and third party products)



< Hardware >			FY2	014/03		FY20	15/03		FY2016/03	FY14/03	FY15/03	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP&Printer	Japan	-2%	-6%	+3%	+10%	-3%	+6%	+1%	-6%	+2%	+2%	-1%
(Office Imaging)	Overseas	+21%	+15%	+22%	+5%	-0%	+11%	+8%	+4%	+6%	+15%	+6%
	(Forex excluded)	-2%	-10%	-3%	-7%	-5%	+6%	-2%	-3%	-2%	-6%	-1%
	Total	+13%	+8%	+15%	+7%	-1%	+10%	+6%	+0%	+5%	+10%	+3%
	(Forex excluded)	-2%	-9%	-1%	-1%	-4%	+6%	-1%	-4%	-1%	-3%	-1%
MFP	Japan	-1%	-8%	+2%	+11%	-3%	+9%	+4%	-5%	+2%	+2%	+0%
	Overseas	+22%	+15%	+21%	+5%	-1%	+11%	+7%	+2%	+6%	+15%	+5%
	(Forex excluded)	-2%	-11%	-4%	-7%	-6%	+6%	-3%	-5%	-2%	-6%	-2%
	Total	+13%	+7%	+15%	+7%	-2%	+10%	+6%	-1%	+5%	+10%	+3%
	(Forex excluded)	-1%	-10%	-2%	-1%	-5%	+6%	-0%	-5%	-1%	-3%	-1%
Office Printer	Japan	-13%	+15%	+8%	+3%	-14%	-13%	-36%	-16%	+4%	+4%	-20%
	Overseas	+15%	+18%	+28%	+2%	+15%	+11%	+16%	+25%	+6%	+15%	+17%
	(Forex excluded)	-7%	-7%	+2%	-9%	+10%	+6%	+6%	+16%	-2%	-6%	+10%
	Total	+5%	+17%	+21%	+3%	+7%	+3%	+1%	+11%	+6%	+11%	+5%
	(Forex excluded)	-9%	+0%	+4%	-5%	+3%	-1%	-6%	+5%	-1%	-3%	+0%
PP *	Japan	-29%	-22%	+2%	+7%	+21%	+23%	-23%	-12%	+20%	-9%	-2%
	Overseas	+11%	+46%	+67%	+59%	+13%	-2%	-8%	-9%	+26%	+46%	-3%
	(Forex excluded)	-10%	+15%	+34%	+39%	+8%	-7%	-17%	-17%	+16%	+20%	-10%
	Total	+4%	+32%	+54%	+48%	+14%	+1%	-10%	-10%	+25%	+35%	-3%
	(Forex excluded)	-14%	+8%	+27%	+32%	+10%	-3%	-18%	-16%	+17%	+14%	-9%

* Cut sheet PP, Continuous form PP, Wide format (excluding sales of solutions and third party products)



< Non-hardware >			FY2	014/03			FY20	15/03		FY2016/03	FY14/03	FY15/03
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
MFP&Printer	Japan	-4%	-3%	-3%	+2%	-5%	-0%	-5%	-7%	+0%	-2%	-4%
(Office Imaging)	Overseas	+22%	+29%	+22%	+5%	+1%	+3%	+3%	+3%	+4%	+19%	+2%
	(Forex excluded)	-2%	+0%	-3%	-6%	-5%	-2%	-5%	-2%	-2%	-3%	-4%
	Total	+11%	+15%	+12%	+4%	-2%	+2%	+0%	-1%	+3%	+10%	-0%
	(Forex excluded)	-2%	-1%	-3%	-3%	-5%	-1%	-5%	-4%	-1%	-3%	-4%
MFP	Japan	-4%	-2%	-3%	-2%	-3%	-3%	-4%	-3%	-3%	-3%	-3%
	Overseas	+24%	+29%	+24%	+9%	-0%	+2%	+2%	+3%	+3%	+21%	+2%
	(Forex excluded)	+0%	+1%	-2%	-3%	-5%	-3%	-6%	-2%	-3%	-1%	-4%
	Total	+14%	+17%	+14%	+6%	-1%	+1%	+0%	+1%	+1%	+12%	+0%
	(Forex excluded)	-1%	+0%	-2%	-3%	-5%	-3%	-5%	-2%	-3%	-2%	-4%
Office Printer	Japan	-4%	-5%	-3%	+10%	-11%	+7%	-7%	-14%	+11%	-0%	-7%
	Overseas	+11%	+25%	+13%	-14%	+6%	+6%	+7%	-0%	+8%	+6%	+5%
	(Forex excluded)	-11%	-3%	-10%	-24%	+0%	+2%	-1%	-4%	+2%	-13%	-1%
	Total	+2%	+7%	+4%	-1%	-3%	+7%	-0%	-8%	+9%	+3%	-2%
	(Forex excluded)	-7%	-4%	-6%	-6%	-6%	+4%	-4%	-10%	+6%	-6%	-4%
PP *	Japan	-1%	+4%	+2%	+4%	-15%	-20%	-20%	-18%	+1%	+2%	-18%
	Overseas	+38%	+31%	+36%	+10%	+16%	+19%	+22%	+19%	+8%	+27%	+19%
	(Forex excluded)	+12%	+3%	+8%	-3%	+10%	+13%	+11%	+10%	-1%	+4%	+11%
	Total	+29%	+25%	+29%	+9%	+10%	+12%	+15%	+13%	+7%	+22%	+13%
	(Forex excluded)	+9%	+3%	+7%	-2%	+6%	+7%	+6%	+5%	-1%	+4%	+6%

* Cut sheet PP, Continuous form PP, Wide format (excluding sales of solutions and third party products)



MFP & printer color ratio

		FY2	014/03			FY20	15/03		FY2016/03	FY14/03	FY 15/03
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Total	Total
Japan	76%	80%	85%	80%	85%	85%	87%	85%	90%	80%	86%
Overseas	54%	52%	58%	61%	62%	61%	63%	64%	65%	57%	62%
Total	61%	60%	67%	68%	70%	68%	70%	71%	70%	64%	70%
Japan	47%	41%	42%	44%	49%	47%	36%	45%	45%	43%	45%
Overseas	32%	33%	31%	34%	31%	39%	38%	38%	37%	33%	36%
Total	36%	36%	34%	38%	35%	41%	37%	40%	39%	36%	38%
Japan	31%	29%	27%	32%	32%	34%	27%	25%	42%	30%	29%
Overseas	56%	62%	66%	69%	65%	63%	67%	69%	68%	64%	66%
Total	53%	58%	60%	64%	60%	59%	62%	63%	64%	59%	61%
	Overseas Total Japan Overseas Total Japan Overseas	Japan76%Overseas54%Total61%Japan47%Overseas32%Total36%Japan31%Overseas56%	Q1 Q2 Japan 76% 80% Overseas 54% 52% Total 61% 60% Japan 47% 41% Overseas 32% 33% Total 36% 36% Japan 31% 29% Overseas 56% 62%	Japan76%80%85%Overseas54%52%58%Total61%60%67%Japan47%41%42%Overseas32%33%31%Total36%36%34%Japan31%29%27%Overseas56%62%66%	Q1 Q2 Q3 Q4 Japan 76% 80% 85% 80% Overseas 54% 52% 58% 61% Total 61% 60% 67% 68% Japan 47% 41% 42% 44% Overseas 32% 33% 31% 34% Total 36% 36% 34% 38% Japan 31% 29% 27% 32% Overseas 56% 62% 66% 69%	Q1 Q2 Q3 Q4 Q1 Japan 76% 80% 85% 80% 85% Overseas 54% 52% 58% 61% 62% Total 61% 60% 67% 68% 70% Japan 47% 41% 42% 44% 49% Overseas 32% 33% 31% 34% 31% Japan 36% 36% 34% 38% 35% Japan 31% 29% 27% 32% 32% Overseas 56% 62% 66% 69% 65%	Q1 Q2 Q3 Q4 Q1 Q2 Japan 76% 80% 85% 80% 85% 85% 85% Overseas 54% 52% 58% 61% 62% 61% Total 61% 60% 67% 68% 70% 68% Japan 47% 41% 42% 44% 49% 47% Overseas 32% 33% 31% 34% 31% 39% Total 36% 36% 34% 38% 35% 41% Japan 31% 29% 27% 32% 34% Japan 56% 62% 66% 69% 65% 63%	Q1 Q2 Q3 Q4 Q1 Q2 Q3 Japan 76% 80% 85% 80% 85% 85% 87% Overseas 54% 52% 58% 61% 62% 61% 63% Total 61% 60% 67% 68% 70% 68% 70% Japan 47% 41% 42% 44% 49% 47% 36% Overseas 32% 33% 31% 34% 31% 39% 38% Total 36% 36% 34% 38% 35% 41% 37% Japan 31% 29% 27% 32% 34% 27% Japan 56% 62% 66% 69% 65% 63% 67%	Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Japan 76% 80% 85% 80% 85% 64% Overseas 51% 60% 67% 68% 70% 68% 70% 71% Japan 47% 41% 42% 44% 49% 47% 36% 45% Overseas 32% 33% 31% 34% 31% 39% 38% 38% Japan 31% 29% 27% 32% 32% 34% 27% 25% Overseas 56% 62% <td>Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q1<</td> <td>Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q1 Q1 Q1 Q1 Q1 Q1 Total Japan 76% 80% 85% 80% 85% 85% 87% 85% 90% 80% Overseas 54% 52% 58% 61% 62% 61% 63% 64% 65% 57% Total 61% 60% 67% 68% 70% 64% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66%</td>	Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q1<	Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q1 Q1 Q1 Q1 Q1 Q1 Q1 Total Japan 76% 80% 85% 80% 85% 85% 87% 85% 90% 80% Overseas 54% 52% 58% 61% 62% 61% 63% 64% 65% 57% Total 61% 60% 67% 68% 70% 64% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66% 66%

*For hardware shipment, by value

Number of employees FY12/03 FY13/03 FY14/03 FY15/03 FY16/03 Q1 38,519 37,401 36,873 36,371 36,698 Japan 33,262 31,766 31,384 Overseas Americas 31,475 31,853 EMEA 17,637 18,229 18,422 18,525 18,535 China 11,960 12,094 11,932 12,856 12,727 AsiaPacific 7,864 8,232 9,115 10,433 10,407 Sub total 70,723 70,030 71,322 73,580 73,053 Total 109,242 109,951 107,431 108,195 109,751

*As of end of each period



RICOH imagine. change.