

Consolidated	Full year				
◆Trends in performance	(million yen)				
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan
Net sales	95,320 117.9%	113,248 118.8%	124,080 109.6%	139,547 112.5%	155,000 111.1%
Cost of sales	71,197 114.3%	81,839 114.9%	90,825 111.0%	100,124 110.2%	110,300 110.2%
Gross profit	24,122 130.2%	31,409 130.2%	33,254 105.9%	39,422 118.5%	44,700 113.4%
Selling, general and administrative expenses	13,538 141.1%	18,569 137.2%	19,962 107.5%	21,613 108.3%	24,200 112.0%
Operating profit	10,584 118.4%	12,839 121.3%	13,292 103.5%	17,809 134.0%	20,500 115.1%
Recurring profit	9,878 119.6%	11,880 120.3%	12,711 107.0%	17,317 136.2%	20,000 115.5%
Net income	5,756 121.5%	6,487 112.7%	6,546 100.9%	9,670 147.7%	11,200 115.8%
Gross profit margin	25.3% +2.4pt	27.7% +2.4pt	26.8% Δ0.9pt	28.3% +1.4pt	28.8% +0.6pt
Operating profit margin	11.1% +0.0pt	11.3% +0.2pt	10.7% Δ0.6pt	12.8% +2.0pt	13.2% +0.5pt
Recurring profit margin	10.4% +0.1pt	10.5% +0.1pt	10.2% Δ0.2pt	12.4% +2.2pt	12.9% +0.5pt
Net income margin	6.0% +0.2pt	5.7% Δ0.3pt	5.3% Δ0.5pt	6.9% +1.7pt	7.2% +0.3pt
Net cash used in operating activities	12,901	20,297	20,999	28,794	32,600
Net cash used in investing activities	Δ7,976	Δ10,283	Δ18,738		
Free cash flows	0	0	0	10,051	10,000
Net cash used in financing activities	Δ164	Δ10,536	Δ2,755	Δ10,009	Δ10,000
Cash and cash equivalents	13,010 157.3%	12,476 95.9%	11,981 96.0%	12,028 100.4%	12,000 99.8%

*Figures in the lower row show year-on-year changes.

*With Times Mobility Networks(MAZDA CAR RENTAL) becoming a subsidiary, the business segments changed in the second quarter of the term ending

◆Capital investment (million yen)					
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan
Parking business	3,312 65.6%	4,052 122.3%	6,102 150.6%	7,089 116.2%	7,000 98.7%
Mobility business	2,533 -	6,476 255.7%	12,581 194.2%	11,296 89.8%	15,400 136.3%
Cash base	5,846 -	10,529 180.1%	18,683 177.4%	18,385 98.4%	22,400 121.8%
Parking business	2,383 -	3,172 133.1%	4,022 126.8%	3,629 90.2%	4,600 126.7%
Mobility business	45 -	823 1828.4%	202 24.6%	559 275.5%	500 89.4%
Finance lease	2,428 -	3,995 164.5%	4,225 105.8%	4,188 99.1%	5,100 121.8%
Total	8,274 -	14,525 175.5%	22,909 157.7%	22,574 98.5%	27,500 121.8%

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◆Depreciation and amortization (million yen)					
	Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan
Parking business	3,946 101.8%	3,880 98.3%	4,764 122.8%	5,006 105.1%	6,100 121.8%
Mobility business	2,117 -	4,923 232.5%	5,204 105.7%	6,569 126.2%	7,500 114.2%
Cash base	6,064 -	8,804 145.2%	9,969 113.2%	11,575 116.1%	13,600 117.5%
Parking business	267 -	735 274.5%	1,476 200.8%	2,147 145.5%	3,200 149.0%
Mobility business	656 -	1,157 176.3%	847 73.2%	427 50.4%	500 117.0%
Finance lease	924 -	1,892 204.8%	2,323 122.8%	2,574 110.8%	3,700 143.7%
Total	6,988 -	10,697 153.1%	12,292 114.9%	14,150 115.1%	17,300 122.3%

*Figures in the lower row show year-on-year changes.

*With Times Mobility Networks(MAZDA CAR RENTAL) becoming a subsidiary, the business segments changed in the second quarter of the term ending

Consolidated		Full year				
◆Segment information by business category		(million yen)				
		Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan
	Running parking facilities business	83,465 108.5%	90,924 108.9%	98,129 107.9%	107,941 110.0%	118,200 109.5%
	Facility management and other business	3,551 91.3%	3,662 103.1%	3,881 106.0%	3,519 90.7%	3,500 99.4%
	Parking business	87,016 107.6%	94,587 108.7%	102,010 107.8%	111,460 109.3%	121,700 109.2%
	Mobility business	8,303 -	18,661 224.7%	22,069 118.3%	28,086 127.3%	33,300 118.6%
	Net sales	95,320 117.9%	113,248 118.8%	124,080 109.6%	139,547 112.5%	155,000 111.1%
	Running parking facilities business	63,726 107.4%	67,439 105.8%	74,009 109.7%	78,450 106.0%	85,700 109.2%
	Facility management and other business	2,503 83.7%	2,930 117.1%	2,415 82.4%	2,557 105.9%	2,500 97.8%
	Parking business	66,229 106.3%	70,370 106.3%	76,424 108.6%	81,007 106.0%	88,200 108.9%
	Mobility business	4,968 -	11,469 230.8%	14,401 125.6%	19,117 132.7%	22,100 115.6%
	Cost of sales	71,197 114.3%	81,839 114.9%	90,825 111.0%	100,124 110.2%	110,300 110.2%
	Running parking facilities business	19,739 111.9%	23,485 119.0%	24,120 102.7%	29,491 122.3%	32,500 110.2%
	Facility management and other business	1,047 116.6%	731 69.8%	1,466 200.3%	962 65.6%	1,000 103.9%
	Parking business	20,787 112.2%	24,217 116.5%	25,586 105.7%	30,453 119.0%	33,500 110.0%
	Mobility business	3,335 -	7,191 215.6%	7,668 106.6%	8,969 117.0%	11,200 124.9%
	Gross profit	24,122 130.2%	31,409 130.2%	33,254 105.9%	39,422 118.5%	44,700 113.4%
	Running parking facilities business	23.6% +0.7pt	25.8% +2.2pt	24.6% Δ1.2pt	27.3% +2.7pt	27.5% +0.2pt
	Facility management and other business	29.5% +6.4pt	20.0% Δ9.5pt	37.8% +17.8pt	27.3% Δ10.4pt	28.6% +1.2pt
	Parking business	23.9% +1.0pt	25.6% +1.7pt	25.1% Δ0.5pt	27.3% +2.2pt	27.5% +0.2pt
	Mobility business	40.2% -	38.5% Δ1.6pt	34.7% Δ3.8pt	31.9% Δ2.8pt	33.6% +1.7pt
	Gross profit margin	25.3% +2.4pt	27.7% +2.4pt	26.8% Δ0.9pt	28.3% +1.4pt	28.8% +0.6pt

*Figures in the lower row show year-on-year changes.

*With Times Mobility Networks(MAZDA CAR RENTAL) becoming a subsidiary, the business segments changed in the second quarter of the term ending

Times parking(Non-consolidated)		Full year				
◆By segment		(million yen)				
		Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan
Net sales	ST (Standard Times)	64,345 106.3%	68,084 105.8%	71,348 104.8%	75,539 105.9%	80,300 106.3%
	TPS (Times Partner Service)	18,417 117.2%	22,251 120.8%	26,407 118.7%	31,239 118.3%	36,500 116.8%
	Net sales	82,762 108.6%	90,336 109.2%	97,756 108.2%	106,779 109.2%	116,800 109.4%
Cost of sales	ST (Standard Times)	49,902 105.1%	51,019 102.2%	55,004 107.8%	57,121 103.8%	60,700 106.3%
	TPS (Times Partner Service)	13,724 115.6%	16,345 119.1%	19,442 118.9%	22,071 113.5%	25,800 116.9%
	Cost of sales	63,626 107.2%	67,364 105.9%	74,446 110.5%	79,192 106.4%	86,500 109.2%
Gross profit	ST (Standard Times)	14,442 110.8%	17,065 118.2%	16,344 95.8%	18,418 112.7%	19,600 106.4%
	TPS (Times Partner Service)	4,693 122.3%	5,905 125.8%	6,964 117.9%	9,168 131.6%	10,700 116.7%
	Gross profit	19,136 113.4%	22,971 120.0%	23,309 101.5%	27,587 118.4%	30,300 109.8%
Gross profit margin	ST (Standard Times)	22.4% +0.9pt	25.1% +2.6pt	22.9% Δ2.2pt	24.4% +1.5pt	24.4% +0.0pt
	TPS (Times Partner Service)	25.5% +1.0pt	26.5% +1.1pt	26.4% Δ0.2pt	29.3% +3.0pt	29.3% +0.0pt
	Gross profit margin	23.1% +1.0pt	25.4% +2.3pt	23.8% Δ1.6pt	25.8% +2.0pt	25.9% +0.1pt

*Figures in the lower row show year-on-year changes.

◆Segment sales and cost per month of Times parking		(yen)				
		Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan
ST						
Sales per space/month		50,606 95.7%	49,483 97.8%	47,196 95.4%	47,150 99.9%	46,486 98.6%
	Cost of sales per space/month	39,247 94.6%	37,080 94.5%	36,385 98.1%	35,654 98.0%	35,139 98.6%
	Gross profit per space/month	11,359 99.8%	12,403 109.2%	10,812 87.2%	11,497 106.3%	11,346 98.7%
TPS (Times Partner Service)						
Sales per site/month		1,129,567 103.6%	1,216,193 107.7%	1,236,238 101.6%	1,284,003 103.9%	1,285,664 100.1%
	Cost of sales per site/month	841,727 102.2%	893,403 106.1%	910,185 101.9%	907,167 99.7%	908,771 100.2%
	Gross profit per site/month	287,840 108.1%	322,790 112.1%	326,054 101.0%	376,836 115.6%	376,893 100.0%

*Figures in the lower row show year-on-year changes.

Key indicators			Full year					
◆The number of spaces and sites of Times parking								
Total			Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan	
	Developed	(spaces)	36,121	69,064	67,905	60,716	67,000	
			85.6%	191.2%	98.3%	89.4%	110.3%	
	Cancelled	(spaces)	16,198	15,605	22,448	19,387	23,500	
			130.2%	96.3%	143.9%	86.4%	121.2%	
	Converted & Segment shift	(spaces)	2,154	Δ861	Δ2,397	Δ2,674	Δ2,500	
Total spaces			(spaces)	261,471	314,069	357,129	395,784	436,784
			109.2%	120.1%	113.7%	110.8%	110.4%	
Cancellation rate			(%)	6.2%	5.0%	6.3%	4.9%	5.4%
			+1.0pt	Δ1.2pt	+1.3pt	Δ1.4pt	+0.5pt	
	Developed	(sites)	1,048	1,219	1,570	1,638	1,750	
			71.1%	116.3%	128.8%	104.3%	106.8%	
	Cancelled	(sites)	474	478	521	573	650	
			98.3%	100.8%	109.0%	110.0%	113.4%	
	Converted & Segment shift	(sites)	Δ1	Δ3	2	1	0	
Total sites			(sites)	8,908	9,646	10,697	11,764	12,864
			106.9%	108.3%	110.9%	110.0%	109.4%	
ST			Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan	
	Developed	(spaces)	19,638	18,947	24,717	22,908	24,000	
			93.6%	96.5%	130.5%	92.7%	104.8%	
	Cancelled	(spaces)	8,483	9,000	11,782	11,685	13,500	
			109.7%	106.1%	130.9%	99.2%	115.5%	
	Converted & Segment shift	(spaces)	Δ2,060	Δ1,438	Δ1,239	Δ1,775	Δ2,500	
Total spaces			(spaces)	109,963	118,472	130,168	139,616	147,616
			109.0%	107.7%	109.9%	107.3%	105.7%	
Cancellation rate			(%)	7.7%	7.6%	9.1%	8.4%	9.1%
			+0.1pt	Δ0.1pt	+1.5pt	Δ0.7pt	+0.8pt	
	Developed	(sites)	867	921	1,265	1,303	1,370	
			68.2%	106.2%	137.4%	103.0%	105.1%	
	Cancelled	(sites)	422	427	462	518	580	
			95.7%	101.2%	108.2%	112.1%	112.0%	
	Converted & Segment shift	(sites)	Δ9	2	9	7	0	
Total sites			(sites)	7,495	7,991	8,803	9,596	10,386
			106.2%	106.6%	110.2%	109.0%	108.2%	
TPS			Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan	
	Developed	(spaces)	16,483	50,117	43,188	37,808	43,000	
			77.7%	304.1%	86.2%	87.5%	113.7%	
	Cancelled	(spaces)	7,715	6,605	10,666	7,702	10,000	
			163.9%	85.6%	161.5%	72.2%	129.8%	
	Converted & Segment shift	(spaces)	4,214	577	Δ1,158	Δ899	0	
Total spaces			(spaces)	151,508	195,597	226,961	256,168	289,168
			109.4%	129.1%	116.0%	112.9%	112.9%	
Cancellation rate			(%)	5.1%	3.4%	4.7%	3.0%	3.5%
			+1.7pt	Δ1.7pt	+1.3pt	Δ1.7pt	+0.5pt	
	Developed	(sites)	181	298	305	335	380	
			88.7%	164.6%	102.3%	109.8%	113.4%	
	Cancelled	(sites)	52	51	59	55	70	
			126.8%	98.1%	115.7%	93.2%	127.3%	
	Converted & Segment shift	(sites)	8	Δ5	Δ7	Δ6	0	
Total sites			(sites)	1,413	1,655	1,894	2,168	2,478
			110.7%	117.1%	114.4%	114.5%	114.3%	

*The segment change denotes a change from hourly parking facilities (directly operated Times) to monthly parking facilities, times plus and management
*Changes in business segmentation: changes within the directly operated Times business.

Mobility business

Full year		Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan
◆Rent-a-car Service						
Number of vehicles		19,434	20,529	23,508	25,075	27,700
		-	105.6%	109.0%	106.7%	110.5%

Full year		Oct-09	Oct-10	Oct-11	Oct-12	Oct-13 plan
◆Times PLUS(Car Sharing Service)						
Number of vehicles		258	1,030	2,727	4,503	7,000
		-	399.2%	264.8%	165.1%	155.5%
Number of stations		136	746	2,145	3,208	5,000
		-	548.5%	287.5%	149.6%	155.9%
Number of members		2,425	23,397	71,850	150,370	-
		-	964.8%	307.1%	209.3%	-